

Ensuring Funds for Childhood Vaccines

What:	Finance Committee Meeting
Date & Time:	Thursday, September 22, 2022; 11:00-12:00 p.m. (PT)
Location:	Webinar
Webinar Info:	To register for the meeting, please review the Public Comment
Protocol then email wy	<u>ameetings@wavaccine.org</u> at least two business days in advance of
the meeting.	

Notice: Meeting may be recorded for the benefit of the minute-taker. The WVA intends to delete the recording after the minutes of the meeting are approved.

Approx. Time	Pg.		Topic / Anticipated Action	Presented by:
3:00-3:05 p.m.			 Welcome & Introductions Notification of Recording 	J. Zell
3:05-3:10 p.m.	Pg. 3-4	*	 Calendar Consent Items: a. Approve Finance Committee Minutes, April 7, 2022 	R. Parker
3:10-3:30 p.m.	Pg. 5-6 Pg. 7-22 Pg. 23-29	* * *	 3. Overview of Draft 2021-2022 Audited Financials a. Audit Discussion a. Draft Governance Letter b. Draft Financial Statements c. CLA Presentation b. Vote to Recommend Publication of the 2021/22 Audited Financials and Auditor's Letter 	A. Gilbert / J. Zell
3:30-3:50 p.m.	Pg. 30-45	*	 4. Financial Update a. FYTD 2023 Unaudited Financial Statements b. Cash Discussion 	P. Miller / J. Zell / P. Sidwell
3:50-3:55 p.m.			5. Other Matters from Committee Members	Any
3:55-4:00 p.m.			6. Executive Session (Public excluded)	R. Parker / J. Zell
4:00 p.m.			7. Closing	J. Zell



WVA Finance Committee Meeting September 22, 2022 Proposed Form of Votes

The following are suggested forms of votes only. They are intended to be an aid to facilitate work by individual directors.

Items under Agenda Section 2:

VOTED: To approve April 07, 2022 meeting minutes.

[To approved April 07, 2022 meeting with the changes suggested at the meeting.]

Items under Agenda Section 3:

VOTED: To recommend the adoption and publication of the 2021-22 audited financial statements and independent auditor's letter to the WVA Board of Directors.

[To recommend the adoption and publication of the 2021-22 audited financial statements and independent auditor's letter to the WVA Board of Directors with the changes suggested at the meeting.]



Washington Vaccine Association Finance Committee Meeting April 7, 2022; 11:00 a.m.-12:00 p.m. (PST)

Attendance. This meeting was conducted solely by webinar. Participating in all or part of the meeting were the following individuals:

0			
9	Directors	16	WVA
10	Randy Parker, Carpenters Trusts of Western	17	Julia G. Zell, MA., Esq., Executive Director
11	Washington, Chair	18	
12	Jason Farber, Davis Wright Tremaine LLP	19	Helms & Company, Inc.
13	John Sobeck, MD, Regence	20	Patrick Miller, MPH, WVA, Administrative
14		21	Director
15		22	Leslie Walker, CPA, Mason+Rich, PA
23			

24 I. Summary of Actions Taken and/or Recommended

25 26 <u>Actions Taken</u>

- i. To approve the minutes of the February 17, 2022 Finance Committee meeting.
- ii. To recommend the 2022-23 WVA Vaccine Assessment Grid to the Board for adoption.
- iii. To approve 2022-23 WVA Annual Administrative Budget.

31 Follow up Tasks/Action Items

Mr. Miller will adjust the grid assumptions by adding a three percent per year grid increase for FY2024 and FY2025 to the model, thus increasing projected cash reserves. This will be presented for the Board of Directors' review and adoption at its April 14, 2022 meeting.

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II. Welcome and Introductions

38 Welcome and Introductions

Mr. Parker called the meeting to order at 11:05 a.m. Ms. Zell gave a notice of recording.

41 III. Calendar Consent Items

Mr. Parker directed the Committee's attention to the draft minutes submitted for approval. There being no questions
or comments, the following item was put to a vote:

46 Upon motion duly made and seconded, it was unanimously

VOTED: To approve the minutes of the February 17, 2022 Finance Committee minutes.

50 IV. Financial Update

52 <u>Portfolio Update</u>

53 Ms. Zell provided a brief overview of the WVA's cash position, supplemented by a quarterly cash management report

- from Polly Sidwell, the WVA's financial advisor with Morgan Stanley. Ms. Zell gave a brief summation of the bond
- 55 portfolio holdings. She explained the steps the Helms and Morgan Stanley teams have taken to ensure that WVA 56 investments remain compliant with the Investment Policy Statement. She also noted that more funds are being held at
- 56 investments remain compliant with the Investment Policy Statement. She also noted that more funds are being held at 57 KeyBank to avoid management fees at Morgan Stanley given modest returns on the ultra-light liquidity account at
- 58 this time.
- 59

60 <u>Financial Overview</u>

61 Mr. Miller provided a financial update through February 2022, citing the unaudited financial statements. He reviewed

62 highlights from the February 2022 ED/AD report. Financial trends are consistent with what has been forecasted. Mr.

WASHINGTON VACCINE ASSOCIATION

- 63 Miller reviewed the administrative budget, noting that the WVA is \$128,349 ahead of budget, however, a partial spend 64 down will occur due to printing, compensation evaluation and HR consultant costs.
- 65

66 TRICARE Update

Ms. Zell provided an update on the renegotiation of the TRICARE settlement report rate, citing an agreement to keep
 the TRICARE on-going assessments at 2.5% above grid prices for the next three years.

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70 Proposed 2022-2023 WVA Assessment Grid and FY2023 WVA Administrative Budget

71 Ms. Zell introduced the assessment grid model. Mr. Miller reviewed the timeline, approach, and historical data as well 72 as the WVA Administrative Budget summary. He reported that the budget-to-actuals have been consistently under 73 budget for FY2023. Mr. Miller went through the assumptions the WVA has made regarding cash needs and how those 74 impact the assessment grid-setting process. Brief discussions ensued regarding changes to administrative budget for 75 FY2023 including legal costs and payroll budget. The CDC historically increases vaccine contract prices around 3% 76 annually. The proposed WVA grid absorbs this inflation, which will hold the 2022-2023 grid steady to support the 77 WVA's goal of reducing cash. The Department of Health (DOH) has estimated vaccine wastage to increase from 2.4% 78 to 2.7% (primarily due to pandemic trends). The proposed model assumptions allow for the WVA to be proactive in 79 regard to cash flow. No new vaccines will be added for FY2023. The DOH will recalculate the VFC fund source split this summer; any adjustment could have a significant impact on cash. Another potential factor in cash considerations 80 81 centers upon the potential inclusion of the COVID vaccine in the Childhood Vaccine Program (CVP). The WVA will 82 work closely with the DOH to ensure a successful roll-out.

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The Committee then discussed the future cash projections as presented. With regards to the model assumptions, the Committee asked that Mr. Miller adjust the grid assumptions by adding three percent per year grid increases for FY2024 and FY2025 to show a high balance in FY25, instead of allowing a continued burn-down with no inflation factor. These adjustments will be presented for the Board of Directors' review and adoption at its April 14, 2022 meeting. The next step in the review and approval process will be for the Board to review the Finance Committee report and approve the proposed budget and assessment grid determinations at their April 14 meeting.

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91 Upon motion duly made and seconded, it was unanimously92

VOTED: To recommend the 2022-23 WVA Vaccine Assessment Grid to the Board for adoption. VOTED: To approve 2022-23 WVA Annual Administrative Budget.

96 V. Annual Auditor Selection97

98 Ms. Zell reviewed the auditor engagement letter. She shared that Clifton Larson Allen had consistently underestimated 99 the amount of hours it would take to complete the WVA's annual audit; the firm provided several years of their 100 projected verses actual work hour data. Due to added hours and the increase in staffing costs fee for the engagement 101 has increased from approximately \$16,000 to \$22,500. Mr. Miller and Ms. Walker reported that they have seen similar 102 increases in their work with other clients.

104 Upon motion duly made and seconded, it was unanimously

VOTED: To approve CliftonLarsonAllen LLP as auditor for 2021-2022.

- 108 VI. Closing
- 110 With no further business before the Committee, Mr. Parker concluded the meeting at 11:47 a.m.

Board of Directors Washington Vaccine Association Seattle, Washington

We have audited the financial statements of Washington Vaccine Association as of and for the year ended June 30, 2022, and have issued our report thereon dated REPORT DATE. We have previously communicated to you information about our responsibilities under auditing standards generally accepted in the United States of America, as well as certain information related to the planned scope and timing of our audit in our engagement letter dated March 16, 2022. Professional standards also require that we communicate to you the following information related to our audit.

Significant audit findings

Qualitative aspects of accounting practices

Accounting policies

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Washington Vaccine Association are described in Note 2 to the financial statements.

No new accounting policies were adopted during fiscal year 2022.

We noted no transactions entered into by the Association during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was:

• The allowance for vaccine waste is based on management's estimate that 2% of vaccines will not be utilized by providers. The percentage is based on historical discussions with the DOH. We evaluated the key factors and assumptions used in determining that it is reasonable in relation to the financial statements taken as a whole.

Financial statement disclosures

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. There were no particularly sensitive financial statement disclosures.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties encountered in performing the audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Uncorrected misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management did not identify and we did not notify them of any uncorrected financial statement misstatements.

Corrected misstatements

None of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. No such disagreements arose during our audit.

Management representations

We have requested certain representations from management that are included in the management representation letter dated REPORT DATE.

Management consultations with other independent accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the entity's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Significant issues discussed with management prior to engagement

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to engagement as the entity's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our engagement.

This communication is intended solely for the information and use of the board of directors and management of Washington Vaccine Association and is not intended to be, and should not be, used by anyone other than these specified parties.

CliftonLarsonAllen LLP

Bellevue, Washington REPORT DATE

WASHINGTON VACCINE ASSOCIATION FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2022 AND 2021

Draft for Discussion Purposes

WASHINGTON VACCINE ASSOCIATION TABLE OF CONTENTS YEARS ENDED JUNE 30, 2022 AND 2021

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Draft for Discussion Purposes

INDEPENDENT AUDITORS' REPORT

Board of Directors Washington Vaccine Association Seattle, Washington

Opinion

We have audited the accompanying financial statements of Washington Vaccine Association (the Association), a Washington nonprofit organization, which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Washington Vaccine Association as of June 30, 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion Draft for Discussion Purposes We conducted our audits in accordance with auditing standards generally accepted in the United States

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Washington Vaccine Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Washington Vaccine Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Washington Vaccine Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CliftonLarsonAllen LLP

Bellevue, Washington REPORT DATE

WASHINGTON VACCINE ASSOCIATION STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

ASSETS		2022	 2021
CURRENT ASSETS Cash and Cash Equivalents Estimated Collectible Assessments Prepaid Vaccines to Washington Department of Health Total Current Assets	\$	11,101,243 4,112,039 <u>6,845,103</u> 22,058,385	\$ 3,797,938 5,011,329 6,049,825 14,859,092
INVESTMENTS		43,865,196	 54,767,977
Total Assets	\$	65,923,581	\$ 69,627,069
LIABILITIES AND NET ASSETS WITHOUT RESTRICTIONS			
CURRENT LIABILITIES Accounts Payable	\$	163,490	\$ 171,233
ASSESSMENTS COLLECTED IN EXCESS OF VACCINE FUNDING AND ADMINISTRATIVE ACTIVITIES		65,760,091	 69,455,836
Total Liabilities Draft for Discussion P NET ASSETS WITHOUT RESTRICTIONS	ur	65,923,581 00Ses -	 69,627,069
Total Liabilities and Net Assets Without Restrictions	\$	65,923,581	\$ 69,627,069

WASHINGTON VACCINE ASSOCIATION STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2022

	Administrative	Vaccine Funding	Tatal
CHANGE IN NET ASSETS WITHOUT RESTRICTIONS	Activities	Activities	Total
Assessment Activity:			
Assessments	\$ (6,493,823)	\$ 83,643,996	\$ 77,150,173
Refunds	(446,262)	-	(446,262)
Waste	(908,883)	-	(908,883)
Denials and Price Variances	(185,601)	-	(185,601)
Cost Recovery Charge	(846,903)	-	(846,903)
Vaccine Replenishments		(74,989,143)	(74,989,143)
Net Assessment Activity	(8,881,472)	8,654,853	(226,619)
Investment Income:			
Interest and Dividends	1,084,916	-	1,084,916
Realized Gain on Investments	5,440	-	5,440
Unrealized Depreciation of Fair Value	(2,844,817)		(2,844,817)
Total Investment Income	(1,754,461)	-	(1,754,461)
Less: Investment Expenses	(135,679)		(135,679)
Net Investment Income	(1,890,140)	-	(1,890,140)
Expenses: Administrative: Draft for Discuss	sion Pur	poses	070.407
Third-Party Administrative Services	976,167	-	976,167
Executive Director Costs and Related Support	250,980	-	250,980 63,897
Provider and Payor Education and Outreach Administrative Costs	63,897 164,204	-	164,204
Other Discretionary Expenditures	123,738	-	123,738
Total Expenses	1,578,986		1,578,986
Total Change in Net Assets Without Restrictions	(12,350,598)	8,654,853	(3,695,745)
VACCINE FUNDING AND ADMINISTRATIVE ACTIVITIES IN EXCESS OF ASSESSMENTS			
COLLECTED	12,350,598	(8,654,853)	3,695,745
CHANGES IN NET ASSETS WITHOUT RESTRICTIONS	-	-	-
Net Assets Without Restrictions - Beginning of Year	<u> </u>	<u> </u>	
NET ASSETS WITHOUT RESTRICTIONS - END OF YEAR	¢	¢	¢
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WASHINGTON VACCINE ASSOCIATION STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2021

	Administrative Activities	Vaccine Funding Activities	Total
CHANGE IN NET ASSETS WITHOUT RESTRICTIONS	Activities	Activities	Total
Assessment Activity:			
Assessments	\$ (2,092,497)	\$ 81,366,326	\$ 79,273,829
Refunds	(370,160)	-	(370,160)
Waste	(1,338,320)	-	(1,338,320)
Denials and Price Variances	(285,713)	-	(285,713)
Cost Recovery Charge	(1,049,104)	-	(1,049,104)
Vaccine Replenishments		(79,487,962)	(79,487,962)
Net Assessment Activity	(5,135,794)	1,878,364	(3,257,430)
Investment Income:			
Interest and Dividends	1,152,683	-	1,152,683
Realized Gain on Investments	177,456	-	177,456
Unrealized Appreciation of Fair Value	(1,144,871)		(1,144,871)
Total Investment Income	185,268	-	185,268
Less: Investment Expenses	(130,053)		(130,053)
Net Investment Income	55,215	-	55,215
Expenses: Administrative: Draft for Discuss		poses	
Third-Party Administrative Services	989,049	-	989,049
Executive Director Costs and Related Support	240,767	-	240,767
Provider and Payor Education and Outreach Administrative Costs	52,044	-	52,044
	183,292 95,616	-	183,292 95,616
Other Discretionary Expenditures Total Expenses	1,560,768		1,560,768
	1,300,700		1,500,700
Total Change in Net Assets Without Restrictions	(6,641,347)	1,878,364	(4,762,983)
VACCINE FUNDING AND ADMINISTRATIVE ACTIVITIES IN EXCESS OF ASSESSMENTS			
COLLECTED	6,641,347	(1,878,364)	4,762,983
CHANGES IN NET ASSETS WITHOUT RESTRICTIONS	-	-	-
Net Assets Without Restrictions - Beginning of Year	<u> </u>	<u> </u>	
NET ASSETS WITHOUT RESTRICTIONS -			
END OF YEAR	\$ -	\$-	\$ -

See accompanying Notes to Financial Statements.

WASHINGTON VACCINE ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2022 AND 2021

	Program	2022 Management	
	Services	and General	Total
Vaccine Replenishments	\$ 75,836,046	\$-	\$ 75,836,046
Payroll	-	250,980	250,980
Third-Party Administrative Services	-	976,167	976,167
Special Projects Services	-	63,897	63,897
Legal and Accounting	-	164,204	164,204
Office		123,738	123,738
Total	75,836,046	1,578,986	77,415,032
Less Expenses Netted Against Revenues on the Statement of Activities:			
Vaccine Replenishments	(75,836,046)		(75,836,046)
Total Expenses Included in the Expense Section of the Statement of Activities	<u>\$ </u>	<u>\$ 1,578,986</u>	<u>\$ 1,578,986</u>

		2021	
	Program	Management	
	Services	and General	Total
Draft for Discuss		poses	
Vaccine Replenishments	\$ 80,537,066	\$-	\$ 80,537,066
Payroll	-	240,767	240,767
Third-Party Administrative Services	-	989,049	989,049
Special Projects Services	-	52,044	52,044
Legal and Accounting	-	183,292	183,292
Office		95,616	95,616
Total	80,537,066	1,560,768	82,097,834
Less Expenses Netted Against Revenues on the Statement of Activities:			
Vaccine Replenishments	(80,537,066)		(80,537,066)
Total Expenses Included in the Expense			
Section of the Statement of Activities	<u>\$</u> -	\$ 1,560,768	\$ 1,560,768

See accompanying Notes to Financial Statements.

WASHINGTON VACCINE ASSOCIATION STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Assessments Collected	\$ 75,661,814	\$ 83,775,158
Cash Remittances to Washington Department		
of Health for Vaccines	(75,784,421)	(80,436,026)
Administrative Expenses Paid	(1,586,729)	(1,715,580)
Cash Received from Interest and Dividend Income	1,084,916	1,152,683
Cash Paid for Investment Expenses	(135,679)	(130,053)
Net Cash (Used) Provided by Operating Activities	(760,099)	2,646,182
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment Purchases	(20,886,813)	(88,207,924)
Proceeds from Investment Sales	28,950,217	84,665,988
Net Cash Provided (Used) by Investing Activities	8,063,404	(3,541,936)
NET CHANGE IN CASH AND CASH EQUIVALENTS	7,303,305	(895,754)
Cash and Cash Equivalents - Beginning of Year	3,797,938	4,693,692
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 11,101,243	\$ 3,797,938
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES USSION Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net	Purposes	\$ -
Cash (Used) Provided by Operating Activities: Realized Gain on Investments	(5,440)	(177 456)
Unrealized Depreciation of Fair Value	2,844,817	(177,456) 1,144,871
(Increase) Decrease in:	2,044,017	1, 144,071
Estimated Collectible Assessments	899,290	7,544,626
Prepaid Vaccines to Washington Department of Health	(795,278)	(948,064)
Increase (Decrease) in:	(100,210)	(010,001)
Accounts Payable	(7,743)	(154,812)
Assessments Collected in Excess of Vaccine Funding and	(.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(101,012)
Administrative Activities	(3,695,745)	(4,762,983)
Net Cash (Used) Provided by Operating Activities	\$ (760,099)	\$ 2,646,182
	÷ (100,000)	÷ <u> </u>

NOTE 1 NATURE OF ORGANIZATION

Organization and Operations

Since 1990, Washington State has maintained a Universal Childhood Vaccine Program, providing vaccines to all children under age 19. Together with state and federal funding, Washington's program has advanced the widely recognized benefits of universal childhood vaccination. Faced with a scheduled end to state funding in 2010, the Washington State legislature established the Washington Vaccine Association (the Association) and mandated the creation of a universal vaccine purchase account to be able to continue providing state-supplied vaccines to privately-insured children. This legislation was adopted after a year of study by and with broad support from the Washington health care community.

The Association is a special purpose nonprofit corporation formed on April 1, 2010, to support the state government in developing and administering a new method for collecting funds to support the Universal Childhood Vaccine Program. The Washington legislature created the Association through the Washington Vaccine Association Act, now codified in RCW 70.290.010 – .900.

The Association's members are comprised of all health insurance carriers issuing or renewing health benefit plans in Washington State, and all third-party administrators (TPAs) conducting business on behalf of residents of Washington State or Washington health care plans.

Draft for Discussion Purposes

The Association's primary purpose is to collect funds through mandatory assessments paid by its members. Fund transfers are made to the state of Washington Department of Health (DOH) on a just-in-time basis for the on-going pre-purchase of vaccines. The vaccines are to be administered to children in the state of Washington who are under the age of 19 and who are not eligible for federal or state funded vaccines through existing programs.

The Association is operated under a Plan of Operation adopted by the board of directors as required by RCW 70.920.030 (5)(b). The Association's governance documents are available at the Association's website: <u>www.wavaccine.org</u>.

Termination of the Association

The Association's board may vote to recommend termination of the Association if it finds that the original intent of its formation and operation has not been achieved. The Association's board must provide notice of the recommendation to the relevant policy and fiscal committees of the Washington State legislature within 30 days of the vote being taken by the Association's board. If the legislature has not acted by the last day of legislative session to reject the board's recommendation, the board may vote to permanently dissolve the Association.

In the event of a voluntary or involuntary dissolution of the Association, funds remaining in the Universal Vaccine Purchase Account (UVPA) created in RCW 43.70.720 must be returned to members in proportion to their previous year's contribution, from any balance remaining.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Association have been prepared in accordance with the provisions of accounting standards generally accepted in the United States of America. Under those standards, net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. The Association's net assets do not contain restrictions as of June 30, 2022 and 2021.

Concentration of Risk

Financial instruments that subject the Association to concentrations of credit risk consist of cash deposits. The Association places its cash deposits with high quality financial institutions. Deposits exceed federally insured limits as of June 30, 2022 and 2021.

Estimates and Assumptions

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Draft for Discussion Purposes

Cash and Cash Equivalents

For the purposes of the statements of cash flows, all highly liquid investments available for use with an initial maturity of three months or less are considered to be cash equivalents.

Investments

Investments in marketable equity securities, U.S. treasury securities, U.S. federal agencies, corporate bonds, and certificates of deposit with original maturities greater than 90 days are reported at fair value. Realized and unrealized gains and losses are reflected in the statement of activities as changes in net assets without restrictions unless their use is restricted by a donor or by law.

Estimated Collectible Assessments

Estimated collectible assessments represents the running total of replenishment requests to date minus amounts collected to date through the end of the year, and is the amount the Association expects to collect from members. The Association has determined that an allowance for uncollectible amounts is not necessary due to the method used to calculate the balance.

The Association charges interest on late payment of assessments at a monthly rate of 1.5%. Interest is added to the assessment for payments received after the due date of the assessment.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Dosage Based Assessments

Funds collected from health insurers and third-party administrators (TPAs) of health plans in the state of Washington, (including administrative revenue and reserve portion discussed below), are determined using a Dosage Based Assessment methodology. At each vaccine administration of a child in the state of Washington, not otherwise eligible for state or federally-funded vaccine programs, the provider's office charges for and generates a claim for administrative services and also generates an item, resembling a claim form, on which the per-vaccine assessment is reported to the respective payor. The per-vaccine assessment amounts are established periodically by the Association. The payor pays the provider for the administration claim, and also pays the assessment amount to the Association collects these assessments and remits payments to the DOH to pay its allocated share of vaccine Program is due. The cost for each vaccine is negotiated by the Center for Communicable Diseases.

Remittance to Universal Vaccine Purchase Account

The Plan of Operation requires the Association to periodically remit its assessment receipts, less the Association's administrative costs and any reserves set by the board or its finance committee, to the credit of the UVPA established pursuant to RCW 43.70.720. Funds transferred to the UVPA are to be delivered on a just-in-time basis, in order to support the assessment collection process. The DOH or its designee has access privileges to be able to directly observe the balances in the Association's accounts, and the Association is required to promptly respond to any inquiry of the DOH concerning the availability and timely transfer of funds, enabling the DOH to make payment of the Association's share under the statute for vaccine purchases made by the state of Washington.

Revenue Recognition

Revenue from Exchange Transactions: The Association recognizes revenue in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Association records the following exchange transaction revenue in its statements of activities for the years ended June 30, 2022 and 2021:

The Association collects member assessments that are remitted to the DOH for purchase of vaccines. In addition, the Plan of Operation allows the Association to retain sufficient funds to cover its administrative costs, net of investment income. Expense is recognized for the administrative costs of operating the Association. The replenishment of vaccines and collection of vaccine assessments are similar to agency transactions. Although these transactions are not considered revenue or expenses of the Association, they are included in the statement of activities as vaccine replenishments to reflect the gross amount of collections and replenishments.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Assessments Collected in Excess of Vaccine Funding and Administrative Costs

The Association has collected assessments in excess of amounts required to be paid to the DOH through the end of the accounting period for childhood vaccine funding and administrative costs. The Association is a limited purpose entity whose funds are dedicated solely to the specific purposes discussed above. These excess assessment collections, which may accumulate from time to time, will be applied to (i) future vaccine funding obligations of the Association, and (ii) reasonable and necessary operating costs of the Association. The Association maintains a level of excess collections (reserves) to be able to meet DOH needs for vaccine purchases and ensure adequate funds for operations. As of June 30, 2022 and 2021, assessments collected in excess of vaccine funding and administrative activities totaled \$65,760,091 and \$69,455,836, respectively.

Income Taxes

The Association follows FASB Accounting Standards Codification (ASC) Topic 740, *Income Taxes (Topic 740)*. Topic 740 clarifies the accounting for uncertainty in income taxes.

The Association operates as a tax-exempt organization created by Washington State statute and as an affiliate of a governmental unit. In order to obtain 501(c)(3) status and to determine whether filing of an annual federal information return (Form 990) is required, the Association prepared and submitted Form 1023 to the Internal Revenue Service (IRS) in June 2012. On May 14, 2013, the IRS granted 501(c)(3) tax-exempt status and determined that the filing of Form 990 is not required in prior or future years.

Management evaluated the Association's tax positions and concluded that the Association had taken no uncertain tax positions that require adjustments to the financial statements. Based upon its evaluation, the Association has concluded that it is operating in compliance within its tax-exempt status and that there are no matters that would create taxable income.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Vaccine replenishments are considered to be program expenses and all other expenses are administrative.

Subsequent Events

The board of directors and management have evaluated subsequent events through REPORT DATE, the date the financial statements were available to be issued.

NOTE 3 INVESTMENTS AND FAIR VALUE MEASUREMENTS

FASB established a framework for measuring fair value and disclosing fair value measurements to financial statement users. Fair value is the price that would be received to sell an asset or paid to transfer a liability (referred to as the exit price) in an orderly transaction between market participants in the principal market, or if none exists, the most advantageous market, for specific assets or liabilities at the measurement dates. The fair value should be based on assumptions that market participants would use, including consideration of nonperformance risk.

In determining fair value, the Association uses various valuation approaches. FASB established a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Association. Unobservable inputs are inputs that reflect the Association's assumptions that market participants would use in pricing the asset or liabilities developed based on the best information available in the circumstances.

The hierarchy is broken down into three levels based on the observability of inputs as follows:

Lever a finpute to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets to which the Association has access.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in inactive markets; inputs other than quoted market prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The availability of observable inputs can vary and is affected by a wide variety of factors, including, for example, the type of asset or liability, the liquidity of markets, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Association in determining fair value is greatest for instruments categorized in Level 3.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

NOTE 3 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Fair value is a market-based measure considered from the perspective of a market participant rather than an organization-specific measure. Therefore, even when market assumptions are not readily available, the Association's own assumptions are set to reflect those that the Association believes market participants would use in pricing the asset or liability at the measurement date.

The following table sets forth by level, within the fair value hierarchy, the Association's assets at fair value as of June 30, 2022:

	Level 1	Level 2	Level 3	Total
Money Market Funds	\$ 1,259,137	\$ -	\$ -	\$ 1,259,137
Corporate Bonds	14,704,825	3,070,824	-	17,775,649
U.S. Treasuries	2,774,229	-	-	2,774,229
U.S. Federal Agencies	10,066,917	2,280,768	-	12,347,685
Certificates of Deposit	-	9,708,496		9,708,496
Total Schedule of				
Investments	\$ 28,805,108	\$ 15,060,088	<u>\$</u> -	\$ 43,865,196

The following table sets forth by level, within the fair value hierarchy, the Association's assets at fair value as of June 30, 2021:

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	Level 1	Level 2	Level 3	Total
Mutual Funds	\$ 8,033,999	\$-	\$ -	\$ 8,033,999
Corporate Bonds	19,519,519	2,563,219	-	22,082,738
U.S. Treasuries	1,824,105	-	-	1,824,105
U.S. Federal Agencies	1,760,885	8,409,257	-	10,170,142
Certificates of Deposit		12,656,993		12,656,993
Total Schedule of				
Investments	<u>\$ 31,138,508</u>	\$ 23,629,469	<u>\$</u> -	<u>\$ 54,767,977</u>

NOTE 4 REMITTANCE TO THE STATE OF WASHINGTON

Pursuant to the Association's statutory purposes, a transfer of \$75,836,046 and \$80,537,066 was made by the Association to the UVPA during the years ended June 30, 2022 and 2021, respectively. The transfers include a cost recovery administrative charge assessed by the DOH.

NOTE 5 INFORMATION REGARDING LIQUIDITY AND AVAILABILITY

The Association is substantially supported by assessment income. As part of the Association's liquidity management, it has a policy to structure its financial assets to be available for its general expenditures, liabilities, and other obligations come due. Financial assets in excess of near-term cash requirements are invested in various marketable securities.

The board of directors of the Association (the Board) has determined that to carry out its statutory and charitable purpose, the Association should maintain minimum reserves in amounts projected by the Board to cover several months of vaccines costs plus the next flu season vaccines to provide liquidity to fund the costs of such vaccines through timely (just in time) deposits to the UVPA.

The following table reflects the Association's financial assets available within one year to meet cash needs for general expenditures as of June 30:

	2022	2021
Cash and Cash Equivalents	\$ 11,101,243	\$ 3,797,938
Estimated Collectible Assessments	4,112,039	5,011,329
Investments	43,865,196	54,767,977
Total Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	Pu <u>\$159,078,478S</u>	\$ 63,577,244

NOTE 6 CONTINGENCIES

There is an inherent risk that a certain portion of the vaccines purchased by the DOH will not be administered to children, resulting in vaccine shrinkage. If member assessments are insufficient for reimbursement to the DOH for purchases of vaccines, the Association would be liable to the DOH to cover the shortfall through reserves. The Association's reserves are intended to meet any such contingency.

Washington Vaccine Association

Audit Presentation to Governance

WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING

Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor

Deliverables

Report on the Financial Statements

Internal Control Communication

Governance Communication





Create Opportunities 2

Required Communications

Торіс	Communication
Our Responsibility Under Generally Accepted Auditing Standards	 Express an opinion on the fair presentation of the financial statements in conformity with GAAP Plan and perform the audit to obtain reasonable, but not absolute, assurance that the financial statements as a whole are free from material misstatement Obtain an understanding of internal control over financial reporting Utilize a risk-based audit approach Evaluate accounting policies and significant accounting estimates Conclude whether there is substantial doubt about the entity's ability to continue as a going concern Communicate significant matters to appropriate parties
Planned Scope and Timing of the Audit	 Performed the audit according to the planned scope. Timing of the audit began as planned the end of July and into August.
Other Information Included in Annual Reports	 Financial statements may only be used in their entirety Our approval is required to use our audit report in a client prepared document We are required to read other information and consider whether a material inconsistency exists between the other information and the financial statements

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Create Opportunities

Required Communications

Торіс	Communication
Significant Accounting Policies	 Management is responsible for the accounting policies of the organization Accounting policies are outlined in Note 2 to the financial statements No significant changes to the accounting policies during the year Accounting policies deemed appropriate
Significant Accounting Estimates	 An area of focus under a risk-based audit approach Significant estimates include the investment valuation and allowance for vaccine waste. Estimates determined by management based on their knowledge and experience No management bias indicated Estimates were deemed reasonable
Significant Financial Statement Disclosures	None that are particularly sensitive.
Significant Unusual Transactions	None identified





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Required Communications

Торіс	Communication
Uncorrected misstatement	 An \$80,300 difference between investment value reported by Morgan Stanley and an independent appraisal service has not been reflected in the financial statements.
Management Representation Letter	 Management will be provided the representation letter and our final audit will be issued when it is approved by the board of directors
Other	 No difficulties encountered in performing the audit. Management was easy to work with and very responsive to our requests. No issues discussed prior to retention as independent auditors No disagreements with management regarding accounting, reporting, or other matters No management consultations with other independent auditors No difficult or contentious matters requiring consultations outside of the engagement team Internal control letter required.





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Results of Professional Services

Financial Statement Audit

- No audit adjustments
- One small adjustment provided by management after the start of the audit.

Material weaknesses identified in internal control letter.

• No material weaknesses or significant deficiencies

Other

- No new standards implemented for FY 2022.
- New lease standard will not be applicable to WVA.





Create Opportunities 6

Allen Gilbert, CPA Nonprofit Allen.gilbert@CLAconnect.com



WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING

Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor



WASHINGTON VACCINE ASSOCIATION

UNAUDITED FINANCIAL STATEMENTS

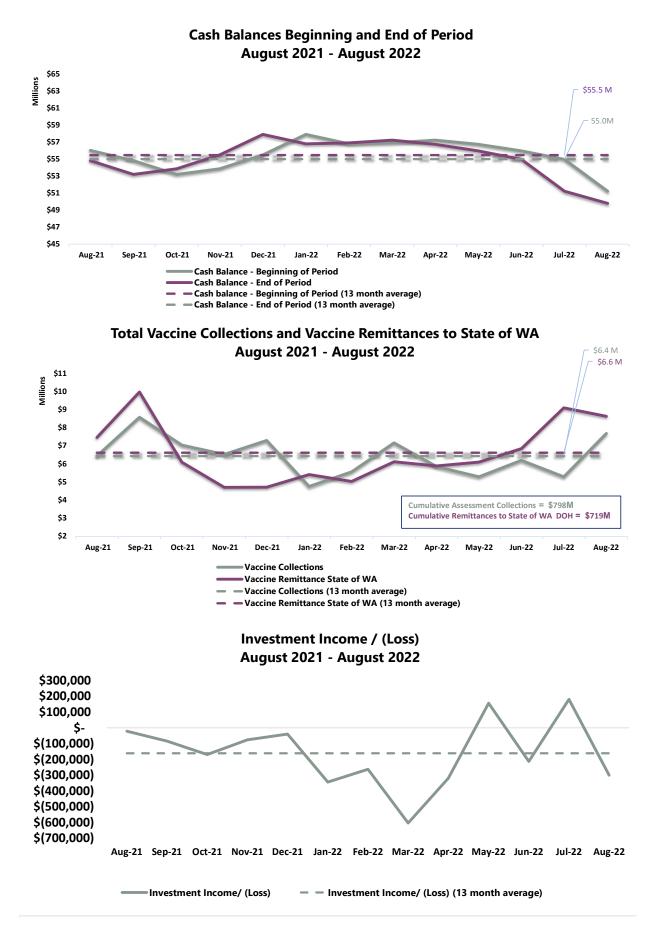
FOR THE TWO MONTHS ENDED

August 31, 2022

With Supplemental Informational Reporting

Prepared by

Helms & Company, Inc., Administrator



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12/31/2021 | Month
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3/31/2022
 | Month
4/30/2022
 | Month
5/31/2022 | Month
6/30/2022
 | Month
7/31/2022 | Month
8/31/2022
 | | 13 Month
Average |
| Cash balance - beginning | \$ 56,022,516 | \$ 54,810,483 | \$ 53,200,885 | \$ 53,859,684 | \$ 55,489,027 | \$ 57,892,443 | \$ 56,794,955
 | \$ 56,901,662
 | \$ 57,228,006
 | \$ 56,731,278 | \$ 55,963,525
 | \$ 54,966,739 | \$ 51,225,722
 | | 55,468,225.08 |
| Inflows: | | | | | | |
 |
 |
 | |
 | |
 | | |
| Vaccine collections | 6,438,402 | 8,574,576 | 7,041,909 | 6,526,672 | 7,292,657 | 4,758,484 | 5,567,703
 | 7,165,492
 | 5,855,575
 | 5,295,645 | 6,203,839
 | 5,293,104 | 7,684,870
 | | 6,438,379.01 |
| Interest income - payers | - | - | - | - | - | - |
 |
 |
 | |
 | |
 | | - |
| Investment income/ (loss) | (21,373) | (83,457) | (168,946) | (75,953) | (39,134) | (343,834) | (263,415)
 | (603,741)
 | (319,989)
 | 156,297 | (213,108)
 | 181,120 | (300,938)
 | | (161,267.00) |
| Total inflows | 6,417,029 | 8,491,119 | 6,872,963 | 6,450,719 | 7,253,523 | 4,414,650 | 5,304,288
 | 6,561,751
 | 5,535,586
 | 5,451,942 | 5,990,731
 | 5,474,224 | 7,383,932
 | \$ | 6,277,112 |
| Outflows: | | | | | | |
 |
 |
 | |
 | |
 | | |
| Program | | | | | | |
 |
 |
 | |
 | |
 | | |
| Vaccine remittance State of WA | (7,465,552) | (9,970,890) | (6,094,402) | (4,713,678) | (4,724,632) | (5,409,431) | (5,037,313)
 | (6,117,841)
 | (5,891,576)
 | (6,102,649) | (6,839,636)
 | (9,100,501) | (8,625,865)
 | | (6,622,612.75) |
| Administration | | | | | | |
 |
 |
 | |
 | |
 | | |
| Direct Processing Costs | (74,392) | (78,554) | (79,069) | (76,414) | (78,183) | (76,802) | (71,898)
 | (71,381)
 | (74,821)
 | (74,116) | (79,377)
 | (84,627) | (87,483)
 | | (77,470.49) |
| Executive Director Costs and Support Fees | (20,085) | (19,093) | (18,113) | (19,564) | (20,100) | - | (70,227)
 | (23,646)
 | (20,142)
 | (22,606) | (22,335)
 | (21,938) | (22,007)
 | | (23,065.86) |
| Provider and Payer Education and Outreach | - | - | - | - | - | - | -
 | -
 | -
 | - | -
 | - | -
 | | - |
| | | (26,931) | , | | (21,942) | |
 |
 |
 | (11,475) | (15,318)
 | |
 | | (23,624.92) |
| | | | | | | |
 |
 |
 | |
 | |
 | | (8,826.92) |
| Total Administration | (163,509) | (129,827) | (119,762) | (107,697) | (125,475) | (102,708) | (160,268)
 | (117,566)
 | (140,738)
 | (117,047) | (147,880)
 | (114,740) | (181,629)
 | | (132,988) |
| Net all other outflows | | - | - | - | - | - | -
 | -
 | -
 | - | -
 | - | -
 | | - |
| Total outflows | (7,629,062) | (10,100,718) | (6,214,164) | (4,821,375) | (4,850,107) | (5,512,139) | (5,197,581)
 | (6,235,407)
 | (6,032,314)
 | (6,219,696) | (6,987,516)
 | (9,215,241) | (8,807,494)
 | | (6,755,600.94) |
| Net Cash Incr (decr) for period | (1,212,033) | (1,609,599) | 658,799 | 1,629,344 | 2,403,416 | (1,097,489) | 106,707
 | 326,344
 | (496,728)
 | (767,754) | (996,785)
 | (3,741,017) | (1,423,562)
 | | (478,489) |
| Cash balance - end of period | \$ 54,810,483 | \$ 53,200,885 | \$ 53,859,684 | \$ 55,489,027 | \$ 57,892,443 | \$ 56,794,955 | \$ 56,901,662
 | \$ 57,228,006
 | \$ 56,731,278
 | \$ 55,963,525 | \$ 54,966,739
 | \$ 51,225,722 | \$ 49,802,160
 | | \$ 54,989,736 |
| | Interest income - payers
Investment income/ (loss)
Total inflows
Outflows:
Program
Vaccine remittance State of WA
Administration
Direct Processing Costs
Executive Director Costs and Support Fees
Provider and Payer Education and Outreach
Administrative Costs
Other Discretionary Expenditures
Total Administration | Month
8/31/2021 Cash balance - beginning \$ 56,022,516 Inflows: 6,438,402 Vaccine collections 6,438,402 Interest income - payers - Investment income/ (loss) (21,373) Total inflows 6,417,029 Outflows: - Program - Vaccine remittance State of WA (7,465,552) Administration - Direct Processing Costs (74,392) Executive Director Costs and Support Fees (20,085) Provider and Payer Education and Outreach - Administrative Costs (63,782) Other Discretionary Expenditures (5,250) Total Administration (163,509) Net all other outflows - Total outflows (7,629,062) Net Cash Incr (decr) for period (1,212,033) | Month
8/31/2021Month
9/30/2021Cash balance - beginning\$ 56,022,516\$ 54,810,483Inflows:
Vaccine collections
Interest income - payers
Investment income/ (loss)6,438,4028,574,576Catal inflows6,438,4028,574,576Outflows:
Program
Vaccine remittance State of WA(7,465,552)(9,970,890)Administration
Direct Processing Costs
Executive Director Costs and Support Fees
Provider and Payer Education and Outreach
Administration(74,392)(78,554)Direct Processing Costs
Executive Director Costs
(63,782)(78,554)Outflows:
Provider and Payer Education and Outreach
Administration(63,782)(26,931)Other Discretionary Expenditures
(163,509)(129,827)-Net all other outflowsTotal outflows(7,629,062)(10,100,718)Net Cash Incr (decr) for period(1,212,033)(1,609,599) | Month
8/31/2021 Month
9/30/2021 Month
10/31/2021 Cash balance - beginning \$ 56,022,516 \$ 54,810,483 \$ 53,200,885 Inflows: Vaccine collections 6,438,402 8,574,576 7,041,909 Interest income - payers - - - - Investment income/ (loss) (21,373) (83,457) (168,946) Outflows: 6,417,029 8,491,119 6,872,963 Outflows: 7 (21,373) (78,554) (79,069) Executive Director Costs and Support Fees (20,085) (19,093) (18,113) Provider and Payer Education and Outreach
Administration (63,782) (26,931) (17,330) Other Discretionary Expenditures (5,250) (5,250) (5,250) Total Administration (163,509) (129,827) (119,762) Net all other outflows (7,629,062) (10,100,718) (6,214,164) Net Cash Incr (decr) for period (1,212,033) (1,609,599) 658,799 | Month
8/31/2021 Month
9/30/2021 Month
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11/30/2021 Cash balance - beginning \$ 56,022,516 \$ 54,810,483 \$ 53,200,885 \$ 53,859,684 Inflows: Vaccine collections 6,438,402 8,574,576 7,041,909 6,526,672 Interest income - payers - - - - - Investment income/ (loss) (21,373) (83,457) (168,946) (75,953) Total inflows: 6,417,029 8,491,119 6,872,963 6,450,719 Outflows: 6,417,029 8,491,119 6,872,963 6,450,719 Outflows: (7,465,552) (9,970,890) (6,094,402) (4,713,678) Administration (74,392) (78,554) (79,069) (76,414) Executive Director Costs and Support Fees (20,085) (19,093) (18,113) (19,567) Provider and Payer Education and Outreach (5,250) (5,250) (5,250) (5,250) Total Administration (163,509) (129,827) (119,762) | Month
8/31/2021 Month
9/30/2021 Month
10/31/2021 Month
11/30/2021 Month
12/31/2021 Cash balance - beginning \$ 56,022,516 \$ 54,810,483 \$ 53,200,885 \$ 53,859,684 \$ 55,489,027 Inflows:
Vaccine collections
Interest income - payers
Investment income/ (loss) 6,438,402 8,574,576 7,041,909 6,526,672 7,292,657 Outflows: (21,373) (83,457) (168,946) (75,953) (39,134) Total inflows 6,417,029 8,491,119 6,872,963 6,450,719 7,252,523 Outflows: Program (7,465,552) (9,970,890) (6,094,402) (4,713,678) (4,724,632) Administration Direct Processing Costs (7,452,552) (9,970,890) (6,094,402) (4,713,678) (4,724,632) Administrative Costs and Support Fees (7,452,552) (19,093) (18,113) (19,564) (20,100) Provider and Payer Education and Outreach
Administrative Costs (5,250) (5,250) (5,250) (5,250) (5,250) (5,250) (5,250) (5,250) Total Administration (163,509) | Month
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1/31/2021 Month | Month Month <th< td=""><td>Month Month <th< td=""><td>Month Month <th< td=""><td>Nonth Month <th< td=""><td>Nonth Nonth <th< td=""><td>Month Month <th< td=""></th<></td></th<></td></th<></td></th<></td></th<></td></th<> | Month Month <th< td=""><td>Month Month <th< td=""><td>Nonth Month <th< td=""><td>Nonth Nonth <th< td=""><td>Month Month <th< td=""></th<></td></th<></td></th<></td></th<></td></th<> | Month Month <th< td=""><td>Nonth Month <th< td=""><td>Nonth Nonth <th< td=""><td>Month Month <th< td=""></th<></td></th<></td></th<></td></th<> | Nonth Month Month <th< td=""><td>Nonth Nonth <th< td=""><td>Month Month <th< td=""></th<></td></th<></td></th<> | Nonth Nonth <th< td=""><td>Month Month <th< td=""></th<></td></th<> | Month Month <th< td=""></th<> |

Washington Vaccine Association Statement of Cash Flows For the Periods Ended

Note: Cash balance includes amounts in KeyBank and Morgan Stanley

Washington Vaccine Association **Statement of Financial Position** As of August 31, 2022

ASSETS

1	Current Assets	
2	Cash and Cash Equivalents	\$ 7,600,237
3	Accounts Receivable	-
4	Investments	42,201,923
5	Members Estimated Collectible Assessments	4,408,698
6	Prepaid Vaccine	8,531,691
7	Prepaid Administrative Services	-
8	Total Current Assets	 62,742,548
9	Total Assets	\$ 62,742,548
	LIABILITIES AND NET ASSETS	
10	Current Liabilities	
11	Accounts Payable	\$ 93,065
12	Other Accruals	88,494
13	Total Current Liabilities	 181,559
14	Assessments Collected in Excess of Vaccine Funding	
	and Administrative Activities	 62,560,989
15	Total Liabilities	 62,742,548
16	Total Liabilities and Net Assets	\$ 62,742,548

			Α	В	С	D	E	F
			Month End	ded August 31, 2	022	Mon	th Ended August 31, 2021	
		Ad	Iministrative	Vaccine	Total	Administrative	Vaccine	Total
			Revenues / V	accine Expenses				
1	Assessment Activity:							
2	Assessments	\$	(824,591) \$	8,539,165	5 7,714,574	\$ (1,143,775))\$ 7,635,649 \$	6,491,874
3	Recoveries		-	-	-	-	-	-
4	Estimated Over (Under) Collections		-	-	-	-	-	-
5	Refunds		(23,285)	-	(23,285)	(23,039)) -	(23,039)
6	Estimated 2% Waste		(105,836)	-	(105,836)	(164,514)) -	(164,514)
7	Estimated Price Variance and 3% Denial		(10,249)	-	(10,249)	(25,000)) -	(25,000)
8	DOH Replenishment		-	(8,993,664)	(8,993,664)	-	(5,496,541)	(5,496,541)
9	Adjustment to Correct Inventory		-	-	-	-	-	-
10	DOH Cost Recovery Admin Charge		(94,174)	-	(94,174)	(52,452)) -	(52,452)
11	Interest Income on Assessments		-	-	-	-	-	-
12	Net Assessment Activity		(1,058,134)	(454,499)	(1,512,633)	(1,408,780)	2,139,108	730,328
13	Investment Activity:							
14	Interest and Dividend Income - Morgan Stanley		86,712	-	86,712	102,087	-	102,087
15	Realized Gain/(Loss) on Investments - Morgan Stanley		-	-	-	18,012	-	18,012
16	Unrealized Gain/(Loss) on Investments - Morgan Stanley		(390,386)	-	(390,386)	(128,917)) -	(128,917)
17	Investment Management Expenses		(10,860)	-	(10,860)	(12,678)) -	(12,678)
18	Interest Income - KeyBank		13,596	-	13,596	124	-	124
19	Net Investment Activity		(300,938)	-	(300,938)	(21,373)) -	(21,373)
20	Net Revenues		(1,359,072)	(454,499)	(1,813,570)	(1,430,153)) 2,139,108	708,955

		A	B	C	D	E	F
			в d August 31, 2022			Led August 31, 2021	F
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
		Other Ex		Total	Administrative	vaccine	Iotai
21	Administrative Expenses:		penses				
22	Direct Processing Costs						
23	Administrator (Helms & Company, Inc.)	65,432	_	65,432	69,182	-	69,182
24	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	3,750	_	3,750	4,875	-	4,875
25	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	5,241	_	5,241	2,234	-	2,234
26	Lockbox and Bank Fees	3,483	_	3,483	3,535	-	3,535
27	Recovery and Compliance (Helms & Company, Inc.)	5,250	_	5,250	5,250	-	5,250
28	Lockbox Intake (OrboGraph)	4,840	_	4,840	5,250	-	5,250
20	Total Direct Processing Costs	87,996	_	87,996	85,076	-	85,076
28	Total Direct Processing costs	01,550		01,550	05,010		05,070
29	Executive Director Costs and Related Support Fees						
30	Executive Director Salary	18,210	_	18,210	17,758	-	17,758
31	Payroll Taxes	1,070	_	1,070	414	-	414
32	Leased Employee per Check Fee	195	_	195	195	-	195
33	Executive Director Travel and Lodging, Education, and Other	2,196	_	2,196	-	-	-
34	Technology Support (Desktop and Telephony)	335	-	335	335	-	335
35	Total Executive Director Costs and Related Support Fees	22,007	-	22,007	18,702	-	18,702
36	Provider and Payer Education and Outreach						
37	Provider Education Materials, Development and Printing	_	_		3,999	-	3,999
38	Postage	_	_	-	40	-	40
39	Website and Information Technology	_	_	-		-	-
40	Technical Consultants	<u>-</u>	-	-	-	-	-
41	Provider Office Training Sessions	_	_	-	<u>-</u>	-	_
42	Advertising and Sponsorships	<u>-</u>	-	-	-	-	-
43	Hospitality	<u>-</u>	-	-	-	-	-
44	Provider Services Rep	<u>-</u>	-	-	-	-	-
45	Leased Employee per Check Fee	<u>-</u>	-	-	-	-	-
46	Total Provider and Payer Education and Outreach		-	-	4,038	-	4,038
47	Administrative Costs						
	Legal Counsel	8,128	-	8,128	6,472	-	6,472
48	Audit Fees	2,835	-	2,835	8,085	-	8,085
49	Government Relations, Including Travel, Meals, and Consultants	-,	-	-,		-	-
50	Registered Agent Fee	-	-	-	-	-	-
51	Bank Fees	-	-	-	-	-	-
52	Office Supplies and Equipment	118	-	118	-	-	-
53	Rent, ELM and Storage Facility	-	-	-	-	-	-
54	Other Admin Support Provided by Lessor	-	-	-	-	-	-
55	Board Retreat and Meetings	-	-	-	-	-	-
56	Insurance						
57	Cyber Liability	-	-	-	-	-	-

		Α		В	С		D	E	F
			Month End [,]	ed August 31, 202	2		Month End	Month Ended August 31, 2021	
		Administra	tive	Vaccine	Total	Adn	ninistrative	Vaccine	Tota
58	Directors and Officers	22	244	-	22,244		47,785	-	47,785
59	General Liability	29	814	-	29,814		1,390	-	1,390
60	Insurance - Other		-	-	-		-	-	-
61	Legal - Special Projects and L		-	-	-		-	-	-
62	Total Administrative Costs	63	139	-	63,139		63,732	-	63,732
63									
64	Other Discretionary Expenditures								
65	Executive Director and Other Contractor Bonus		-	-	-		-	-	-
66	Human Resources and Governance	9	,000	-	9,000		-	-	-
67	Total Other Discretionary Expenditures	9	,000	-	9,000		-	-	-
68									
69	Total Administrative Expenses	182	142	-	182,142	-	171,548	-	171,548
70									
71	Total Change in Unrestricted Net Assets	\$ (1,541	,214) \$	(454,499) \$	(1,995,712)	\$	(1,601,701) \$	2,139,108 \$	537,408

			Α	В		С		D	E	F
			Month En	ded August 31	, 2022	1		For Two Montl	ns Ended August 3	1, 2022
		Adm	inistrative	Vaccine		Total	A	dministrative	Vaccine	Total
			Revenues / Vac	cine Expenses						
1	Assessment Activity:									
2	Assessments	\$	(824,591) \$	8,539,165	\$	7,714,574	\$	(1,379,758) \$	14,405,415 \$	13,025,657
3	Recoveries		-	-		-		-	-	-
4	Estimated Over (Under) Collections		-	-		-		-	-	-
5	Refunds		(23,285)	-		(23,285)		(42,744)	-	(42,744)
6	Estimated 2% Waste		(105,836)	-		(105,836)		(138,711)	-	(138,711)
7	Estimated Price Variance and 3% Denial		(10,249)	-		(10,249)		(20,658)	-	(20,658)
8	DOH Replenishment		-	(8,993,664)		(8,993,664)		-	(15,502,789)	(15,502,789)
9	Adjustment to Correct Inventory		-	-		-		-	-	-
10	DOH Cost Recovery Admin Charge		(94,174)	-		(94,174)		(160,357)	-	(160,357)
11	Interest Income on Assessments		-	-		-		-	-	-
12	Net Assessment Activity		(1,058,134)	(454,499)		(1,512,633)		(1,742,228)	(1,097,373)	(2,839,601)
13	Investment Activity:									
14	Interest and Dividend Income - Morgan Stanley		86,712	-		86,712		126,617	-	126,617
15	Realized Gain/(Loss) on Investments - Morgan Stanley		-	-		-		-	-	-
16	Unrealized Gain/(Loss) on Investments - Morgan Stanley		(390,386)	-		(390,386)		(248,557)	-	(248,557)
17	Investment Management Expenses		(10,860)	-		(10,860)		(21,665)	-	(21,665)
18	Interest Income - KeyBank		13,596	-		13,596		23,454	-	23,454
19	Net Investment Activity		(300,938)	-		(300,938)		(120,151)	-	(120,151)
20	Net Revenues		(1,359,072)	(454,499)		(1,813,570)		(1,862,379)	(1,097,373)	(2,959,752)

	3	A tatement of Activities ar	B	C	D	E	F
			ы nded August 31, 20			ء hs Ended August 31,	
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
		Other Ex		Total	Administrative	Vaccine	10121
21	Administrative Expenses:		.p				
22	Direct Processing Costs						
23	Administrator (Helms & Company, Inc.)	65,432	-	65,432	130,864	-	130,864
24	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	3,750	-	3,750	7,500	-	7,500
25	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	5,241	-	5,241	8,987	-	8,987
26	Lockbox and Bank Fees	3,483	-	3,483	7,110	-	7,110
28	Recovery and Compliance (Helms & Company, Inc.)	5,250	-	5,250	10,500	-	10,500
29	Lockbox Intake (OrboGraph)	4,840	-	4,840	9,167	-	9,167
30	Total Direct Processing Costs	87,996	-	87,996	174,128	-	174,128
31	Executive Director Costs and Related Support Fees						
32	Executive Director Salary	18,210	-	18,210	36,421	-	36,421
33	Payroll Taxes	1,070	-	1,070	2,141	-	2,141
34	Leased Employee per Check Fee	195	-	195	390	-	390
35	Executive Director Travel and Lodging, Education, and Other	2,196	-	2,196	4,323	-	4,323
36	Technology Support (Desktop and Telephony)	335	-	335	670	-	670
38	Total Executive Director Costs and Related Support Fees	22,007	-	22,007	43,945	-	43,945
39	Provider and Payer Education and Outreach						
40	Provider Education Materials, Development and Printing	-	-	-	-	-	-
41	Postage	-	-	-	-	-	-
42	Website and Information Technology	-	-	-	-	-	-
43	Technical Consultants	-	-	-	-	-	-
44	Provider Office Training Sessions	-	-	-	-	-	-
45	Advertising and Sponsorships	-	-	-	-	-	-
46	Hospitality	-	-	-	-	-	-
48	Provider Services Rep	-	-	-	-	-	-
49	Leased Employee per Check Fee	-	-	-	-	-	-
50	Total Provider and Payer Education and Outreach	-	-	-	-	-	-
52	Administrative Costs						
53	Legal Counsel	8,128	-	8,128	8,128	-	8,128
54	Audit Fees	2,835	-	2,835	2,835	-	2,835
55	Government Relations, Including Travel, Meals, and Consultants	-	-	-	-	-	-
56	Registered Agent Fee	-	-	-	-	-	-
57	Bank Fees	-	-	-	-	-	-
58	Office Supplies and Equipment	118	-	118	4,693	-	4,693
59	Rent, ELM and Storage Facility	-	-	-	-	-	-
60	Other Admin Support Provided by Lessor	-	-	-	-	-	-
61	Board Retreat and Meetings	-	-	-	-	-	-
62	Insurance						
63	Cyber Liability	-	-	-	-	-	-
64	Directors and Officers	22,244	-	22,244	22,244	-	22,244
65	General Liability	29,814	-	29,814	29,814	-	29,814
66	Insurance - Other	-	-	-	-	-	-

		Α	В	С	D	E	F	
		Month Er	ded August 31, 202	22	For Two Months Ended August 3			
		Administrative	Vaccine	Total	Administrative	Vaccine	Total	
68	Legal - Special Projects and L	-	-	-	-	-	-	
70	Total Administrative Costs	63,139	-	63,139	67,714	-	67,714	
71	Other Discretionary Expenditures							
72	Executive Director and Other Contractor Bonus	-	-	-	-	-	-	
77	Human Resources and Governance	9,000	-	9,000	12,600	-	12,600	
86	Total Other Discretionary Expenditures	9,000	-	9,000	12,600	-	12,600	
91	Total Administrative Expenses	182,142	-	182,142	298,388	-	298,388	
92	Total Change in Unrestricted Net Assets	\$ (1,541,214) \$	(454,499) \$	(1,995,712)	\$ (2,160,767) \$	(1,097,373) \$	(3,258,140)	

		Α	В	С		D	E	F
		For Two Months Ended August 31, 2022				For Two Months Ended August 31, 2021		
		Administrative	Vaccine	Total	4	Administrative	Vaccine	Total
			Revenues / Vaccine Expe	enses				
1	Assessment Activity:							
2	Assessments	\$ (1,379,758)	\$ 14,405,415 \$	13,025,657	\$	(2,441,318) \$	14,863,041 \$	12,421,723
3	Recoveries	-	-	-		-	-	-
4	Estimated Over (Under) Collections	-	-	-		-	-	-
5	Refunds	(42,744)	-	(42,744)		(60,969)	-	(60,969)
6	Estimated 2% Waste	(138,711)	-	(138,711)		(283,682)	-	(283,682)
7	Estimated Price Variance and 3% Denial	(20,658)	-	(20,658)		(43,877)	-	(43,877)
8	DOH Replenishment	-	(15,502,789)	(15,502,789)		-	(11,392,446)	(11,392,446)
9	Adjustment to Correct Inventory	-	-	-		-	-	-
10	DOH Cost Recovery Admin Charge	(160,357)	-	(160,357)		(125,683)	-	(125,683)
11	Interest Income on Assessments	-	-	-		-	-	-
12	 Net Assessment Activity	(1,742,228)	(1,097,373)	(2,839,601)		(2,955,528)	3,470,595	515,067
13	Investment Activity:				-			
14	Interest and Dividend Income - Morgan Stanley	126,617	-	126,617		168,279	-	168,279
15	Realized Gain/(Loss) on Investments - Morgan Stanle	-	-	-		12,934	-	12,934
16	Unrealized Gain/(Loss) on Investments - Morgan Stan	(248,557)	-	(248,557)		(92,414)	-	(92,414)
17	Investment Management Expenses	(21,665)	-	(21,665)		(24,771)	-	(24,771)
18	Interest Income - KeyBank	23,454	-	23,454		236	-	236
19	– Net Investment Activity	(120,151)	-	(120,151)		64,264	-	64,264
20	Net Revenues	(1,862,379)	(1,097,373)	(2,959,752)		(2,891,264)	3,470,595	579,331
	=	· · ·						

		Α	В	С	D	E	F
		For Two Mo	onths Ended August	31, 2022	For Two Mon	ths Ended August 31	, 2021
		Administrative	Vaccine	Total	Administrative	Vaccine	Tota
			Other Expenses				
21	Administrative Expenses:						
22	Direct Processing Costs						
23	Administrator (Helms & Company, Inc.)	130,864	-	130,864	138,364	-	138,364
24	EDI /ACH Clearinghouse Maintenance (Helms & Con	7,500	-	7,500	11,340	-	11,340
25	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	8,987	-	8,987	4,795	-	4,795
26	Lockbox and Bank Fees	7,110	-	7,110	7,152	-	7,152
27	Recovery and Compliance (Helms & Company, Inc.)	10,500	-	10,500	10,500	-	10,500
28	Lockbox Intake (OrboGraph)	9,167	-	9,167	-	-	
29	Total Direct Processing Costs	174,128	-	174,128	172,151	-	172,15
30							
	Executive Director Costs and Related Support Fees						
31	Executive Director Salary	36,421	-	36,421	35,268	-	35,268
32	Payroll Taxes	2,141	-	2,141	1,907	-	1,90
33	Leased Employee per Check Fee	390	-	390	390	-	39
34	Executive Director Travel and Lodging, Education, ar	4,323	-	4,323	-	-	
35	Technology Support (Desktop and Telephony)	670	-	670	670	-	67
36	Total Executive Director Costs and Related Support Fe	43,945	-	43,945	38,235	-	38,23
37							
38	Provider and Payer Education and Outreach						
	Provider Education Materials, Development and Prir	-	-	-	3,999	-	3,999
39	Postage	-	-	-	40	-	40
40	Website and Information Technology	-	-	-	-	-	
41	Technical Consultants	-	-	-	-	-	
42	Provider Office Training Sessions	-	-	-	715	-	71
43	Advertising and Sponsorships	-	-	-	-	-	
44	Hospitality	-	-	-	300	-	30
45	Provider Services Rep	-	-	-	-	-	
46	Leased Employee per Check Fee	-	-	-	-	-	
47	Total Provider and Payer Education and Outreach	-	-	-	5,054	-	5,05
48	······································						
49	Administrative Costs						
50	Legal Counsel	8,128	-	8,128	9,157	-	9,15
51	Audit Fees	2,835	-	2,835	8,085	-	8,085
•	Government Relations, Including Travel, Meals, and	2,000	-	_,000	-	-	0,000
52	Registered Agent Fee	-	-	-	-	-	
53	Bank Fees	-	-	-	-	-	
55 54	Office Supplies and Equipment	4,693	-	4,693	368	-	36
55	Rent, ELM and Storage Facility	-,000	_	-,055	-	_	500
55 56	Other Admin Support Provided by Lessor	-	-	_	-	-	

		Α	В	С	D	E	F
		For Two Months Ended August 31, 2022		For Two Months Ended August 31, 2021			
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
57	Board Retreat and Meetings	-	-	-	-	-	-
58	Insurance						
59	Cyber Liability	-	-	-	-	-	-
60	Directors and Officers	22,244	-	22,244	47,785	-	47,785
61	General Liability	29,814	-	29,814	1,390	-	1,390
62	Insurance - Other	-	-	-	-	-	-
63	Legal - Special Projects and L	-	-	-	-	-	-
64	Total Administrative Costs	67,714	-	67,714	66,785	-	66,785
65							
67	Other Discretionary Expenditures						
68	Executive Director and Other Contractor Bonus	-	-	-	-	-	-
69	Human Resources and Governance	12,600	-	12,600	-	-	-
70	Total Other Discretionary Expenditures	12,600	-	12,600	-	-	-
71	Total Administrative Expenses	298,388	-	298,388	282,225	-	282,225
72							
73	Total Change in Unrestricted Net Assets	\$ (2,160,767) \$	(1,097,373) \$	(3,258,140)	\$ (3,173,489) \$	3,470,595 \$	297,106

Washington Vaccine Association Administrative Budget Status For Two Months Ended August 31, 2022

		A Approved Budget	B Actual August 31, 2022	C Budget Variance
1	Direct Processing Costs			
2	Helms & Company	\$ 130,864	\$ 130,864	\$-
3	Lockbox Image Conversion and Clearinghouse Intake (OrboGraph)	3,750	3,750	-
4	Clearinghouse Intake Processing (Availity, Zelis)	6,000	8,987	(2,987)
5	Lockbox Fees	8,000	7,110	890
6	CollaborateMD	10,500	10,500	-
7	Total Direct Processing Costs	13,840	9,167	4,673
		172,954	170,378	2,576
8	Executive Director Costs and Related Support Fees			
9	Executive Director Salary			
10	Payroll Taxes	36,420	36,421	(1)
11	Leased Employee per Check Fee	1,812	2,141	(329)
12	Executive Director Travel and Lodging, Education, and Other	390	390	-
13	Technology Support (Desktop and Telephony)	10,834	4,323	6,511
14	Total Executive Director Costs and Related Support Fees	670	670	-
45	President and Press Education and Octors de	50,126	43,945	6,181
15	Provider and Payer Education and Outreach			
16 17	Provider Education Materials, Development and Printing	12 500		13 500
18	Postage Website and Information Technology	12,500	-	12,500
10	Website and Information Technology	2,500 2,500	-	2,500 2,500
20	Technical Consultant - Margaret Lane Conferences and Education Sessions, Including Travel and Meals	1,000	-	1,000
20	Provider Office Training Sessions, Including Travel and Meals	2,000	_	2,000
22	Advertising and Sponsorships	334	-	334
23	Hospitality	600	-	600
24	Subcontractor Assistance	-	-	-
25	Total Provider and Payer Education and Outreach		-	-
		21,434	-	21,434
26	Administrative Costs			
27	Legal Counsel			
28	Audit Fees	6,666	8,128	(1,462)
29	Government Relations, Including Travel, Meals, and Consultants	-	2,835	(2,835)
30	Registered Agent Fee	834	-	834
31	Bank Fees	150	-	150
32	Investment Management Fees	24,000	21,665	2,335
33	Office Supplies and Equipment	4,400	4,693	(293)
34	Rent, ELM and Storage Facility	300	-	300
35	Other Admin Support Provided by Lessor	84	-	84
36	Board Retreat and Meetings	2,000	-	2,000
37	Insurance			-
38	Cyber Liability	-	-	-
39	Directors and Officers	-	22,244	(22,244)
40	General Liability	1,500	29,814	(28,314)
41	Total Administrative Costs	15,000	-	15,000
42	Other Discretionary Evpenditures	54,934	89,379	(34,445)
42 43	Other Discretionary Expenditures Conversion/Implementation Cost			
43 44	Executive Director and Other Contractor Bonus	_		_
44	Denied Claims Recovery Expenses	8,700	12,600	(3,900)
46	Direct Healthcare Practices Operations	8,700	12,600	(3,900)
40	Covid-19 Expenses	5,700	12,000	(3,500)
48	Total Other Discretionary Expenditures			
	· · · · · · · · · · · · · · · · · · ·	308,148	316,303	(8,155)
49	Total Budget			
		1,704,357	1,538,049	166,308

Washington Vaccine Association Administrative Budget Status For Month of August 31, 2022

		A Approved Budget	B Actual August 31, 2022	C Budget Variance
1	Direct Processing Costs			
2	Administrator (Helms & Company, Inc.)	65,432	65,432	-
3	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	3,750	3,750	-
4	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	3,000	5,241	(2,241)
5	Lockbox and Bank Fees	4,000	3,483	517
6	Recovery and Compliance (Helms & Company, Inc.)	5,250	5,250	-
7	Lockbox Intake (OrboGraph)	6,920	4,327	2,593
8	Total Direct Processing Costs	88,352	87,483	869
9	Executive Director Costs and Related Support Fees			
10	Executive Director Salary	18,210	18,210	(0)
11	Payroll Taxes	419	1,070	(651)
12	Leased Employee per Check Fee	195	195	-
13	Executive Director Travel and Lodging, Education, and Other	5,417	2,196	3,221
14 15	Technology Support (Desktop and Telephony) Total Executive Director Costs and Related Support Fees	335 24,576	335	2,569
16	Provider and Payer Education and Outreach			
17	Provider Education Materials, Development and Printing	6,250	-	6,250
18	Postage	1,250	-	1,250
19	Website and Information Technology	1,250	-	1,250
20	Technical Consultants	500	-	500
21	Provider Office Training Sessions	1,000	-	1,000
22	Advertising and Sponsorships	167	-	167
23	Hospitality	300	-	300
24	Provider Services Rep	-	-	-
25	Leased Employee per Check Fee	-	-	-
26	Total Provider and Payer Education and Outreach	10,717	-	10,717
27	Administrative Costs			
28	Legal - General Counsel and Governance	3,333	8,128	(4,795)
29	Audit Fees	-	2,835	(2,835)
30	Government Relations Consultants	417	-	417
31	Registered Agent Fee	-	-	-
32	Investment Management Fees	12,000	10,832	1,168
33	Office Supplies and Equipment	450	118	332
34	Rent	150	-	150
35	Other Admin Support Provided by Lessor	42	-	42
36	Board Retreat and Meetings	1,000	-	1,000
37	Insurance			-
38	Cyber Liability	-	-	-
39 40	Directors and Officers	- 1 500	22,244	(22,244)
40 41	General Liability	1,500	29,814	(28,314)
41	Legal - Special Projects and Litigation Total Administrative Costs	7,500 26,392	73,971	7,500 (47,579)
43	Other Discretionary Expenditures			
44	Executive Director Bonus Pool	-	-	-
45 46	Human Resources and Governance Total Other Discretionary Expenditures	4,350 4,350	9,000 9,000	(4,650) (4,650)
-				(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
47	Total Budget	\$ 154,387	\$ 192,462	\$ (38,075)



Washington Vaccine Association Notes to Financial Statements For the Two Months Ended August 31, 2022

Balance Sheet

Lines 2 and 4. Cash decreased in August by approximately \$1,424,000. Total cash and investments at month end are approximately \$50 million as compared to the budgeted cash position of \$49 million. The time-lag between the date of service and the receipt of payment has been considered when projecting cash reserves for FY2023.

Line 6. The Prepaid Vaccine amount includes the amount requested by the Washington Department of Health (DOH) for the September 2022 replenishment of vaccines. The amount includes the administrative fee of 1.4% which equaled \$117,794 included in the request.

Line 5. Members Estimated Collectible Assessments reflects the value of vaccine funding provided to the DOH for the purchase of vaccines for which the Association expects to receive an assessment payment.

Profit and Loss

Line 2. The amount reported as Assessments includes all assessments received in the month of July. The assessments are tracked in the accounting system using the procedure code and date of service supplied by the provider's remittance advice. While it is assumed that the provider utilized a vaccine that was purchased by the Department of Health in either the corresponding month or a prior month(s), there are too many variables in the purchasing process, the supply chain, and the utilization driving the remittance to provide certainty.

Line 6. The amount reported as 2% Waste is an estimate that was recorded through a journal entry. This estimate will be refined as we continue to process and track the amount of collectible assessments remaining from each DOH funding request. The amount remaining would likely represent vaccines that were not administered and would be considered waste. This will take several months of data before we are able to provide a more accurate estimate and therefore the 2% Waste estimate will continue to be used for the foreseeable future.

Line 7. The amount reported in August as Price Variance and Denials is the actual total of variances and denials identified through the lockbox transactions processed through OrboGraph.

Line 8. The DOH replenishment is the actual "cost" of the vaccines that are associated with the Assessments received in August.



Line 10. The amount reported as DOH Cost Recovery Admin Charge is the amount requested by the DOH for administrative expenses incurred in July. It was paid with the September 2022 replenishment of vaccines.

<u>Other</u>

Based upon a review of detailed assessment remittance data, the Association at times receives both over- and under-payments for remittances. Overpayments are repaid through the refunds process, through balance forward remittances, or through a separate, specific analysis. Utilizing the assessment remittance database, the Association has been able to identify several instances whereby a payer has been incorrectly denying or underpaying assessments for a variety of reasons. The Association's compliance efforts involve work with payers to resolve these discrepancies and may result in additional assessment revenue or payer/provider refunds attributable to the current fiscal year but related to a prior fiscal year.