

Notice: The meeting may be recorded for the benefit of the minute-taker. The WVA intends to delete the recording after the minutes are approved.

Approx. Time	Page		Topic/Anticipated Action (Votes are in Red)	Presented by:		
2:00-2:05 p.m.	0-2:05 p.m. 1. Welcome & Introductions a. Notification of Recording					
2:05-2:10 p.m.	Pg. 4-6	*	 Consent Calendar Items Board Meeting Minutes (February 3, 2022) 	C. Murphy		
2:10-2:40 p.m.	Pg. 7-24 Pg. 25-50	*	 3. Financial Update a. Financial Overview i. Financial Statements ii. Investments iii. FY 22-23 Budget and Assessment Grid Process iv. Vote to Approve 22-23 Budget v. Vote to Approve 22-23 Assessment Grid b. Auditor Selection 	P. Miller / L. Walker / J. Zell		
2:40-2:55 p.m.			4. DOH Updates	J. Jorgenson / DOH Staff		
2:55-3:25 p.m.	Pg. 51-52 Pg. 53-54 Pg. 55-57	* *	 5. ED/AD Updates a. Quarterly Goals b. Provider Outreach and Engagement c. Vote to Approve Executive Committee Charter d. Vote to Approve Finance Committee Charter e. HR Consultant Update f. Board Development/Future Meetings 	J. Zell / P. Miller J. Zell / P. Miller J. Zell J. Zell J. Zell J. Zell J. Zell J. Zell		
3:25-3:30 p.m.			6. Public Comment (If time permits)			
3:20-4:00 p.m.			7. Executive Session (public excluded)			

Agenda for Board of Directors Meeting

*Indicates agenda item attached

Red text indicates an action item

Ensuring Funds for Childhood Vaccines

Meeting Packet Page 1



Ensuring Funds for Childhood Vaccines

WVA Board of Directors Meeting- April 14, 2022

Proposed Form of Votes

The following are suggested forms of votes only. They are intended to be an aid to facilitate work by individual directors and committee members.

Items under Agenda Section 2:

VOTED:	To approve February 2, 2022 meeting minutes.
	[To approved February 2, 2022 meeting with the changes suggested at the meeting.]

Items under Agenda Section 3:

VOTED:	To approve the 2022-23 Administrative Budget as presented at the meeting.
	[To approve the 2022-23 Administrative Budget with the changes suggested at the meeting.]
VOTED:	To authorize the Operations Committee to finalize the 2022-23 Assessment Grid in accordance with the Board's direction.
	[To authorize the Operations Committee to finalize the 2022-23 Assessment Grid with the changes suggested at the meeting.]

Items under Agenda Section 5:

VOTED:	To approve the Executive Committee Charter.
	[To approve the Executive Committee Charter with the changes suggested at the meeting.]

VOTED: To approve the changes to the Finance Committee Charter.

[To approve the changes to the Finance Committee Charter with the changes suggested at the meeting.]



Julia G. Zell, MA., Esq., Executive Director

Ashley Ithal, MPH, Project Support Leader

Leslie Walker, CPA, Mason+Rich, PA

Anne Redman, Esq., Perkins Coie, LLP

36 Rick Hourigan, MD, MHA, Market Medical

Tony McCormick, Perkins Coie

37 Executive, PNW (Seattle), Cigna

Patrick Miller, MPH, WVA, Administrative Director

Lisa White, MS, JD, Customer and Financial Support

Washington Vaccine Association **Board of Directors Meeting** February 3, 2022; 2:00-4:00 p.m. (PST)

I. Attendance. Due to COVID-19, this meeting was conducted solely by webina	ar. Participating in all or part of the
meeting were the following individuals:	

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WVA

Specialist

Others

Helms & Company, Inc.

8 Directors

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- 9 Chad Murphy, PharmD, Chair, Premera
- 10 Beth Harvey, MD, South Sound Pediatrics, Vice Chair
- 11 Ed Marcuse, MD, Emeritus Professor of
- 12 Pediatrics, University of Washington, Secretary
- Randy Parker, Carpenters Trusts 13
- 14 Helen Chea, MD, Molina Healthcare
- 15 John Dunn, MD, MPH, Kaiser Permanente
- 16 Jason A. Farber, Esq., Davis Wright Tremaine LLP
- 17 Michele Roberts, MPH, MCHES, Washington
- 18 Department of Health
- John Sobeck, MD, Regence Blue Shield 19
- 20 Lydia Bartholomew, MD, Aetna Life Insurance
- Company 21
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II. Summary of Actions Taken and/or Recommended

41 Actions Taken (votes adopted)

- To approve the minutes of the November 4, 2021 Board meeting. 42 i.
- To confirm Mr. Parker as WVA Finance Committee Chair. 43 ii.
- To confirm Dr. Sobeck as a Board Member whose term expires in 2025 pursuant to RCW 70.290.030 (3)(a). 44 iii.
- To approve a resolution honoring Steve Lam for his service. 45 iv.
- To approve a resolution honoring Cathy Falanga for her service. 46 v.
 - To approve resolution honoring Patricia Auerbach for her service. vi.

49 **III. Minutes**

51 Welcome and Introductions

52 Mr. Murphy called the meeting to order at 2:04 p.m. Ms. Zell announced that the meeting would be recorded for the benefit of the minute taker, to be deleted once the minutes are approved. Mr. Miller introduced community members 53 54 who were in attendance. Mr. Murphy previewed the agenda.

- 55 56 Consent Calendar
- 57 Mr. Murphy asked for a motion to approve the minutes. Upon motion duly made and seconded, it was unanimously

VOTED: To approve the minutes of the November 4, 2021 Board Meeting

61 Mr. Murphy then moved to approve three resolutions as three previous Board Members exit the board.

63 Upon motion duly made and seconded, it was unanimously

65	VOTED:	To approve a resolution honoring Steve Lam for his service as a Board member.
66	VOTED:	To approve a resolution honoring Cathy Falanga for her service as a Board member.
67	VOTED:	To approve resolution honoring Patricia Auerbach for her service as a Board
68	member.	
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- 70 71
- The Board welcomed back Dr. Sobeck, who briefly spoke about his role at Regence.



Mr. Murphy asked for a motion to approve Mr. Parker as Finance chair and Dr. Sobeck as a returning Board member. Upon motion duly made and seconded, it was unanimously

VOTED: To confirm Dr. Sobeck as a Board Member whose term expires in 2025 pursuant to RCW 70.290.030 (3)(a).

Mr. Murphy asked for a motion to approve Mr. Parker as WVA Finance Committee Chair. Upon motion duly made and seconded, it was unanimously

VOTED: To confirm Mr. Parker as the Finance Committee chair.

84 Financial Update

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Ms. Sidwell provided an overview of the WVA's investments at Morgan Stanley, which approximate \$44M. She
noted that while the market value of the bond portfolio decreased, the WVA would not see the loss unless it had to
liquidate the bonds. Ms. Sidwell also noted that she, Mr. Miller, and Ms. Zell carefully managed the WVA's liquidity
account and made transfers to and from KeyBank to ensure the WVA balanced investment outcomes with cash needs.
Mr. Murphy asked for questions; there being none, Ms. Sidwell was dismissed.

91 Mr. Miller and Ms. Walker presented the unaudited financial statements. Mr. Miller noted that the WVA 92 administrative budget was running ahead of budget for the fiscal year. He noted that the WVA's assessment collections 93 had been trending lower but came back up in the last month. Ms. Walker explained that the WVA's cash flow varies, 94 and the recent increase was predicted and not a cause for concern. She expects that the July 1, 2022 Assessment Grid 95 will be able to remain the same, with only minor vaccine code changes so that the WVA can absorb another year of vaccine cost inflation. She described the WVA's inability to lower vaccine assessments below the CDC contract price 96 97 as a limit to reducing cash reserves. Mr. Miller added that further assessment recoveries have contributed to the slow reduction of WVA reserves. Ms. Walker pointed to line 75 on page 22 and showed that we have decreased cash in 98 total by \$8.3M FYTD. Ms. Zell noted that the WVA was working with the DOH on vaccine projections and that both 99 parties had communicated about the fund source split, which may be changing soon due to more insured children in 100 Washington. Ms. Roberts discussed the detailed process by which the state has to follow according to CDC guidelines 101 when adjusting the fund source. 102

103 Mr. Miller mentioned a new KPI metric (Administrative Expense Budget to Actual) has been added to the ED/AD

Report to aid the Board in tracking expenses. He then moved to page 28 and described the upcoming process for

setting the annual administrative budget and the Assessment Grid. A draft administrative budget will be presented at
 the upcoming Finance Committee meeting.

Mr. Murphy allowed the Board to ask questions; discussion ensued regarding the potential for future vaccinefunding needs.

109 DOH Updates

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Ms. Roberts described DOH COVID and childhood vaccine updates to the Board. Disease rates of COVID are coming down in the west side of WA but increasing on the east side. The hospital system in WA is overloaded. COVID vaccination is evolving. Pfizer submitting their emergency use authorization (EUA) application for vaccinations for kids under 5. The Food and Drug Administration (FDA) is to review this EUA on February 15, 2022. DOH is continuing to partner with and educate the community and public to reach groups that typically have limited vaccine access.

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118 Ms. Roberts provided an update about non-COVID childhood vaccinations. While providers have continued to order 119 flu vaccines for adults, childhood flu vaccine administration is down 20%. The DOH has completed its flu vaccine

prebook for 2023-24; it has ordered the same number of vaccines but has changed the presentations based on this

- 120 precedent for 2 121 year's usage.
- 122

WASHINGTON VACCINE ASSOCIATION

- 123 Mr. Murphy asked whether the DOH had any insight about whether there are plans for COVID vaccines for children 124 to change to the private market, thereby coming under the purview of WVA and Ms. Roberts let the group know that
- 125 there is no definitive plan for purchase at this time.
- 126

127 <u>Executive Director Update</u>

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Executive Director Opdate

Ms. Zell began by discussed the quarterly goals, though updates are limited due to the fact we are only one month into the calendar year. She noted discussion with the DOH on payer compliance were expected to yield a letter to the WVA which would be used in discussion regarding payer responsibility to fully cover assessments rather than imposing coinsurance or copays. Ms. Zell then provided an update on Compliance – Provider work that needs to be completed in CY2022. She framed the issue with providers and outlined plans to focus on those problems.

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Mr. Miller reviewed a brief slide presentation describing the plans for provider compliance. He reported progress to date in partnership with the DOH and payers to identify providers requiring training on the Dosage-Based Assessment (DBA) process. He described the four, proposed components of the provider compliance plan. Ms. Zell noted that she would like to add additional resources for provider work into the budget and requested feedback from the Board. Dr. Marcuse made mention that an evaluation process is important to be confident that the goals are being met. Dr. Harvey made mention that provider feedback will be important as part of this process.

- 140 made mention that provider feedback will be important as part of this process.
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- Ms. Zell then updated the Board on the human resource (HR) and governance consultant work; she notified the Board
 that the Executive Committee agreed to engage OneDigital for the HR work to be completed within the next year.
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145 Ms. Zell provided a board development update including thanking Mr. Parker for agreeing to serve as Finance chair.

146 Ms. Zell reminded board members that everyone must serve on a committee for the work of the Association to run

147 efficiently. Ms. Zell asked the members to reach out to her with ideas about board development, including defining

- role, a buddy system for new board members, etc.
- 150 IV. Executive Session. Confidential.
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- 152 V. Closing.
- 153154 With no further business before the Committee, Mr. Murphy closed the meeting at 4:05 PST.
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Ensuring Funds for Childhood Vaccines

WASHINGTON VACCINE ASSOCIATION UNAUDITED FINANCIAL STATEMENTS

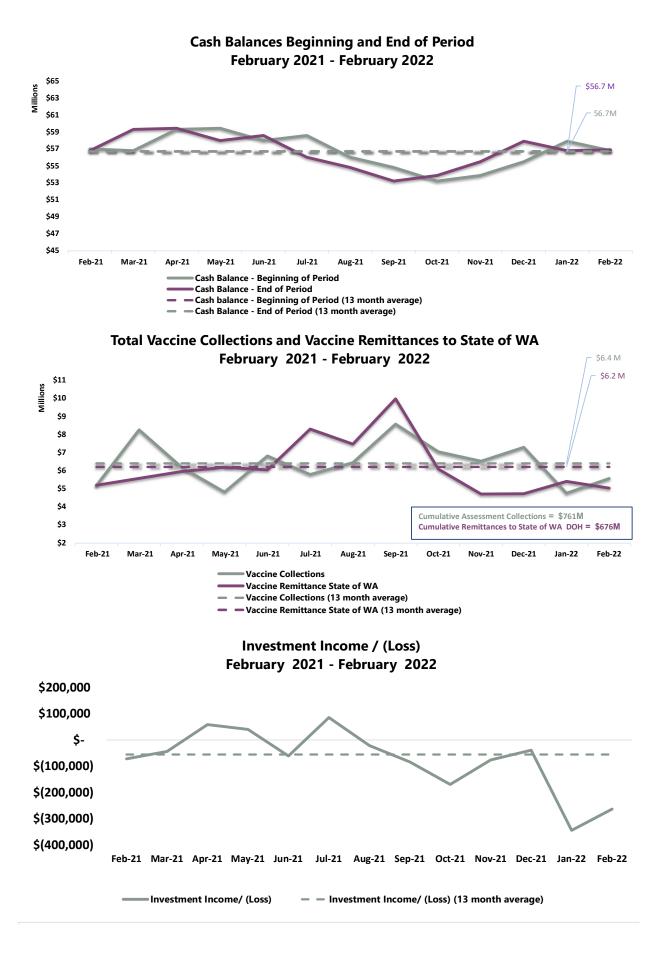
FOR THE EIGHT MONTHS ENDED

February 28, 2022

With Supplemental Informational Reporting

Prepared by

Helms & Company, Inc., Administrator



					w	ashington Vaccine Statement of Ca For the Period	ish Flows							
	w	х	Ŷ	Z	AA	AB	AB	AB	AB	AB	AB	AB	AB	 Q
	Month 2/28/2021	Month 3/31/2021	Month 4/30/2021	Month 5/31/2021	Month 6/30/2021	Month 7/31/2021	Month 8/31/2021	Month 9/30/2021	Month 10/31/2021	Month 11/30/2021	Month 12/31/2021	Month 1/31/2022	Month 2/28/2022	 13 Month Average
1 Cash balance - beginning	\$56,989,601	\$56,789,867	\$59,280,364	\$ 59,424,668	\$ 57,970,472	\$ 58,565,915	\$ 56,022,516	\$ 54,810,483	\$ 53,200,885	\$ 53,859,684	\$ 55,489,027	\$ 57,892,443	\$ 56,794,955	 56,699,298.56
Inflows:	F 470 005	0 050 700	6 476 264			5 706 906	<i>c</i> 420 402	0.534.536	7.044.000	6 506 670	7 000 657		F F (7 70)	6 404 050 70
2 Vaccine collections 3 Interest income - payers	5,179,085	8,252,789	6,176,261	4,815,842	6,814,919	5,786,296	6,438,402	8,574,576	7,041,909	6,526,672	7,292,657	4,758,484	5,567,703	6,401,968.78
4 Investment income/ (loss)	(72,190)	(44,049)	58,685	40,240	(60,885)	85,637	(21,373)	(83,457)	(168,946)	(75,953)	(39,134)	(343,834)	(263,415)	(76,051.85)
5 Total inflows	5,106,895	8,208,740	6,234,946	4,856,082	6,754,034	5,871,933	6,417,029	8,491,119	6,872,963	6,450,719	7,253,523	4,414,650	5,304,288	\$ 6,325,917
Outflows:														
Program														
6 Vaccine remittance State of WA	(5,194,407)	(5,579,121)	(5,957,838)	(6,192,181)	(6,044,223)	(8,298,943)	(7,465,552)	(9,970,890)	(6,094,402)	(4,713,678)	(4,724,632)	(5,409,431)	(5,037,313)	 (6,206,354.69)
Administration														
7 Direct Processing Costs	(75,106)	(74,230)	(78,889)	(83,857)	(76,083)	(77,528)	(74,392)	(78,554)	(79,069)	(76,414)	(78,183)	(76,802)	(71,898)	(77,000.35)
8 Executive Director Costs and Support Fees	(20,231)	(19,275)	(23,346)	(22,105)	(20,809)	(20,793)	(20,085)	(19,093)	(18,113)	(19,564)	(20,100)	-	(70,227)	(22,595.51)
9 Provider and Payer Education and Outreach 10 Administrative Costs	(2,653) (7,231)	- (38,617)	(110) (6,980)	(4,418) (717)	- (10,475)	- (12,817)	- (63,782)	- (26,931)	- (17,330)	- (6,470)	- (21,942)	- (20,656)	(12,893)	(552.38) (18,987.77)
11 Other Discretionary Expenditures	(7,231)	(38,017) (7,000)	(23,480)	(7,000)	(7,000)	(5,250)	(5,250)	(5,250)	(17,330)	(5,250)	(5,250)	(5,250)	(5,250)	(7,190.77)
12 Total Administration	(112,221)	(139,122)	(132,805)	(118,097)	(114,367)	(116,388)	(163,509)	(129,827)	(119,762)	(107,697)	(125,475)	(102,708)	(160,268)	 (126,327)
13 Net all other outflows		-	-	-	-	-	-	-	-	-	-	-		 -
14 Total outflows	(5,306,628)	(5,718,243)	(6,090,643)	(6,310,278)	(6,158,590)	(8,415,332)	(7,629,062)	(10,100,718)	(6,214,164)	(4,821,375)	(4,850,107)	(5,512,139)	(5,197,581)	 (6,332,681.47)
15 Net Cash Incr (decr) for period	(199,733)	2,490,497	144,303	(1,454,196)	595,443	(2,543,399)	(1,212,033)	(1,609,599)	658,799	1,629,344	2,403,416	(1,097,489)	106,707	 (6,765)
16 Cash balance - end of period	\$56,789,867	\$59,280,364	\$59,424,668	\$ 57,970,472	\$ 58,565,915	\$ 56,022,516	\$ 54,810,483	\$ 53,200,885	\$ 53,859,684	\$ 55,489,027	\$ 57,892,443	\$ 56,794,955	\$ 56,901,662	 \$ 56,692,534

Note: Cash balance includes amounts in KeyBank and Morgan Stanley

Washington Vaccine Association Statement of Financial Position As of February 28, 2022

ASSETS

1	Current Assets	
2	Cash and Cash Equivalents	\$ 12,046,121
3	Accounts Receivable	-
4	Investments	44,855,840
5	Members Estimated Collectible Assessments	6,045,881
6	Prepaid Vaccine	4,990,274
7	Prepaid Administrative Services	-
8	Total Current Assets	 67,938,116
9	Total Assets	\$ 67,938,116
	LIABILITIES AND NET ASSETS	
10	Current Liabilities	
11	Accounts Payable	\$ 94,845
12	Other Accruals	74,231
13	Total Current Liabilities	 169,077
14	Assessments Collected in Excess of Vaccine Funding	
	and Administrative Activities	 67,769,039
15	Total Liabilities	 67,938,116
16	Total Liabilities and Net Assets	\$ 67,938,116

			Α	В	С		D	E	F
			Month En	ded February 28, 2	Month Ended February 28, 2021				
		Ad	ministrative	Vaccine	Total	Ac	Iministrative	Vaccine	Total
			Revenues /	Vaccine Expenses					
1	Assessment Activity:								
2	Assessments	\$	(309,893) \$	5,840,855 \$	5,530,962	\$	(328,155) \$	5,537,346 \$	5,209,190
3	Recoveries		-	73,780	73,780		-	-	-
4	Estimated Over (Under) Collections		-	-	-		-	-	-
5	Refunds		(29,649)	-	(29,649)		(19,836)		(19,836
6	Estimated 2% Waste		(4,074)	-	(4,074)		(103,648)	-	(103,648
7	Estimated Price Variance and Denial		(7,998)	-	(7,998)		(12,436)	-	(12,436
8	DOH Replenishment		-	(7,801,857)	(7,801,857)		-	(5,115,399)	(5,115,399
9	Adjustment to Correct Inventory		-	-	-		-	-	-
10	DOH Cost Recovery Admin Charge		(77,520)	-	(77,520)		(79,345)	-	(79,345
11	Interest Income on Assessments		-	-	-		-	-	-
12	Net Assessment Activity		(429,134)	(1,887,223)	(2,316,357)		(543,421)	421,947	(121,474
13	Investment Activity:								
14	Interest and Dividend Income - Morgan Stanley		77,113	-	77,113		72,918	-	72,918
15	Realized Gain/(Loss) on Investments - Morgan Stanley		1,254	-	1,254		5,420	-	5,420
16	Unrealized Gain/(Loss) on Investments - Morgan Stanley		(331,909)	-	(331,909)		(140,837)	-	(140,837
17	Investment Management Expenses		(10,152)	-	(10,152)		(9,707)	-	(9,707
18	Interest Income - KeyBank		279	-	279		16	-	16
19	Net Investment Activity		(263,415)	-	(263,415)		(72,190)	-	(72,190
20	Net Revenues		(692,548)	(1,887,223)	(2,579,771)		(615,611)	421,947	(193,664

	Sta	atement of Activities	-		_	_	
		Α	В	c	D	E	F
					ed February 28, 2021		
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
		Othe	r Expenses				
21	Administrative Expenses:						
22	Direct Processing Costs						
23	Helms & Company	69,182	-	69,182	65,432	-	65,432
24	Lockbox Image Conversion and Clearinghouse Intake (OrboGraph)	7,690	-	7,690	4,954	-	4,954
25	Clearinghouse Intake Processing (Availity, Zelis)	1,992	-	1,992	4,720	-	4,720
26	Lockbox Fees	4,804	-	4,804	4,753	-	4,753
27	CollaborateMD	-	-		-	-	-
28	Total Direct Processing Costs	83,668	-	83,668	79,860	-	79,860
29							
30	Executive Director Costs and Related Support Fees						
31	Executive Director Salary	45,526	-	45,526	17,167	-	17,167
32	Payroll Taxes	4,522	-	4,522	1,538	-	1,538
33	Leased Employee per Check Fee	195	-	195	195	-	195
34	Executive Director Travel and Lodging, Education, and Other	-	-	-	564	-	564
35	Technology Support (Desktop and Telephony)	335	-	335	335	-	335
36	Total Executive Director Costs and Related Support Fees	50,578	-	50,578	19,799	-	19,799
37							
38	Provider and Payer Education and Outreach						
39	Provider Education Materials, Development and Printing	-	-	-	1,125	-	1,125
40	Postage	-	-	-	27	-	27
41	Website and Information Technology	405	-	405	-	-	-
42	Technical Consultant - Margaret Lane	-	-	-	-	-	-
43	Conferences and Education Sessions, Including Travel and Meals	-	-	-	-	-	-
44	Provider Office Training Sessions, Including Travel and Meals	-	-	-	-	-	-
45	Advertising and Sponsorships	-	-	-	1,590	-	1,590
46	Hospitality	-	-	-	-	-	-
47	Subcontractor Assistance	-	-	-	-	-	-
48	Total Provider and Payer Education and Outreach	405	-	405	2,742	-	2,742
49							
50	Administrative Costs						
51	Legal Counsel	12,765	-	12,765	12,737	-	12,737
52	Audit Fees	-	-	-	-	-	-
53	Government Relations, Including Travel, Meals, and Consultants	-	-	-	-	-	-
54	Registered Agent Fee	-	-	-	-	-	-
55	Bank Fees	-	-	-	-	-	-
56	Investment Management Fees	-	-	-	-	-	-
57	Office Supplies and Equipment	-	-	-	433	-	433
58	Rent, ELM and Storage Facility	-	-	-	-	-	
59	Other Admin Support Provided by Lessor	-	-	-	-	-	-
60	Board Retreat and Meetings	-	-	-	-	-	-
61	Insurance	-	-		-	-	-
62	Cyber Liability	13,355	-	13,355	-	-	-
63	Directors and Officers	.0,000	-	-	-	-	_
03		-	-	-	-	-	-

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		А	В	С	D	E	F		
		Mor	th Ended February 28, 2	022	Month Ended February 28, 2021				
		Administrative	Vaccine	Total	Administrative	Vaccine	Total		
64	General Liability		· -	-	-	-	-		
65	Total Administrative Costs	26,120) -	26,120	13,170	-	13,170		
66									
67	Other Discretionary Expenditures								
68	Expenses Related to Unrec Liabilities		· -	-	-	-	-		
69	Tricare Legislative & Administrative Services		· -	-	-	-	-		
70	Executive Director and Other Contractor Bonus		· -	-	-	-	-		
71	Denied Claims Recovery Expenses	5,250) -	5,250	5,250	-	5,250		
72	Direct Healthcare Practices Operations		· -	-	-	-	-		
73	Covid-19 Expenses		· -	-	1,750				
	Total Other Discretionary Expenditures	5,250) -	5,250	5,250	-	5,250		
74	Total Administrative Expenses	166,021	-	166,021	120,820	-	120,820		
75	Total Change in Unrestricted Net Assets	\$ (858,569) \$ (1,887,223) \$	(2,745,792)	\$ (736,432) \$	421,947 \$	(314,485)		

		Α	В		c	D		E	F
		For Eight	Months Ended February	y 28, 2	For Eight Months Ended February 28, 2021				
		Administrative	Vaccine		Total	Administrative		Vaccine	Total
			Revenues / Vaccine Ex	penses	;				
1	Assessment Activity:								
2	Assessments	\$ (4,565,840)	\$ 56,828,128	\$	52,262,288	\$ 576,381	\$	52,253,879 \$	52,830,260
3	Recoveries	-	212,753		212,753	-		-	-
4	Estimated Over (Under) Collections	-	-		-	-		-	-
5	Refunds	(260,212)	-		(260,212)	(230,878)		-	(230,878)
6	Estimated 2% Waste	(935,724)	-		(935,724)	(883,536)		-	(883,536)
7	Estimated Price Variance and 3% Denial	(135,420)	-		(135,420)	(211,344)		-	(211,344)
8	DOH Replenishment	-	(50,229,371)	(50,229,371)	-		(55,760,196)	(55,760,196)
9	Adjustment to Correct Inventory	-	-		-	-		-	-
10	DOH Cost Recovery Admin Charge	(574,745)	-		(574,745)	(690,206)		-	(690,206)
11	Interest Income on Assessments	-	-		-	-		-	-
12	 Net Assessment Activity	(6,471,941)	6,811,510		339,569	 (1,439,584)		(3,506,318)	(4,945,901)
13	Investment Activity:								
14	Interest and Dividend Income - Morgan Stanley	713,672	-		713,672	782,620		-	782,620
15	Realized Gain/(Loss) on Investments - Morgan Stanle	13,312	-		13,312	130,509		-	130,509
16	Unrealized Gain/(Loss) on Investments - Morgan Stan	(1,545,784)	-		(1,545,784)	(766,219)		-	(766,219)
17	Investment Management Expenses	(93,313)	-		(93,313)	(85,956)		-	(85,956)
18	Interest Income - KeyBank	1,639	-		1,639	271		-	271
19	Net Investment Activity	(910,474)	-		(910,474)	 61,225		-	61,225
20	Net Revenues	(7,382,415)	6,811,510		(570,905)	 (1,378,359)		(3,506,318)	(4,884,676)

		Statement of A	Activities and Change	es in Net Assets			
		Α	В	С	D	E	F
		For Eight Mon	ths Ended February 28	, 2022	For Eight Month	s Ended February 28	3, 2021
		Administrative	Vaccine	Total	Administrative	Vaccine	Tota
			Other Expenses				
21	Administrative Expenses:						
22	Direct Processing Costs						
23	Helms & Company	484,274	-	484,274	523,456	-	523,45
24	Lockbox Image Conversion and Clearinghouse Intak	44,924	-	44,924	81,748	-	81,74
25	Clearinghouse Intake Processing (Availity, Zelis)	17,139	-	17,139	13,910	-	13,91
26	Lockbox Fees	27,896	-	27,896	33,340	-	33,34
27	CollaborateMD	-	-	-	835	-	83
28	Total Direct Processing Costs	574,233	-	574,233	653,290	-	653,29
29							
30	Executive Director Costs and Related Support Fees						
31	Executive Director Salary	150,834	-	150,834	136,943	-	136,94
32	Payroll Taxes	8,061	-	8,061	6,820	-	6,82
33	Leased Employee per Check Fee	1,365	-	1,365	1,560	-	1,56
34	Executive Director Travel and Lodging, Education, ar	2,678	-	2,678	9,731	-	9,73
35	Technology Support (Desktop and Telephony)	2,345	-	2,345	3,250	-	3,25
36	Total Executive Director Costs and Related Support Fe	165,283	-	165,283	158,304	-	158,30
37							
38	Provider and Payer Education and Outreach						
39	Provider Education Materials, Development and Prir	9,274	-	9,274	31,660	-	31,66
40	Postage	40	-	40	194	-	19
41	Website and Information Technology	2,025	-	2,025	4,085	-	4,08
42	Technical Consultant - Margaret Lane	-	-	-	3,054	-	3,05
43	Conferences and Education Sessions, Including Trave	715	-	715	-	-	
44	Provider Office Training Sessions, Including Travel a	-	-	-	-	-	
45	Advertising and Sponsorships	-	-	-	1,590	-	1,59
46	Hospitality	300	-	300	613	-	61
47	Subcontractor Assistance	-	-	-	-	-	
48	Total Provider and Payer Education and Outreach	12,354	-	12,354	41,195	-	41,19
49	-						
50	Administrative Costs						
51	Legal Counsel	60,416	-	60,416	62,206	-	62,20
52	Audit Fees	15,540	-	15,540	30,697	-	30,69
53	Government Relations, Including Travel, Meals, and	-	-	· _	-	-	
54	Registered Agent Fee	-	-	-	-	-	
55	Bank Fees	-	-	-	-	-	
56	Office Supplies and Equipment	1,103	-	1,103	6,720	-	6,72
57	Rent, ELM and Storage Facility	-	-	-	252	-	25
58	Other Admin Support Provided by Lessor	-	-	-	-	-	2.
59	Board Retreat and Meetings	-	-	-	_	-	
60	Insurance	-	-	-	-	-	
90	mouldlike	-	-				

Washington Vaccine Association

3/7/2022

		Α	В	С	D	E	F
		For Eight Mon	ths Ended February 28	s, 2022	For Eight Month	ns Ended February 28	, 2021
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
61	Cyber Liability	13,355	-	13,355	10,786	-	10,786
62	Directors and Officers	47,785	-	47,785	-	-	-
63	General Liability	1,390	-	1,390	38,753	-	38,753
64	Total Administrative Costs	139,588	-	139,588	149,413	-	149,413
65							
66	Other Discretionary Expenditures						
67	Conversion/Implementation Cost	-	-	-	16,500	-	16,500
68	Tricare Legislative & Administrative Services	-	-	-	-	-	-
69	Executive Director and Other Contractor Bonus	-	-	-	-	-	-
70	Denied Claims Recovery Expenses	36,750	-	36,750	-	-	-
71	Expenses Related to Unrec Liabilities	-	-	-	-	-	-
72	Covid-19 Expenses	-	-	-			
	Total Other Discretionary Expenditures	36,750	-	36,750	16,500	-	16,500
74	Total Administrative Expenses	928,208		928,208	1,018,701		1,018,701
						/ • • • • •	
75	Total Change in Unrestricted Net Assets	\$ (8,310,623) \$	6,811,510 \$	(1,499,113)	\$ (2,397,060) \$	(3,506,318) \$	(5,903,377

			Α	В		с		D	E	F	
			Month Ended February 28, 2022					For Eight Months Ended February 28, 2022			
		Adı	ministrative	Vac	ine	Total		Administrative	Vaccine	Total	
			Revenues / \	Vaccine Exper	ses						
1	Assessment Activity:										
2	Assessments	\$	(309,893)	\$ 5,840,	855 \$	5,530,962	\$	(4,565,840) \$	56,828,128 \$	52,262,288	
3	Recoveries		-	73,	780	73,780		-	212,753	212,753	
4	Estimated Over (Under) Collections		-		-	-		-	-	-	
5	Refunds		(29,649)		-	(29,649)		(260,212)	-	(260,212)	
6	Estimated 2% Waste		(4,074)		-	(4,074)		(935,724)	-	(935,724)	
7	Estimated Price Variance and 3% Denial		(7,998)		-	(7,998)		(135,420)	-	(135,420	
8	DOH Replenishment		-	(7,801,	857)	(7,801,857)		-	(50,229,371)	(50,229,371)	
9	Adjustment to Correct Inventory		-		-	-		-	-	-	
10	DOH Cost Recovery Admin Charge		(77,520)		-	(77,520)		(574,745)	-	(574,745)	
11	Interest Income on Assessments		-		-	-		-	-	-	
12	Net Assessment Activity		(429,134)	(1,887,	223)	(2,316,357)		(6,471,941)	6,811,510	339,569	
13	Investment Activity:										
14	Interest and Dividend Income - Morgan Stanley		77,113		-	77,113		713,672	-	713,672	
15	Realized Gain/(Loss) on Investments - Morgan Stanley		1,254		-	1,254		13,312	-	13,312	
16	Unrealized Gain/(Loss) on Investments - Morgan Stanley		(331,909)		-	(331,909)		(1,545,784)	-	(1,545,784)	
17	Investment Management Expenses		(10,152)		-	(10,152)		(93,313)	-	(93,313)	
18	Interest Income - KeyBank		279		-	279		1,639	-	1,639	
19	Net Investment Activity		(263,415)		-	(263,415)		(910,474)	-	(910,474	
20	Net Revenues		(692,548)	(1,887,	223)	(2,579,771)		(7,382,415)	6,811,510	(570,905	

S	Statement of Activities and (Statement of Activities and Changes in Net Assets								
	Α	В	с	D	E	F				
		February 28, 2022		-	s Ended February 28					
	Administrative	Vaccine	Total	Administrative	Vaccine	Total				
	Other Exper	nses								
21 Administrative Expenses:										
22 Direct Processing Costs										
23 Helms & Company	69,182	-	69,182	484,274	-	484,274				
24 Lockbox Image Conversion and Clearinghouse Intake (OrboGraph)	7,690	-	7,690	44,924	-	44,924				
25 Clearinghouse Intake Processing (Availity, Zelis)	1,992	-	1,992	17,139	-	17,139				
26 Lockbox Fees	4,804	-	4,804	27,896	-	27,896				
27 CollaborateMD	<u> </u>	-	-	-	-	-				
28 Total Direct Processing Costs	83,668	-	83,668	574,233	-	574,233				
29										
30 Executive Director Costs and Related Support Fees										
31 Executive Director Salary	45,526	-	45,526	150,834	-	150,834				
32 Payroll Taxes	4,522	-	4,522	8,061	-	8,061				
33 Leased Employee per Check Fee	195	-	195	1,365	-	1,365				
34 Executive Director Travel and Lodging, Education, and Other	-	-	-	2,678	-	2,678				
35 Technology Support (Desktop and Telephony)	335	-	335	2,345	-	2,345				
36 Total Executive Director Costs and Related Support Fees	50,578	-	50,578	165,283	-	165,283				
37										
38 Provider and Payer Education and Outreach										
39 Provider Education Materials, Development and Printing	-	-	-	9,274	-	9,274				
40 Postage	-	-	-	40	-	40				
41 Website and Information Technology	405	-	405	2,025	-	2,025				
42 Technical Consultant - Margaret Lane	-	-	-	-	-	_				
43 Conferences and Education Sessions, Including Travel and Meals	-	-	-	715	-	715				
44 Provider Office Training Sessions, Including Travel and Meals	-	-	-		-	-				
45 Advertising and Sponsorships	_	-	-	-	-	-				
46 Hospitality	_	_	_	300	-	300				
47 Subcontractor Assistance	-	-	-	-	-	-				
48 Total Provider and Payer Education and Outreach	405	-	405	12,354	-	12,354				
49			105	12,554		12,554				
50 Administrative Costs										
51 Legal Counsel	12,765	-	12,765	60,416	-	60,416				
52 Audit Fees	,	_	.2,705	15,540	-	15,540				
53 Government Relations, Including Travel, Meals, and Consultants	_	_	_	15,540	_	13,540				
54 Registered Agent Fee		-		-	_					
55 Bank Fees		_	_							
56 Investment Management Fees		-	_	-	-					
57 Office Supplies and Equipment		_	_	1,103		1,103				
58 Rent, ELM and Storage Facility	-	-	-	1,105	-	1,105				
	-	-	-	-	-	-				
	-	-	-	-	-	-				
5	-	-	-	-	-	-				
61 Insurance	12.255		42.255	12 255		43.355				
62 Cyber Liability	13,355	-	13,355	13,355	-	13,355				
63 Directors and Officers	-	-	-	47,785	-	47,785				
64 General Liability		-	-	1,390	-	1,390				
65 Total Administrative Costs	26,120	-	26,120	139,588	-	139,588				
66 67 Other Discusting Frank literat										
67 Other Discretionary Expenditures										
68 Conversion/Implementation Cost	-	-	-	-	-	-				
69 Tricare Legislative & Administrative Services	-	-	-	-	-	-				

			Α	В	С		D	E	F	
			Month Ende	d February 28	3, 2022		For Eight Month	s Ended February 28,	2022	
		Adr	ninistrative	Vaccine	Total	Adn	ninistrative	Vaccine	Total	
70	Executive Director and Other Contractor Bonus		-	-	-		-	-	-	
71	Denied Claims Recovery Expenses		5,250	-	5,250		36,750	-	36,750	
72	Direct Healthcare Practices Operations		-	-	-		-	-	-	
73	Covid-19 Expenses		-	-	-		-	-	-	
	Total Other Discretionary Expenditures		5,250	-	5,250		36,750	-	36,750	
74	Total Administrative Expenses		166,021	-	166,021		928,208	-	928,208	
75	Total Change in Unrestricted Net Assets	\$	(971,455) \$	787,978	\$ (183,477)	\$	(7,520,896) \$	8,601,555 \$	1,080,659	

Washington Vaccine Association Administrative Budget Status For Month of February 28, 2022

		A Approved Budget	B Actual February 28, 2022	C Budget Variance
1	Direct Processing Costs			
2	Helms & Company	\$ 69,182	\$ 69,182	\$-
3	Lockbox Image Conversion and Clearinghouse Intake (OrboGraph)	9,428	4,642	4,786
4	Clearinghouse Intake Processing (Availity, Zelis)	2,033	1,967	66
5	Lockbox Fees	3,750	3,629	121
6	CollaborateMD	-	-	-
7	Total Direct Processing Costs	84,393	79,421	4,972
8	Executive Director Costs and Related Support Fees			
9	Executive Director Salary	18,039	18,210	(171)
10	Payroll Taxes	1,497	1,579	(82)
11	Leased Employee per Check Fee	195	195	-
12	Executive Director Travel and Lodging, Education, and Other	5,583	-	5,583
13	Technology Support (Desktop and Telephony)	417	335	82
14	Total Executive Director Costs and Related Support Fees	25,731	20,319	5,412
15	Provider and Payer Education and Outreach			
16	Provider Education Materials, Development and Printing	3,720	-	3,720
17	Postage	1,667	-	1,667
18	Website and Information Technology	1,250	2,000	(750)
19	Technical Consultant - Margaret Lane	417	1,674	(1,257)
20	Conferences and Education Sessions, Including Travel and Meals	-	-	-
21	Provider Office Training Sessions, Including Travel and Meals	417	-	417
22	Advertising and Sponsorships	167	-	167
23	Hospitality	-	-	-
24	Subcontractor Assistance	-	-	-
25	Total Provider and Payer Education and Outreach	7,638	3,674	3,964
26	Administrative Costs			
27	Legal Counsel	8,000	5,926	2,074
28	Audit Fees	-	-	-
29	Government Relations, Including Travel, Meals, and Consultants	417	-	417
30	Registered Agent Fee	-	-	-
31	Bank Fees	-	-	-
32	Investment Management Fees	10,625	10,152	473
33	Office Supplies and Equipment	450	79	371
34	Rent, ELM and Storage Facility	150	-	150
35	Other Admin Support Provided by Lessor	42	-	42
36	Board Retreat and Meetings	1,333	-	1,333
37	Insurance			
38	Cyber Liability	-	-	-
39	Directors and Officers	-	-	-
40	General Liability	-	-	-
41	Total Administrative Costs	21,017	16,156	4,861
42	Other Discretionary Expenditures			
43	Conversion/Implementation Cost	-	-	-
44	Executive Director and Other Contractor Bonus	-	-	-
45	Denied Claims Recovery Expenses	5,250	5,250	-
46	Direct Healthcare Practices Operations	2,000	-	2,000
47	Covid-19 Expenses		-	-
48	Total Other Discretionary Expenditures	7,250	5,250	2,000
49	Total Budget	146,029	124,820	21,209

Washington Vaccine Association Administrative Budget Status For the Quarter Ending February 28, 2022

		A Approved Budget	B Actual February 28, 2022	C Budget Variance
1	Direct Processing Costs			
2	Helms & Company	\$ 138,364	\$ 138,364	\$-
3	Lockbox Image Conversion and Clearinghouse Intake (OrboGraph)	18,856	12,332	6,524
4	Clearinghouse Intake Processing (Availity, Zelis)	4,066	3,959	107
5	Lockbox Fees	7,500	8,433	(933)
6	CollaborateMD	-	-	-
7	Total Direct Processing Costs	168,786	163,088	5,698
8	Executive Director Costs and Related Support Fees			
9	Executive Director Salary	36,078	36,421	(343)
10	Payroll Taxes	2,994	6,101	(3,107)
11	Leased Employee per Check Fee	390	390	-
12	Executive Director Travel and Lodging, Education, and Other	11,166	1,342	9,824
13	Technology Support (Desktop and Telephony)	834	670	164
14	Total Executive Director Costs and Related Support Fees	51,462	44,924	6,538
15	Provider and Payer Education and Outreach			
16	Provider Education Materials, Development and Printing	7,440	-	7,440
17	Postage	3,334	-	3,334
18	Website and Information Technology	2,500	2,405	95
19	Technical Consultant - Margaret Lane	834	1,674	(840)
20	Conferences and Education Sessions, Including Travel and Meals	-	-	-
21	Provider Office Training Sessions, Including Travel and Meals	834	-	834
22	Advertising and Sponsorships	334	-	334
23	Hospitality	-	-	-
24	Subcontractor Assistance	-	-	-
25	Total Provider and Payer Education and Outreach	15,276	4,079	11,197
26	Administrative Costs			
27	Legal Counsel	16,000	18,691	(2,691)
28	Audit Fees	-	-	-
29	Government Relations, Including Travel, Meals, and Consultants	834	-	834
30	Registered Agent Fee	-	-	-
31	Bank Fees	-	-	-
32	Investment Management Fees	21,250	21,348	(98)
33	Office Supplies and Equipment	900	79	821
34	Rent, ELM and Storage Facility	300	-	300
35	Other Admin Support Provided by Lessor	84	-	84
36 37	Board Retreat and Meetings	2,666	-	2,666
38	Insurance Cyber Liability	11,865	13,355	(1,490)
39	Directors and Officers	11,005	13,335	(1,450)
40	General Liability			
41	Total Administrative Costs	53,899	53,472	427
42	Other Discustioners Funces literate			
42	Other Discretionary Expenditures			
43	Conversion/Implementation Cost	-	-	-
44	Executive Director and Other Contractor Bonus	-	27,316	(27,316)
45	Denied Claims Recovery Expenses	10,500	10,500	-
46	Direct Healthcare Practices Operations	4,000	-	4,000
47 48	Covid-19 Expenses	-	-	(22.246)
40	Total Other Discretionary Expenditures	14,500	37,816	(23,316)
49	Total Budget	303,923	303,379	544

Washington Vaccine Association Administrative Budget Status For Eight Months Ended February 28, 2022

		A Approved Budget	B Actual February 28, 2022	C Budget Variance
1	Direct Processing Costs			
2	Helms & Company	\$ 553,456	\$ 553,456	\$-
3	Lockbox Image Conversion and Clearinghouse Intake (OrboGraph)	75,424	49,566	25,858
4	Clearinghouse Intake Processing (Availity, Zelis)	16,264	19,106	(2,842)
5	Lockbox Fees	30,000	31,525	(1,525)
6	CollaborateMD	-	-	-
7	Total Direct Processing Costs	675,144	653,653	21,491
8	Executive Director Costs and Related Support Fees			
9	Executive Director Salary	144,312	141,728	2,584
10	Payroll Taxes	7,588	9,640	(2,052)
11	Leased Employee per Check Fee	1,560	1,560	-
12	Executive Director Travel and Lodging, Education, and Other	44,664	4,020	40,644
13	Technology Support (Desktop and Telephony)	3,336	2,680	656
14	Total Executive Director Costs and Related Support Fees	201,460	159,629	41,831
15	Provider and Payer Education and Outreach			
16	Provider Education Materials, Development and Printing	29,760	9,274	20,486
17	Postage	13,336	40	13,296
18	Website and Information Technology	10,000	4,025	5,975
19	Technical Consultant - Margaret Lane	3,336	1,674	1,662
20	Conferences and Education Sessions, Including Travel and Meals	-	715	(715)
21	Provider Office Training Sessions, Including Travel and Meals	3,336	-	3,336
22	Advertising and Sponsorships	1,336	-	1,336
23	Hospitality	-	300	(300)
24	Subcontractor Assistance	-	-	-
25	Total Provider and Payer Education and Outreach	61,104	16,028	45,076
26	Administrative Costs			
27	Legal Counsel	64,000	66,341	(2,341)
28	Audit Fees	15,000	15,540	(540)
29	Government Relations, Including Travel, Meals, and Consultants	3,336	-	3,336
30	Registered Agent Fee	150	-	150
31	Bank Fees	-	-	-
32	Investment Management Fees	85,000	93,313	(8,313)
33	Office Supplies and Equipment	3,600	1,181	2,419
34	Rent, ELM and Storage Facility	1,200	-	1,200
35	Other Admin Support Provided by Lessor	336	-	336
36	Board Retreat and Meetings	10,664	-	10,664
37	Insurance			
38	Cyber Liability	11,865	13,355	(1,490)
39	Directors and Officers	41,050	47,785	(6,735)
40	General Liability	1,500	1,390	110
41	Total Administrative Costs	237,701	238,906	(6,307)
42	Other Discretionary Expenditures			
43	Conversion/Implementation Cost	-	-	-
44	Executive Director and Other Contractor Bonus	32,471	27,316	5,155
45	Denied Claims Recovery Expenses	42,000	42,000	-
46	Direct Healthcare Practices Operations	16,000	-	16,000
47	Covid-19 Expenses	-	-	-
48	Total Other Discretionary Expenditures	90,471	69,316	21,155
49	Total Budget	1,265,880	1,137,531	128,349



Washington Vaccine Association Notes to Financial Statements For the Month Ended February 28, 2022

Balance Sheet

Lines 2 and 4. Cash increased in February by approximately \$107,000. Total cash and investments at month end are approximately \$57 million as compared to the budgeted cash position of \$46 million. The time-lag between the date of service and the receipt of payment has been considered when projecting cash reserves for FY2022.

Line 6. The Prepaid Vaccine amount includes the amount requested by the Washington Department of Health (DOH) for the March 2022 replenishment of vaccines. The amount includes the administrative fee of 1.4% which equaled \$68,478 included in the request.

Line 5. Members Estimated Collectible Assessments reflects the value of vaccine funding provided to the DOH for the purchase of vaccines for which the Association expects to receive an assessment payment.

Profit and Loss

Line 2. The amount reported as Assessments includes all assessments received in the month of February. The assessments are tracked in the accounting system using the procedure code and date of service supplied by the provider's remittance advice. While it is assumed that the provider utilized a vaccine that was purchased by the Department of Health in either the corresponding month or a prior month(s), there are too many variables in the purchasing process, the supply chain, and the utilization driving the remittance to provide certainty.

Line 6. The amount reported as 2% Waste is an estimate that was recorded through a journal entry. This estimate will be refined as we continue to process and track the amount of collectible assessments remaining from each DOH funding request. The amount remaining would likely represent vaccines that were not administered and would be considered waste. This will take several months of data before we are able to provide a more accurate estimate and therefore the 2% Waste estimate will continue to be used for the foreseeable future.

Line 7. The amount reported in February as Price Variance and Denials is the actual total of variances and denials identified through the lockbox transactions processed through OrboGraph.

Line 8. The DOH replenishment is the actual "cost" of the vaccines that are associated with the Assessments received in February.





Line 10. The amount reported as DOH Cost Recovery Admin Charge is the amount requested by the DOH for administrative expenses incurred in January. It was paid with the March 2022 replenishment of vaccines.

<u>Other</u>

Based upon a review of detailed assessment remittance data, the Association at times receives both over- and under-payments for remittances. Overpayments are repaid through the refunds process, through balance forward remittances, or through a separate, specific analysis. Utilizing the assessment remittance database, the Association has been able to identify several instances whereby a payer has been incorrectly denying or underpaying assessments for a variety of reasons. The Association's compliance efforts work with payers to resolve these discrepancies and may result in additional assessment revenue or refunds attributable to the current fiscal year that may or may not be related to the current fiscal year.

WASHINGTON VACCINE ASSOCIATION

Ensuring Funds for Childhood Vaccines

2022-23 Vaccine Assessment Grid Development Presented to the Washington Vaccine Association Board of Directors April 14, 2022



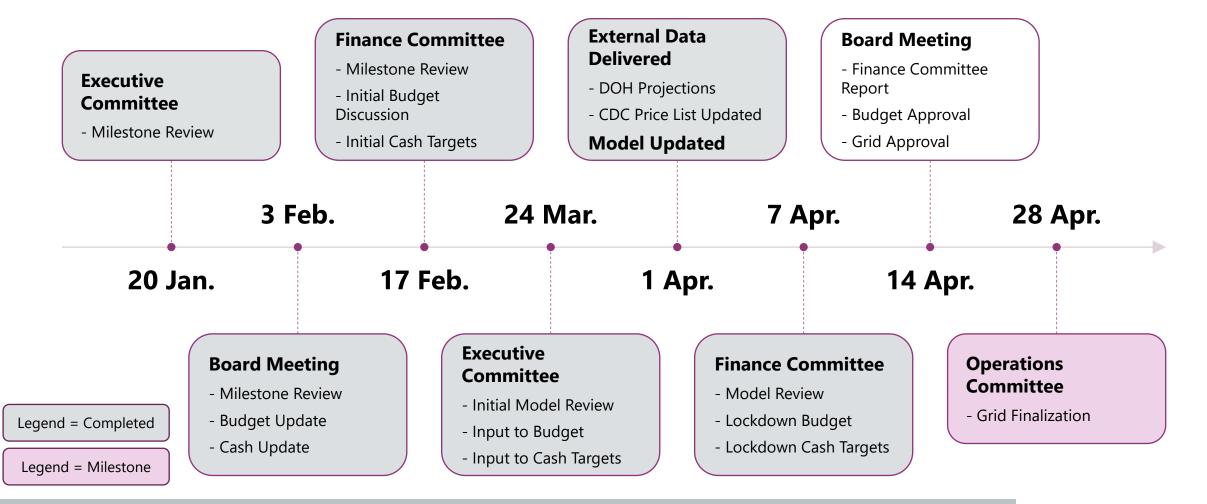


Presentation Overview

- 1. Process Timeline
- 2. Approach
- 3. Administrative Budget Assumptions
- 4. Model Assumptions Summary
- 5. 2022-23 Grid
- 6. Roll Out Plan



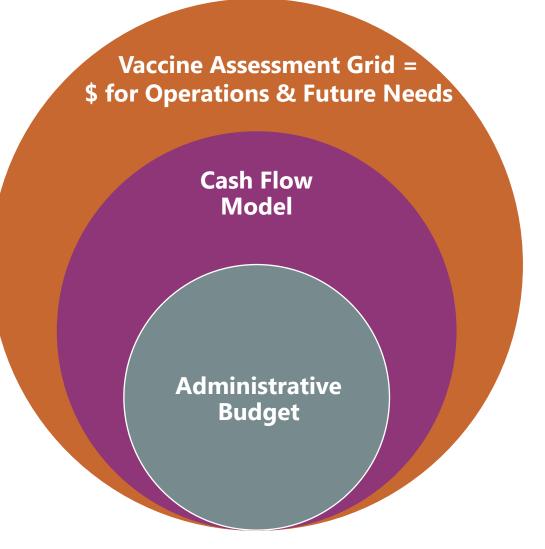
1. 2022-23 Budget & Vaccine Grid Development Process





2. Integrated Approach

- 1. There is a nested relationship between the administrative budget, the cash flow model, and the vaccine assessment grid that was not considered in prior years
- 2. Goals of the 2022-23 vaccine grid process include:
 - 1. Providing grid stability to minimize year-to-year fluctuation
 - 2. Reducing cash on hand to a Board-approved level
 - 3. Allowing for reasonable reserves



3. Administrative Budget Assumptions

		Actual	Forecast			
	WVA Budget Summary	Historical	Budgeted Total	Budgeted Total	Budgeted Total	Budgeted Total
	www.BuugetSummary	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
1	Direct Processing Costs					
7	Subtotal	1,027,405	1,059,147	1,060,224	1,090,320	1,090,320
8 9	Executive Director Costs and Related Support Fees					
15		245,698	243,399	306,436	320,191	330,120
16 17	Provider and Payer Education and Outreach					
28		49,512	46,534	197,831	182,068	185,297
29 30	Administrative Costs					
46	Subtotal	310,462	314,905	408,855	403,215	410,760
47 48	Other Discretionary Expenditures					
52	Subtotal	38,230	51,016	101,695	56,919	65,457
53						
54	Total Budget	1,671,308	1,715,001	2,075,040	2,052,712	2,081,954



3. Administrative Budget Assumptions

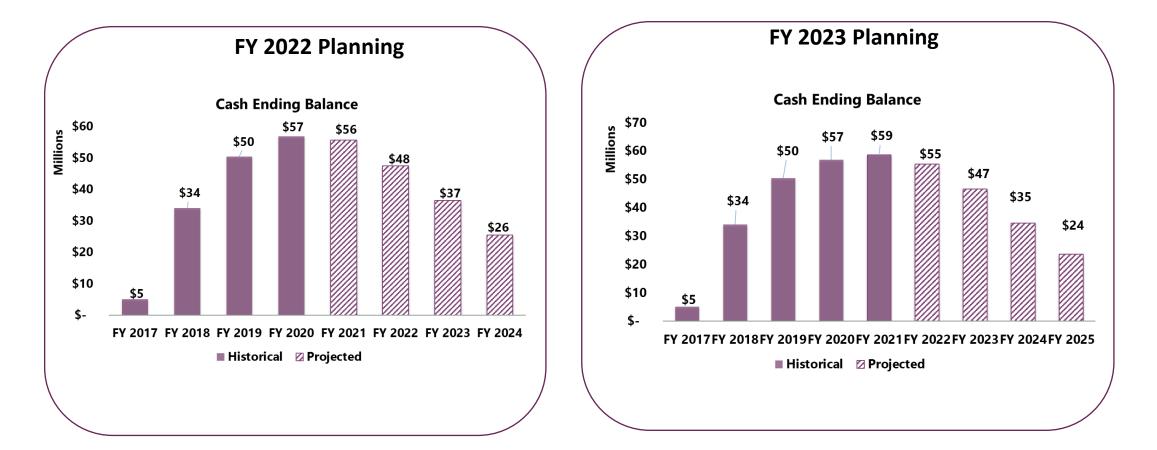
- Added Line Items
 - Hospitality (previously removed)
 - Human Resources and Governance Consultant
 - Provider Services Representative
- Deleted Line Items
 - Direct Healthcare Practice Recoveries
- Changed Line Items
 - Split out Legal
 - General Counsel and Governance
 - Special Projects and Litigation
- Increases/Decreases (+/- 10%)
 - Vrbograph Intake Fees
 - Clearinghouse Fees
 - V Payroll Taxes

- Provider and Payer Education Materials and Printing
- **V** Postage
- Technical Consultants
- 🔹 🖖 Provider Office Training
- 🛧 Legal Fees
- Audit Fees
- Office Supplies and Equipment for ED and Provider Services Representative
- 🗣 Rent
- A Board Retreat, Meetings and Hospitality
- Insurance D&O
- Past / Future Budget Totals

FY2021	FY2022	FY2023	FY2024	FY2025
\$2.027M	\$1.856M	\$2.075M	\$2.052M	\$2.081M

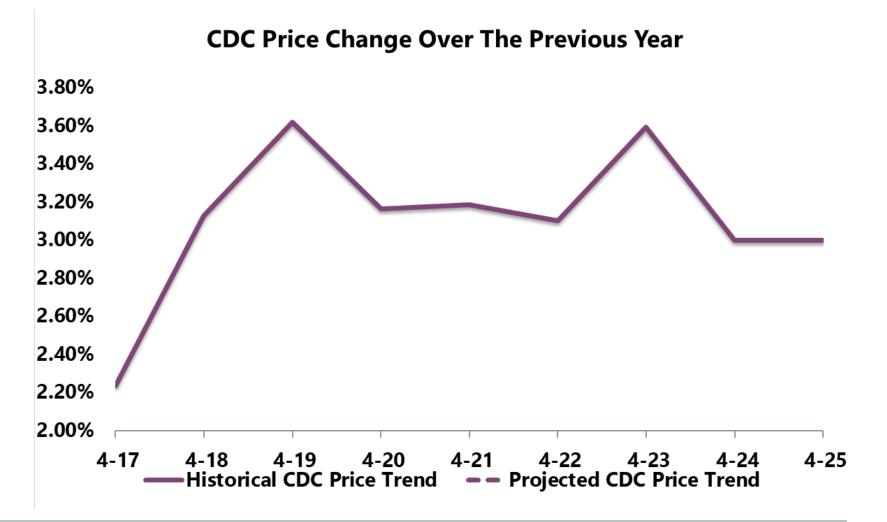


4. Historical and Model Projections End of FY Cash Balance – FY2017-25





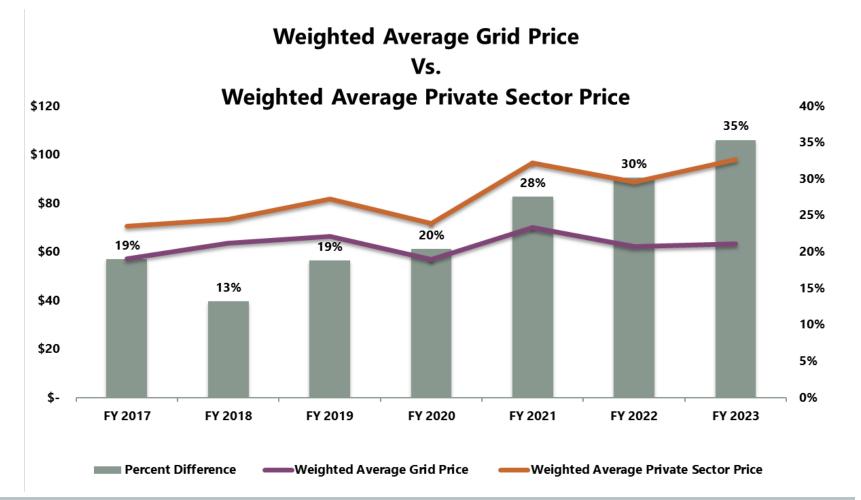
4. CDC Price Change Over the Previous Year







4. Weighted Average Grid Price Vs. Weighted Average Private Sector Price

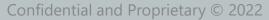




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4. Model Assumptions Summary

Adjustment Variables		Assumptions	
	FY2023	FY2024	FY2025
Assessment Grid as Percent of Prior Year	100%	103%	103%
TRICARE Surcharge (3-Year Lock)	2.5%	2.5%	2.5%
DOH Indirect Charge	1.4%	1.4%	1.4%
DOH Cost Recovery Fee	1.4%	1.4%	1.4%
Vaccine Wastage	2.7%	2.5%	2.4%
Denials	13.0%	11.5%	10.5%
Denial Recoveries	4.0%	3.5%	2.5%
Administrative Budget	\$2.07M	\$2.05M	\$2.08M
Cash "Burn Down" Amount	\$8.7M	\$12.1M	\$10.9M
Year End Balance	\$46.6M	\$34.5M	\$23.6M
CDC Price Increase	3.0%	3.0%	3.0%



WVA Financial Model		Histo	rical		Projected Actual	Forecast Period - Absorbs Inflation		
	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Assumptions								
Assessment Grid as Percent of Prior Year						100.0%	103.0%	103.0
DOH Indirect Charge			_			1.4%	1.4%	1.4
DOH Cost Recovery Fee			Ad	justment Varia	bles	1.4%	1.4%	1.4
Increase in Vaccine Purchase Price (CDC)						3.6%	3.0%	3.0
Vaccine Wastage					,	2.7%	2.5%	2.4
Denials						13.0%	11.5%	10.5
Denial Recoveries						4.0%	3.5%	2.5
Projected Unknown						15.4%	15.4%	15.4
Inflows/Outflows								
Assessment Revenue	84,137,375	87,262,137	79,804,611	72,765,986	69,137,375	73,331,133	75,415,974	78,025,14
Vaccine Replenishment	65,835,583	65,491,991	61,491,029	73,662,995	74,720,798	80,887,434	86,592,480	88,018,18
Investment Income	-	51,903	1,716,186	185,269	(652,934)	-	-	
TRICARE Expense Offset	_	_				_	-	
Gross Revenue	18,301,792	21,822,049	20,029,769	(711,740)	(6,236,357)	(7,556,300)	(11,176,506)	(9,993,04
Administrative Cost								
DOH Indirect Charge			(1,133,128)	(1,024,831)	(1,031,905)	(1,031,635)	(1,072,544)	(1,101,79
DOH Cost Recovery Fee	_	_	(462,339)	(1,049,102)	(900,573)	(1,031,635)	(1,072,544)	(1,101,79
Vaccine Wastage	_	_	(1,490,121)	(1,364,228)	(1,515,776)	(2,038,374)	(1,996,140)	(2,107,16
Denials	_	_	(8,081,070)	(9,821,218)	(8,987,859)	(8,578,642)	(7,977,309)	(8,216,62
Denial Recoveries	_	_		6,507,841	1,812,753	2,613,676	1,899,359	1,956,34
Projected Unknown				11,190,849	15,676,599	11,343,955	11,684,274	12,034,80
Refunds			(467,342)	(372,311)	(376,212)	(349,200)	(349,200)	(349,20
Administrative Budget	(1,189,899)	(1,821,862)	(1,986,592)	(1,664,214)	(1,687,576)	(2,075,040)	(2,052,712)	(2,081,95
Total Administrative Cost	(1,189,899)	(1,821,862)	(13,620,592)	2,402,786	2,989,451	(1,146,896)	(936,815)	(967,39
Revenue in Excess of Expenditures	17,111,893	20,000,187	6,409,177	1,691,046	(3,246,906)	(8,703,197)	(12,113,321)	(10,960,44
Effect on Cash Reserves								
Cash Reserves Beginning Balance	9,582,053	34,130,094	50,477,971	56,887,148	58,578,194	55,331,288	46,628,091	34,514,77
Cash Generated/ (Used)	24,538,923	16,347,877	6,409,177	1,691,046	(3,246,906)	(8,703,197)	(12,113,321)	(10,960,44
Cash Reserves Ending Balance	34,130,094	50,477,971	56,887,148	58,578,194	55,331,288	46,628,091	34,514,770	23,554,33



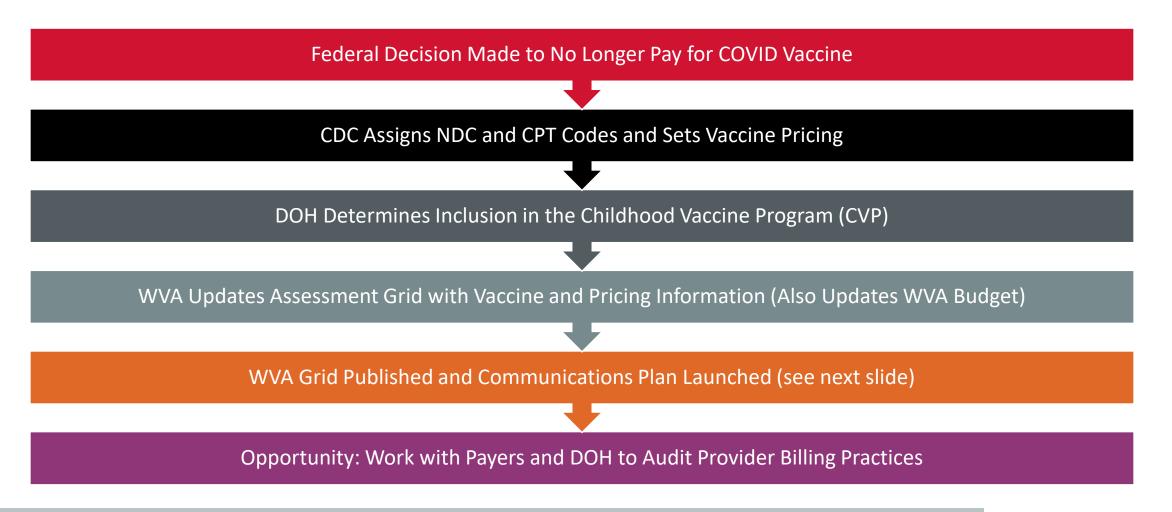
WASHINGTON VACCINE ASSOCIATION

4. Notes Related to DOH Projections

- No new vaccines added for FY23
- Adjustments to periodic changes in VFC fund split
 - No changes from prior year. Federal FY2020 Population Estimates Survey VFC population was 53% and non-VFC eligible is 47%; the non-VFC population includes State privately insured, CHIP and CHP funding sources.
 - DOH will recalculate in the summer of 2022.
- The pandemic's impact on WVA
 - Doses ordered by providers fell and then mostly recovered but remain below pre-pandemic levels
 - DOH's FY22 projections assume about a 5% reduction with recovery in FY23
 - VFC-eligible Medicaid enrollment for Washington children <19 has steadily increased between April 2020 to December 2021
- Unclear when COVID-19 vaccines will no longer be paid for by the Federal government



4. COVID Vaccine Roll Out Planning





4. COVID Vaccine Roll Out Planning (cont.)

This slide provides more detailed information on two, key aspects of the roll out.

1 FORECASTING MODEL

- Will require DOH partnership to develop a model with these assumptions:
 - Age category (e.g., 0-5, 6-11, 12-18)
 - Existing #/% children vaccinated
 - CDC/FDA recommended dosage guidelines
 - Existing and anticipated Federal stock allocations
 - CDC pricing by vaccine

2 COMMUNICATIONS PLAN

- Materials to include:
 - Emails
 - Letters
 - Customized messaging piece
- Will require DOH partnership for:
 - Email list communications
 - Site visit education
- WVA sends email blasts
- WVA sends physical mailings

Notes: If Required, Off-Cycle Grid Changes Have More Intensive Communications Requirements



5. 2022-23 Vaccine Grid

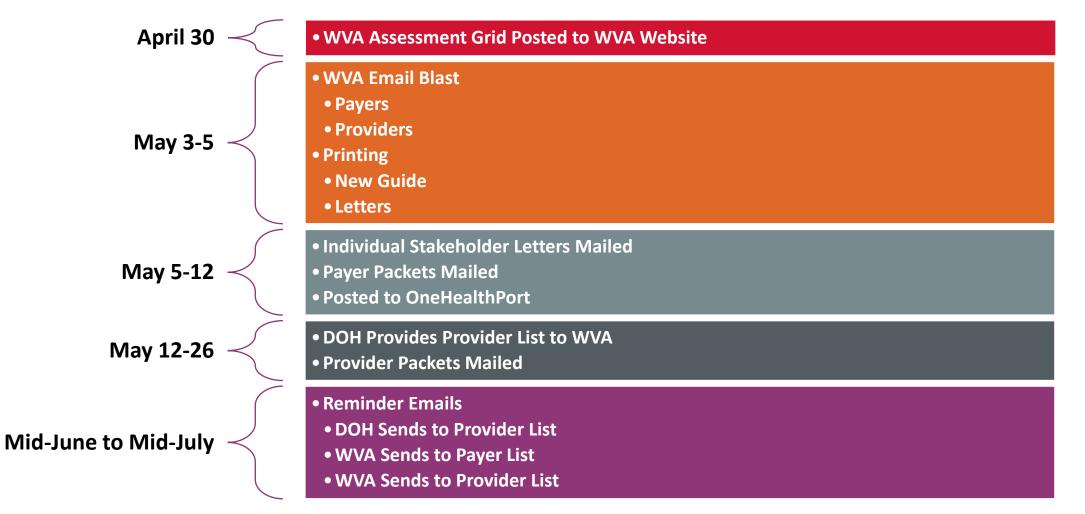
Washington Vaccine Association Assessment Grid FOR ALL CLAIMS WITH A DATE OF SERVICE ON OR AFTER JULY 1, 2022. For dosage-based assessment (DBA) billing used for commercially insured patients under the age of 19.

Please note that this WVA Assessment Grid, effective July 1, 2022, replaces the grid last updated on July 1, 2021. The grid lists vaccines and their corresponding CPT codes that are part of the dosage-based assessment (DBA) process for providers, health insurance carriers, and third party administrators. There are other childhood vaccines (and corresponding CPT codes) that are not included in the DBA process and, therefore, no assessment is needed. The availability of specific vaccine brands are determined by the manufacturer and not all brands of flu vaccine are offered through the Childhood Vaccine Program (CVP). The yellow column is the assessment amount per dose as of July 1, 2022.

CPT Code	NDC Code / Packaging	CPT Code Description	Tradename	WVA Assessment Amount per dose from 07/01/2021 to 06/30/2022	For Reference: CDC Private Sector Cost/Dose 04/01/2022	WVA Assessment Amount per dose as from 07/01/2022 to 06/30/2023	Percent Change 07/01/2021 to 07/01/2022
90620	58160-0976-20 (10 pack – 1 dose syringe)	Meningococcal recombinant protein and outer membrane vesicle vaccine, serogroup B (MenB-4C), 2 dose schedule, for intramuscular use	Bexsero ®	\$120.84	\$201.30	\$120.84	0.0%
90621	00005-0100-10 (10 pack – 1 dose syringe)	Meningococcal recombinant lipoprotein vaccine, serogroup B (MenB-FHbp), 2 or 3 dose schedule, for intramuscular use	Trumenba®	\$115.17	\$168.15	\$115.17	0.0%
90633	58160-0825-11 (10 pack – 1 dose vial) 58160-0825-52 (10 pack – 1 dose syringe) 00006-4095-02 (10 pack – 1 dose syringe)	Meningococcal recombinant lipoprotein vaccine, serogroup B (MenB-FHbp), 2 or 3 dose schedule, for intramuscular use Hepatitis A vaccine (HepA), pediatric/adolescent dosage-2 dose schedule, for intramuscular use	Havrix® BLIC Vaqta®	\$20.72	\$35.87 \$35.61	\$20.72	0.0%
90647	00006-4897-00 (10 pack – 1 dose vial)	Haemophilus influenzae type b v to tb PR OMP conjugate, 3 dose schedule, for intra-scular	PedvaxHIB®	\$13.54	\$28.05	\$13.54	0.0%
90648	49281-0545-03 (5 pack – 1 dose vial) 58160-0818-11 (10 pack – 1 dose vial)	Rol has Smuenzae type b vaccine (Hib), PRP-T conjugate, 4 dose neaule, for intramuscular use	ActHIB® Hiberix®	\$9.46	\$18.24 \$12.00	\$9.46	0.0%
90651	00006-4119-03 (10 pack – 1 dose vial) 00006-4121-02 (10 pack – 1 dose syringe)	Human Papillomavirus vaccine types 6, 11, 16, 18, 31, 33, 45, 52, 58, nonavalent (9vHPV), 2 or 3 dose schedule, for intramuscular use	Gardasil®9	\$189.08	\$253.60	\$189.08	0.0%
90670	00005-1971-02 (10 pack – 1 dose syringe)	Pneumococcal conjugate vaccine, 13 valent (PCV13), for intramuscular use	Prevnar 13 TM	\$144.84	\$226.43	\$144.84	0.0%



6. Roll Out Plan





Questions and Discussion





MEMORANDUM

TO:	Board of Directors & WVA Operations Committee
FROM:	Patrick Miller, MPH (Helms), Leslie Walker, CPA (Mason+Rich PA), and Julia Zell (WVA)
SUBJECT:	2022-23 WVA Vaccine Assessment Grid Recommendation
DATE:	April 14, 2022

Introduction

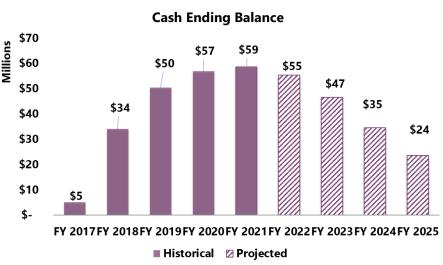
The purpose of this memorandum is to provide the Washington Vaccine Association's ("WVA") Board of Directors ("Board") and Operations Committee with our recommendations for the 2022-23 Vaccine Assessment Grid ("Grid") and a description of the underlying assumptions. The 2022-23 Grid was developed with input and in partnership with the Washington Department of Health ("DOH") and is based upon the new model developed for the 2020-21 Grid. The administrative budget, cash flow projections, and the Grid are integrated into a unified model which allows input from the Board. The purpose of the model is to allow the Board flexibility in setting a series of adjustment factors to produce different projection scenarios over a three-year time horizon. These projection scenarios meet the desired reduction of cash and subsequently the WVA's collections through Grid changes so that the Association can meet its funding obligations. The Finance Committee met on April 7, 2022, to review the model and the administrative budget, and their requested changes have been incorporated. Subsequently the Board will meet on April 14, 2021, and is expected to vote to recommend the 2022-23 Grid to the Operations Committee for approval.

Setting FY2023-FY2025 Cash Targets

The Finance Committee has set the goal of continuing to reduce cash by setting reduction targets while also ensuring reserves for the eventual COVID-19 vaccine costs expected to begin in 2023 or 2024. The projection model created for the upcoming FY assumes cash decreasing over the next three years with end of fiscal year cash balances of \$47M, \$35M, and \$24M, respectively (**Figure 2**). The projection model targets reductions of \$8.7M, \$12.1M, and \$10.9M over the next three fiscal years, respectively.

Until FY2018, the WVA had not had significant amounts of cash on hand. In 2015, the organization was in a significant deficit position and required a line of credit to be established continue to operations. The line of credit was ultimately retired, and adjustments were made to the Grid to build cash reserves. It is important to recognize that these reserves were created through assessment funds paid by the insurance carriers and third-party administrators and not via State of Washington expenditures.







FY2022-2024 Grid Assumptions

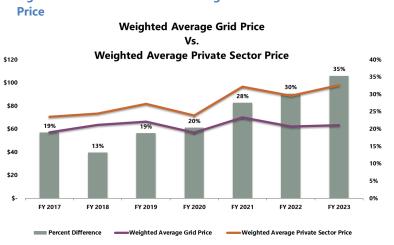
The following assumptions were made in the financial projection model with respect to setting the 2022-23 Grid prices and projecting the cash flow through FY2025:

- The Department of Health's (DOH) April 2022, <u>projections of vaccine utilization</u> formed the underpinnings of the initial model for the April 7, 2022 Finance Committee meeting and the April 14, 2022 Board meeting. The DOH projects a \$2.6M increase in vaccine costs in FY2023. They did not provide projections for FY2024. In FY2023, the total projected assessment revenue and total payments to DOH are projected to be \$73,331,133 and \$80,887,434, respectively.
- 2. On April 1, 2022, the Centers for Disease Control ("CDC") <u>updated its Vaccine Price List</u>¹ for the CDC cost per dose and the private sector cost per dose. The cost per dose increased ~3% over the prior year, and the same increase is expected in future years. The April 1, 2022, CDC dosage costs were used for the development of the 2022-23 Grid². No new vaccines were added to the 2022-23 Grid and COVID-19 vaccines are not included on the Grid at this time.
- 3. The <u>Assessment Grid as a Percentage of Prior Year</u> will be flat at 100%, meaning that the proposed Grid prices will equal last year's Grid prices.
- 4. The <u>Department of Health's Indirect Rate</u> is expected to hold steady at 1.4% for the next three fiscal years.
- 5. The <u>Department of Health's Cost Recovery Fee</u> is expected to hold steady at an average of 1.4% for the next three fiscal years.
- 6. Based upon remittance data, the current <u>DBA denial rate</u> is currently estimated to be 13%. We expect this to drop to 11.5% and 10.5% in the latter two fiscal years based upon planned denial recovery activities.
- 7. The <u>denial recovery rate</u> is expected to be 4.0% in FY2023 and 3.5% and 2.5% in the latter two fiscal years.
- 8. There are no assumptions built into the model for inclusion of COVID vaccines or the fund source split changes expected to be made by the DOH in the summer of 2022. There are too many, unknown variables regarding COVID vaccines at this time to account for it in the model, however, we have adequate amounts of cash on hand and can change the Assessment Grid on- and off-cycle as needed.

Analysis of Changes

The 2022-23 Grid draft (attachment) has been reviewed with the Department of Health. For ease of identification, the 2021-22 Grid prices are shown in green and the 2022-23 Grid prices are in yellow. The proposed 2022-23 Grid prices will stay the Figure 2: Percent Difference in Weighted Grid vs. Private Sector

same as the 2021-22 Grid prices and will absorb inflation of the CDC prices to continue to reduce cash reserves in FY2023 as projected in Figure 1. Figure 2 ^s denotes the historical weighted average grid price versus the weighted average private sector price as well as the percent difference between the two. The increase in recent years in the percent difference is due to the absorption of CDC inflation by keeping the Grid level in recent years.



¹ <u>https://www.cdc.gov/vaccines/programs/vfc/awardees/vaccine-management/price-list/index.html</u>

² The 3% will be verified once the April 1, 2022 CDC price list is made available. It is due on April 1.





2022-23 Vaccine Assessment Grid

Washington Vaccine Association Assessment Grid FOR ALL CLAIMS WITH A DATE OF SERVICE ON OR AFTER JULY 1, 2022.

For Dosage-Based Assessment (DBA) Billing Used for Commercially Insured Patients Under the Age of 19.

Please note that this WVA Assessment Grid, effective July 1, 2022, replaces the grid last updated on July 1, 2021. The grid lists vaccines and their corresponding CPT codes that are part of the dosage-based assessment (DBA) process for providers, health insurance carriers, and third party administrators. There are other childhood vaccines (and corresponding CPT codes) that are not included in the DBA process and, therefore, no assessment is needed. The availability of specific vaccine brands are determined by the manufacturer and not all brands of flu vaccine are offered through the Childhood Vaccine Program (CVP). The YELLOW COLUMN is the assessment amount per dose as of July 1, 2022.

CPT Code	NDC Code / Packaging	CPT Code Description	Tradename	WVA Assessment Amount per dose from 07/01/2021 to 06/30/2022	For Reference: CDC Private Sector Cost/Dose 04/01/2022	dose as from 07/01/2022 to	Percent Change 07/01/2021 to 07/01/2022
90620	58160-0976-20 (10 pack – 1 dose syringe)	Meningococcal recombinant protein and outer membrane vesicle vaccine, serogroup B (MenB-4C), 2 dose schedule, for intramuscular use	Bexsero ®	\$120.84	\$201.30	\$120.84	0.0%
90621	00005-0100-10 (10 pack – 1 dose syringe)	Meningococcal recombinant lipoprotein vaccine, serogroup B (MenB-FHbp), 2 or 3 dose schedule, for intramuscular use	Trumenba®	\$115.17	\$168.15	\$115.17	0.0%
	58160-0825-52 (10 pack – 1 dose syringe)		Havrix®	¢20.72	\$35.87	\$20.72	0.0%
90633	00006-4095-02 (10 pack – 1 dose syringe)	Hepatitis A vaccine (HepA), pediatric/adolescent dosage-2 dose schedule, for intramuscular use	Vaqta ®	\$20.72	\$35.61	\$20.72	0.0%
90647	00006-4897-00 (10 pack – 1 dose vial)	Haemophilus influenzae type b vaccine (Hib), PRP-OMP conjugate, 3 dose schedule, for intramuscular use	PedvaxHIB®	\$13.54	\$28.05	\$13.54	0.0%
	49281-0545-03 (5 pack – 1 dose vial)		ActHIB®	\$9.46	\$18.24	\$9.46	0.0%
90648	58160-0818-11 (10 pack – 1 dose vial)	Haemophilus influenzae type b vaccine (Hib), PRP-T conjugate, 4 dose schedule, for intramuscular use	Hiberix®	\$9.40	\$12.00	\$9.40	0.0%
90651	00006-4121-02 (10 pack – 1 dose syringe)	Human Papillomavirus vaccine types 6, 11, 16, 18, 31, 33, 45, 52, 58, nonavalent (9vHPV), 2 or 3 dose schedule, for intramuscular use	Gardasil®9	\$189.08	\$253.60	\$189.08	0.0%
90670	00005-1971-02 (10 pack – 1 dose syringe)	Pneumococcal conjugate vaccine, 13 valent (PCV13), for intramuscular use	Prevnar 13 TM	\$144.84	\$226.43	\$144.84	0.0%
90680	00006-4047-41 (10 pack – 1 dose tube)	Rotavirus vaccine, pentavalent (RV5), 3 dose schedule, live, for oral use	RotaTeq®	\$72.04	\$90.50	\$72.04	0.0%



CPT Code	NDC Code / Packaging	CPT Code Description	Tradename	WVA Assessment Amount per dose from 07/01/2021 to 06/30/2022	For Reference: CDC Private Sector Cost/Dose 04/01/2022	WVA Assessment Amount per dose as from 07/01/2022 to 06/30/2023	Percent Change 07/01/2021 to 07/01/2022
90681	58160-0854-52 (10 pack – 1 dose vial)	Rotavirus vaccine, human, attenuated (RV1), 2 dose schedule, live, for oral use	Rotarix®	\$97.88	\$130.82	\$97.88	0.0%
	58160-0812-52 (10 pack – 1 dose syringe)	Diphtheria, tetanus toxoids, acellular pertussis vaccine and inactivated	Kinrix ®		\$57.22		
90696	49281-0562-10 (10 pack – 1 dose vial)	poliovirus vaccine (DTaP-IPV), when administered to children 4 through 6 years of age, for intramuscular use		\$41.93		\$41.93	0.0%
	49281-0564-15 (10 pack – 1 dose syringe)		Quadracel™		\$58.36		
90697	63361-243-15 (10 pack – 1 dose syringe)	Diphtheria and tetanus toxoids and acellular pertussis adsorbed, inactivated poliovirus, Haemophilus b conjugate (meningococcal protein conjugate), and Hepatitis B (recombinant) vaccine	Vaxelis™	\$83.38	\$139.82	\$83.38	N/A
90698	49281-0511-05 (5 pack – 1 dose vial)	Diphtheria, tetanus toxoids, acellular pertussis vaccine, Haemophilus influenzae type b, and inactivated poliovirus vaccine, (DTaP-IPV/Hib), for intramuscular use	Pentacel®	\$61.94	\$106.18	\$61.94	0.0%
00700	49281-0286-10 (10 pack – 1 dose vial)	Diphtheria, tetanus toxoids, and acellular pertussis vaccine (DTaP), when	Daptacel ®		\$34.15	¢10.62	0.0%
90700	58160-0810-52 (10 pack – 1 dose syringe)	administered to individuals younger than seven years, for intramuscular use	Infanrix®	\$18.63	\$37.03	\$18.63	
90702	49281-0225-10 (10 pack – 1 dose vial)	Diphtheria and tetanus toxoids adsorbed (DT) when administered to individuals younger than 7 years, for intramuscular use	DT (pediatric)	\$59.59	\$0.00	\$59.59	0.0%
90707	00006-4681-00 (10 pack – 1 dose vial)	Measles, mumps and rubella virus vaccine (MMR), live, for subcutaneous use	M-M-R®II	\$21.77	\$87.31	\$21.77	0.0%
90710	00006-4171-00 (10 pack – 1 dose vial)	Measles, mumps, rubella, and varicella vaccine (MMRV), live, for subcutaneous use	ProQuad ®	\$138.67	\$250.02	\$138.67	0.0%
90713	49281-0860-10 (10 dose vial)	Poliovirus vaccine, inactivated (IPV), for subcutaneous or intramuscular use	IPOL®	\$13.90	\$38.74	\$13.90	0.0%



CPT Code	NDC Code / Packaging	CPT Code Description	Tradename	WVA Assessment Amount per dose from 07/01/2021 to 06/30/2022	For Reference: CDC Private Sector Cost/Dose 04/01/2022	WVA Assessment Amount per dose as from 07/01/2022 to 06/30/2023	Percent Change 07/01/2021 to 07/01/2022
	49281-0215-15						
	(10 pack – 1 dose syringe)	Tetanus and diphtheria toxoids adsorbed (Td), preservative free, when	Tenivac®		\$37.92		
90714		administered to individuals 7 years or older, for intramuscular use		\$16.42		\$16.42	0.0%
	(10 pack – 1 dose vial)			-			
	13533-0131-01	Tetanus and diphtheria toxoids (Td) adsorbed when administered to	TDVAX™		\$37.17		
	· · · · ·	individuals 7 years or older, for intramuscular use					
	58160-0842-11						
	(10 pack – 1 dose vial)		Boostrix®		\$44.80		
	58160-0842-52						
90715		Tetanus, diphtheria toxoids and acellular pertussis vaccine (Tdap), when		\$32.73		\$32.73	0.0%
		administered to individuals 7 years or older, for intramuscular use					
	(10 pack – 1 dose vial)			\$50.48			
	49281-0400-20						
	(5 pack – 1 dose syringe)						
90716	00006-4827-00	Varicella virus vaccine (VAR), live, for subcutaneous use	Varivax®	\$110.28	\$150.98	\$110.28	0.0%
	(10 pack – 1 dose vial)						
90723		Diphtheria, tetanus toxoids, acellular pertussis vaccine, hepatitis B, and	Pediarix®	\$60.96	\$90.05	\$60.96	0.0%
	, , , ,	inactivated poliovirus vaccine (DTaP-HepB-IPV), for intramuscular use Pneumococcal polysaccharide vaccine, 23-valent (PPSV23), adult or					
90732		immunosuppressed patient dosage, when administered to individuals 2 years	Pneumovax®23	\$59.78	\$117.08	\$59.78	0.0%
	49281-0589-05						
0.070 /	(5 pack – 1 dose vial)	Meningococcal conjugate vaccine, serogroups A, C, Y and W-135,	Menactra ®	to 6 4 5	\$141.70	toc 15	0.00/
90734		quadrivalent (MCV4 or MenACWY), for intramuscular use		\$96.15		\$96.15	0.0%
	(5 pack – 1 dose vial)		Menveo ®		\$144.18		
00010	49281-0590-05	Meningococcal polysaccharide (groups A, C, Y, W-135) tetanus toxoid		toc 15	¢1.10.71	toc 15	N1 / A
90619		conjugate vaccine .5mL dose, preservative free	MedQuadfi™	\$96.15	\$148.71	\$96.15	N/A



CPT Code	NDC Code / Packaging	CPT Code Description	Tradename	WVA Assessment Amount per dose from 07/01/2021 to 06/30/2022	For Reference: CDC Private Sector Cost/Dose 04/01/2022	WVA Assessment Amount per dose as from 07/01/2022 to 06/30/2023	Percent Change 07/01/2021 to 07/01/2022
	00006-4981-00 (10 pack – 1 dose vial)		Recombivax HB®		\$35.60		
90744	00006-4093-02	Hepatitis B vaccine (HepB), pediatric/adolescent dosage, 3 dose schedule, for intramuscular use	Recombivax HB®	\$12.54	\$35.60	\$12.54	-27.8%
	58160-0820-52 (10 pack – 1 dose syringe)		Engerix B®		\$26.34		
2021-2	2022 Pediatric Influenza Va	accine Assessments					
90686	19515-0808-52 (10 pack – 1 dose syringe)	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL dosage, for intramuscular use	FluLaval® Quadrivalent	\$13.50	\$19.00	¢12 E0	0.0%
90000	49281-0422-50 (10 pack – 1 dose syringe)	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL dosage, for intramuscular use	Fluzone® Quadrivalent SYR	\$15.50	\$18.63	\$13.50	0.0%
90688	49281-0637-15 (10 dose vial)	Influenza virus vaccine, quadrivalent (IIV4), split virus, 0.5 mL dosage, for intramuscular use	Fluzone® Quadrivalent MDV	\$13.55	\$18.63	\$13.55	0.0%
90672	66019-0309-10 (10 pack- 1 dose sprayer (Intranasal))	Influenza virus vaccine, quadrivalent, live (LAIV4), for intranasal use	FluMist® Quadrivalent	\$18.88	\$22.95	\$18.88	0.0%
90674	70461-0322-03 (10 pack – 1 dose syringe)	Influenza virus vaccine, quadrivalent (ccIIV4), derived from cell cultures, subunit, preservative and antibiotic free, 0.5 mL dosage, for intramuscular use	Flucelvax® Quadrivalent	\$16.02	\$26.95	\$16.02	0.0%

NOTE: The WVA reserves the right to modify the Assessment Grid in effect at any time with Board approval and appropriate notification of payers.

	DISCONTINUED PEDIATRIC INFLUENZA <u>NDC CODES</u> AS OF JUNE 30, 2022						
CPT NDC Code / Packaging CPT Code Description Tradename							
	(10 pack – 1 dose syringe)	dosage, for intramuscular use	FluLavai® Quadrivalent				
	49281-0421-50 (10 pack – 1 dose syringe)	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL dosage, for intramuscular use	Fluzone [®] Quadrivalent SYR				

2022-23 Vaccine Assessment Grid

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90688	49281-0635-15	Influenza virus vaccine, quadrivalent (IIV4), split virus, 0.5 mL dosage, for	 Fluzone® Quadrivalent MDV
50000	(10 dose vial)	intramuscular use	
	66019-0308-10		
90672	(10 pack- 1 dose sprayer	Influenza virus vaccine, quadrivalent, live (LAIV4), for intranasal use	FluMist®Quadrivalent
	(Intranasal))		
90674	70461-0321-03	Influenza virus vaccine, quadrivalent (ccIIV4), derived from cell cultures,	 Flucelvax® Quadrivalent
50074	(10 pack – 1 dose syringe)	subunit, preservative and antibiotic free, 0.5 mL dosage, for intramuscular use	
		DISCONTINUED PEDIATRIC INFLUENZA NDC CODES	AS OF JUNE 30, 2021
СРТ	NDC Code / Deckersing	CPT Code Description	Tradename
Code	NDC Code / Packaging	CPT Code Description	Tradename
	19515-0816-52	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL	FluLaval® Quadrivalent
90686	(10 pack – 1 dose syringe)	dosage, for intramuscular use	
90000	49281-0420-50	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL	Fluzone® Quadrivalent SYR
	(10 pack – 1 dose syringe)	dosage, for intramuscular use	
	49281-0635-15	Influenza virus vaccine, quadrivalent (IIV4), split virus, 0.5 mL dosage, for	
90688	(10 dose vial)	intramuscular use	Fluzone® Quadrivalent MDV
	66019-0308-10		
90672	(10 pack- 1 dose sprayer	Influenza virus vaccine, quadrivalent, live (LAIV4), for intranasal use	FluMist®Quadrivalent
	(Intranasal))		
	70464 0004 00		
90674	70461-0321-03	Influenza virus vaccine, quadrivalent (ccIIV4), derived from cell cultures,	Flucelvax® Quadrivalent
	(10 pack - 1 dose syringe)	subunit, preservative and antibiotic free, 0.5 mL dosage, for intramuscular use	
		DISCONTINUED PEDIATRIC INFLUENZA NDC CODES	AS OF JUNE 30, 2020
СРТ			Tradename
Code	NDC Code / Packaging	CPT Code Description	Tradename
	19515-0906-52	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL	FluLaval® Quadrivalent
90686	(10 pack – 1 dose syringe)	dosage, for intramuscular use	
90666	49281-0419-50	Influenza virus vaccine, quadrivalent (IIV4), split virus, preservative free, 0.5 mL	
	(10 pack – 1 dose syringe)	dosage, for intramuscular use	Fluzone® Quadrivalent SYR
	66019-0306-10		
90672	(10 pack- 1 dose sprayer	Influenza virus vaccine, quadrivalent, live (LAIV4), for intranasal use	FluMist®Quadrivalent
	(Intranasal))		
		Influenza virus vaccine, quadrivalent (IIV4), split virus, 0.5 mL dosage, for	
90688	49281-0631-15 (10 dose vial)	lintramuscular use	Fluzone® Quadrivalent MDV
L			1

90674	70461-0319-03 (10 pack - 1 dose syringe)	Influenza virus vaccine, quadrivalent (ccIIV4), derived from cell cultures, subunit, preservative and antibiotic free, 0.5 mL dosage, for intramuscular use							
	DISCONTINUED CPT CODES FROM JULY 1, 2020 ASSESSMENT GRID								
CPT Code	NDC Code / Packaging	July 1, 2021 Grid CPT Code Description	Tradename	WVA Assessment Amount per dose as of 7/1/2020	CDC Private Sector Cost/Dose 4/1/2021	WVA Assessment Amount per dose as of 7/1/2021	Percent change 7/1/2021 to 7/1/2022		
90680	00006-4047-20 (25 pack – 1 dose tube)	Rotavirus vaccine, pentavalent (RV5), 3 dose schedule, live, for oral use	RotaTeq®	\$72.04	\$87.88	\$72.04	0.0%		
90696	58160-0812-11 (10 pack – 1 dose vial)	Diphtheria, tetanus toxoids, acellular pertussis vaccine and inactivated poliovirus vaccine (DTaP-IPV), when administered to children 4 through 6 years of age, for intramuscular use	\$41.93	\$55.64	\$41.93	0.0%			
90698	49281-0510-05 (5 pack – 1 dose vial)	Diphtheria, tetanus toxoids, acellular pertussis vaccine, Haemophilus influenzae type b, and inactivated poliovirus vaccine, (DTaP-IPV/Hib), for intramuscular use	\$61.94	\$61.94	\$61.94	0.0%			
90700	58160-0810-11 (10 pack – 1 dose vial)	Diphtheria, tetanus toxoids, and acellular pertussis vaccine (DTaP), when administered to individuals younger than seven years, for intramuscular use	Infanrix®	\$18.63	\$26.31	\$18.63	0.0%		
		DISCONTINUED CPT CODES FROM JULY 1, 2019 A	SSESSMENT GRID						
CPT Code	NDC Code / Packaging	July 1, 2019 Grid CPT Code Description	Tradename	WVA Assessment Amount per dose as of 7/1/2018	CDC Private Sector Cost/Dose 4/1/19	WVA Assessment Amount per dose as of 7/1/2019	Percent change 7/1/2018 to 7/1/2019		
90636	58160-0815-52 (10 pack – 1 dose syringe)	Hepatitis A and hepatitis B vaccine (HepA-HepB), adult dosage, for intramuscular use. (Age 18 only for CVP)	Twinrix®	\$76.58	\$104.00	\$67.29	-12.1%		
		DISCONTINUED CPT CODES FROM JULY 1, 2018 A	SSESSMENT GRID						
CPT Code	NDC Code / Packaging	July 1, 2018 Grid CPT Code Description	Tradename	WVA Assessment Amount per dose as of 7/1/2018	CDC Private Sector Cost/Dose 4/1/19	WVA Assessment Amount per dose as of 7/1/2019	Percent change 7/1/2018 to 7/1/2019		

2022-23 Vaccine Assessment Grid

90685	49281-0518-25 (10 pack - 1 dose syringe)	Influenza virus vaccine, quadrivalent, split virus, preservative free, when administered to children 6 - 35 months of age, for intramuscular use (Code Price is per 0.25 mL dose)	Fluzone Pediatric Preservative Free (PF)	\$23.16	\$19.26	\$18.53	-20.0%		
	DISCONTINUED CPT CODES FROM JULY 1, 2017 ASSESSMENT GRID								
CPT Code	NDC Code	July 1, 2017 Grid CPT Code Description	Trade Name(s)	WVA Assessment Amount per dose as of 7/1/2016	CDC Market Survey	WVA Assessment Amount per dose as of 7/1/2017	Percent change 7/1/2016 to 7/1/2017		
90644	58160-0801-11	Meningococcal conjugate vaccine, serogroups C & Y and Hemophilus influenza B vaccine (Hb-MenCY), 4 dose schedule, when administered to high risk children 2 - 15 months of age, for intramuscular use	MenHibrix	\$14.72	\$24.71	\$14.72	0.0%		
CPT Code	NDC Code	July 1, 2017 Grid CPT Code Description	Trade Name(s)	WVA Assessment Amount per dose as of 7/1/2016	CDC Market Survey	WVA Assessment Amount per dose as of 7/1/2017	Percent change 7/1/2016 to 7/1/2017		
90649	00006-4045-41	Human Papilloma Virus (HPV) vaccine, types 6, 11, 16, 18 (quadrivalent), 3 dose schedule, for intramuscular use (Code Price is per dose = 0.5 mL)	Gardasil	n/a	n/a	n/a	n/a		
90650	58160-0830-52	Human Papilloma virus (HPV) vaccine, types 16, 18, bivalent, 3 dose schedule, for intramuscular use (Code Price is per dose = 0.5 mL)	Cervarix	n/a	n/a	n/a	n/a		
90743	00006-4981-00	Hepatitis B vaccine, adolescent dosage (2-dose schedule), for intramuscular use (Code price is per dose) (Recombivax HB 10mcg = one dose)	Recombivax HB	\$17.19	\$23.20	\$17.19	0.0%		
90685	49281-0517-25	Influenza virus vaccine, quadrivalent, split virus, preservative free, when administered to children 6 - 35 months of age, for intramuscular use (Code Price is per 0.25 mL dose)	Fluzone Pediatric Preservative Free (PF)	\$23.16	\$18.72	\$23.16	0.0%		
90687	49281-0517-25	Influenza virus vaccine, quadrivalent, split virus, when administered to children 6-35 months of age, for intramuscular use	Fluzone	\$18.47	\$18.72	\$18.47	0.0%		



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CY2022 Goals Updated 2022.04.04

WORKSTREAM	Q1 CY2022	Q2 CY2022	Q3 CY2022	Q4 CY2022
GOVERNANCE	 Hire HR Governance Consultant ✓ Develop Consultant Work Plan ✓ Engage Work Plan 	Board RetreatEngage Work Plan	Engage Work PlanHR Policies Drafted	 HR Policies Approved Election of Officers and Committee Chairs Set CY2023 Meeting Schedule Publish Annual Report Set CY2023 Annual Goals
COMPLIANCE - PAYER	 Payer – Second Tier Compliance Review ✓ Update Payer Check List 	 Payer – Second Tier Compliance Review 	Payer – Second Tier Compliance Review	Payer – Second Tier Compliance Review
COMPLIANCE - PROVIDER	 Revise Payer and Provider Guide & Provider Check List Revise DOH Provider Agreement ✓ Partner with DOH on Non- Billing Practices ✓ Maintain TIN Crosswalk with DOH Assistance 	 Work with DOH to Add TIN to Annual Provider Survey Partner with DOH on Non- Billing Practices Other WVA-DOH Joint Projects Maintain TIN Crosswalk with DOH Assistance 	 Partner with DOH on Non- Billing Practices Other WVA-DOH Joint Projects Maintain TIN Crosswalk with DOH Assistance 	 Partner with DOH on Non- Billing Practices Other WVA-DOH Joint Projects Maintain TIN Crosswalk with DOH Assistance
COMMUNICATIONS - GENERAL	 Explore Interactive Web Presence ✓ Monitor and Update Web and Print Content as Needed 	 Monitor and Update Web and Print Content as Needed 	 Monitor and Update Web and Print Content as Needed 	 Monitor and Update Web and Print Content as Needed
COMMUNICATIONS - PAYER	See Compliance Workstream	 Statutory Letter / Vaccine Grid Mailing Distribute Payer Check List with Statutory Mailing See Compliance Workstream 	See Compliance Workstream	See Compliance Workstream
COMMUNICATIONS - PROVIDER	Partner with DOH on Provider Communications	 FY2023 Vaccine Grid Mailing Revise and Send Provider Checklist Partner with DOH on Provider Communications 	Partner with DOH on Provider Communications	 Partner with DOH on Provider Communications



Operations	 ✓ ✓ 	Maintain ERA (93 ¹ %) and ACH (94%) Volumes (Actual = 94% and 95%) Quarterly Policies and Procedures Maintenance Updates Ongoing Payer Database Maintenance	 Maintain ERA (93%) and ACH (94%) Volumes Quarterly Policies and Procedures Maintenance Updates Ongoing Payer Database Maintenance Annual Contractor Performance Review 	•	Maintain ERA (93%) and ACH (94%) Volumes Quarterly Policies and Procedures Maintenance Updates Ongoing Payer Database Maintenance	•	Maintain ERA (93%) and ACH (94%) Volumes Quarterly Policies and Procedures Maintenance Updates Ongoing Payer Database Maintenance
Finance	\checkmark	FY2023 Grid and FY2023 Budget Development / Set Grid Targets	 Annual Audit Preparation FY2023 Grid and FY2023 Budget Approval 	•	Annual Audit Performed Annual Review of Banking Account Authorizations / Access Privileges		

Legend: Blue = Board Task; Gray = Complete; Purple = In progress; Orange = On hold; Red = Behind schedule

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¹ One of WVA's key payers has a sizable line of business that does not offer electronic remittance advices (RAs) which is impacting this number from increasing above 93% for the foreseeable future. All paper RAs are digitized currently.



WASHINGTON VACCINE ASSOCIATION EXECUTIVE COMMITTEE COMMITTEE CHARTER

Purpose

The Executive Committee of the Board of Directors of the Washington Vaccine Association shall have all of the authority of the board of directors of the Association, subject to the limitations set forth in Section 5.10 of the bylaws and applicable law. Those limitations limit delegation of authority in reference to amending, altering, or repealing the bylaws; electing, appointing, or removing any member of any such committee or any director or officer of the association; amending the Articles of; adopting a plan of merger or consolidation with another association; authorizing the sale, lease, or exchange of all or substantially all of the property and assets of the association of the association or adopting a plan for the distribution of the assets of the association; or amending , altering or repealing any resolution of the board of directors which by its terms proves that it shall not be amended, altered, or repealed by such committee.

The purposes and responsibilities of the Executive Committee are:

(a) to take action with the full authority of the board of directors as necessary from time to time to expedite the work of the board of directors, for example, by taking action between meetings of the board of directors;

(b) to monitor the performance of the Executive Director, conduct the Executive Director's annual performance review, and make recommendations to the Board regarding the Executive Director's performance goals for the subsequent year;

(c) to obtain and evaluate relevant compensation information and make recommendations to the board of directors regarding the Executive Director's compensation (including benefits, if any);

(d) to serve as a sounding board and source of advice to the Executive Director;

(e) to report its activities to the board of directors on a regular basis and keep minutes of its meetings;

(f) to review this charter periodically and recommend any proposed changes to the board of director for review. The board of directors may amend this charter at any time.

Meetings:

The Executive Committee may, but shall not be required, to establish a regularly scheduled time and place for meetings. Notice of meetings shall be as required and set forth in the association bylaws for director meetings. Committee members are required to attend meetings in person

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or by conference telephone. The Executive Committee may take action by unanimous written consent.

Membership:

The Members of the Executive Committee shall include the officers of the association, and such other members as shall be as appointed by the board of directors. The board chair and the board vice chair shall be the chair and vice chair of the committee respectively.

Quorum; Voting:

A quorum for a meeting of the committee shall consist of three members. The vote of a majority of the members of the committee at a meeting at which a quorum is present shall be sufficient to approve a proposed action.

Independent Advice; Engagement of Consultants

In discharging its responsibilities, the Executive Committee shall have access to any relevant books, records, facilities, and personnel of the Corporation. The Executive Committee, upon approval of the Board and at the Corporation's expense, may obtain advice and assistance from outside consultants to advise the Executive Committee. The Executive Committee may also request that any officer or other employee of the Corporation, the Corporation's outside counsel or any other person meet with any members of, or consultants to, the Executive Committee, or provide other assistance to the Executive Committee in the discharge of its duties.

Approved by WVA Board on _____



FINANCE, AUDIT, AND COMPLIANCE COMMITTEE CHARTER

Purpose

The Finance, Audit, and Compliance Committee (the Committee) is responsible for providing oversight of the Washington Vaccine Association (the Association) financial reporting process and internal control environment; data privacy and security; finances including corporation budgets and investment policies; and corporate compliance matters. The Committee's responsibility is to act on behalf of the board of directors (the Board) as its delegee as expressly set forth in this charter. The Committee's oversight includes a focus on the qualitative aspects of financial reporting, organization processes for the management of risk, financial and budgetary matters, annual review of the financial audit, and compliance with significant, applicable tax, legal, ethical, and regulatory requirements.

The Committee shall coordinate with other Board committees and maintain positive working relationships with management, external auditors, legal counsel, and other committee advisors.

Specific Responsibilities and Delegated Authority

The specific responsibilities and where indicated, delegated authority of the Committee include:

• Reviewing the Committee's charter periodically and recommending any proposed changes to the Board for approval. Considering changes that are necessary as a result of new laws or regulations.

AUDIT

- Evaluating the effectiveness of WVA's system of internal controls. Conducting executive sessions with the outside auditors and management.
- Hiring the independent auditors, or other consultants as necessary. (This may take place any time during the year.) Hiring of legal counsel as recommended by the Committee shall be approved by the Board.
- Establishing the audit fees of the independent auditors, pre-approving any non-audit services provided by the independent auditors or other accountants, including tax services, before the services are rendered, and evaluating the work of the independent auditors.
- Reviewing with the independent auditor and management the audit scope and plan of the independent auditors.
- Reviewing the Federal Form 990 and any other required state and federal tax filings to ensure compliance and accuracy of the filing.
- Annually reviewing with each public accounting firm engaged by the Committee to perform an audit: (1) all critical accounting policies and practices used by the Association, and (2) all alternative treatments of financial information within generally accepted accounting principles



that have been discussed with management of the Association, the ramifications of each alternative, and the treatment preferred by the Association.

- Upon completion of each year's financial audit, the Committee will review all documentation
 provided by the external auditor including, but not limited to, the governance letter, management
 letter, and financial statements, and the Committee will discuss any difficulties encountered by
 the auditor and any recommended changes in controls or procedures. The Committee
 chairperson shall have the opportunity to meet alone with external auditors at least once
 annually.
- Inquiring of management and the independent auditors about significant risks or exposures facing the Association; assessing the steps management has taken or proposes to take to minimize such risks to the Association; and periodically reviewing compliance with such steps.
- Reviewing with management and the independent auditor the effect of any regulatory and accounting initiatives, as well as off-balance-sheet transactions, if any.

FINANCE

- Reviewing the proposed annual budget for the Association and recommending a proposed annual budget to the Board.
- Periodically reviewing and recommending the authorization by the Board of any additional expenditures over 10% of the budgeted amount.
- Developing proposed policies regarding maintenance of reserves by the Association for approval by the Board; overseeing the investment of reserves maintained by the Association and the performance of Association investments.

COMPLIANCE

- Periodically reviewing with the outside general counsel and management, legal and regulatory matters that, in the opinion of management, may have a material impact on the financial statements, related Association compliance policies, and programs and reports received from regulators.
- Preparing and reviewing periodically and with the general counsel any code of conduct/ethics brought to the Committee to ensure that it is adequate and up to date. Review with management and Association's general counsel the results of their review of the monitoring of compliance with the Association's Code of Ethics Policy and Conflict of Interest Policy.
- Reviewing any submissions brought to the Committee, whether via the Association's Whistleblower Policy or otherwise, by any Association employee or contractor or employee of any Association contractor of any concern regarding financial misconduct, dishonesty, or questionable accounting or auditing matters. Reviewing any submissions that have been received, reviewing the status and the resolution, if one has been reached.



 Implementing an annual review of a legal compliance checklist and periodically reviewing the checklist with counsel; seeking such counsel's guidance with respect to ongoing legal and regulatory compliance.

Meetings

The Committee shall meet as frequently as needed to fulfill its charter and to address matters on its agenda, but not less frequently than three times per year. The Committee may ask management or others to attend the meeting and provide pertinent information as necessary. The Committee shall request management, counsel, and external auditors, as applicable, to participate in Committee meetings as necessary to carry out the Committee's responsibilities.

The Committee may meet in executive session with only the Committee members as it deems appropriate, including and without limitation meeting for consideration of the annual auditor's reports and recommendations.

Membership

The Committee shall consist of at least three voting board members assigned by the Board. The Board may also assign up to two non-board members who offer special financial expertise who shall serve as non-voting member of the Committee. Adequate financial expertise should be represented on the Committee. At least one member of the Committee shall be an individual who is financially sophisticated in the sense that she or he has comfort and experience in reviewing financial statements, financial audit reports, and participating in Board oversight of audit processes. To ensure that the Committee is independent, none of the Committee members may be employees of the Association or its outside Administrator. Neither the auditor nor the outside general counsel should serve as a member of the Committee but may provide advice as requested by the Committee.

Quorum; Voting

A quorum for a meeting of the Committee shall consist of at least two of the voting members. The vote of a majority of the voting members of the Committee at a meeting at which a quorum is present shall be sufficient to approve a proposed action.

Independent Advice; Engagement of Consultants

In discharging its responsibilities, the Committee shall have access to any relevant books, records, facilities, and personnel of the Association. In addition to the external auditors, the committee, upon approval of the Board and at the WVA expense, may obtain advice and assistance from outside consultants to advise the committee. The Committee may also request that management, the Association's outside counsel or any other person meet with any members of, or consultants to, the Committee, or provide other assistance to the Committee in the discharge of its duties.

Reviewed by Committee	Approved by the Board
Date:, 2022	Date:, 2022
Chair: R. Parker	Chair: C. Murphy