

What: Executive Committee MeetingData & Time: June 6, 2024; 2:30-3:30 pm PTLocation: Webinar/Teleconference

Notice: The meeting may be recorded for the benefit of the minute-taker. The WVA intends to delete the recording after the minutes are approved.

Approx. Time	*	Page	Topic/[Anticipated Action]	Presented by:
2:30-2:35 pm			1. Welcome & Introductions	J. Zell / J.
			a) Notice of Meeting Recording	Dunn
2:35-2:40 pm	*	D	2. Action Items	LD
	*	Pg. 2	a) Approve March 21, 2024 Meeting Minutes	J. Dunn
2:40-2:55 pm			3. Financial Updates	
	*	Pg. 3-20	a) Unaudited Financials	P. Miller / J. Zell
2:50-3:05 pm			4. ED / AD Update	
			a) National Government Affairs	J. Zell / P.
			b) WVA Brochurec) Hospital On-boarding	Miller
			d) Non-traditional Provider Outreach/LHJ	
			e) Cyber Security	
3:05-3:30 pm			[Executive Session- Board members, AD/ED, & Outside Counsel only]	
3:30 pm			5. Closing	J. Dunn

Agenda

*Indicates agenda item attached

Red text indicates an action item

5 I. Attendance. This meeting was conducted in-person and by webinar. Participating in all or part of the meeting were the following individuals:

Directors:

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John Dunn, MD, Kaiser Permanente, Chair Beth Harvey, MD, South Sound Pediatrics, Vice Chair (virtual) Ed Marcuse, MD, Emeritus Professor of Pediatrics, UW, Secretary (virtual)

WVA:

Julia Walter Zell, MA., Esq., Executive Director Cheri Cagle, WVA Stakeholder Liaison (virtual) Helms & Company, Inc.:

Patrick Miller, MPH, WVA Administrative Director (virtual) Ashley Ithal, MPH, WVA Project Support (virtual)

Others:

Anne Redman, Esq., Perkins Coie, Outside Counsel Bob Runnells, Informed Choice Washington (virtual) Lisa Templeton, Informed Choice Washington (virtual)

8 II. Summary of Actions Taken and/or Recommended

- 10 Actions Taken (votes adopted)
 - i. To approve the February 15, 2024 meeting minutes.

12 13 III. Minutes

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Welcome & Introduction

Ms. Zell called the meeting to order at 2:30 p.m. and provided the notice of recording. Public members Bob Runnells and Lisa Templeton representing Informed Choice Washington introduced themselves.

- 1819 Action Items
- 20 Dr. Dunn asked for a motion to approve the previous meeting's minutes. Upon motion duly made and seconded, 21 it was unanimously

VOTED: To approve the February 15, 2024 meeting minutes.

Financial Updates

26 Mr. Miller provided a summary of unaudited financials through February 29, 2024. The current cash position, 27 including investments and cash equivalents, is approximately \$23.5M as reported on the balance sheet. In 28 review of the administrative budget, Mr. Miller noted that the WVA was ahead of budget and that financials are 29 similar to those presented in the previous six months. Mr. Miller provided a timeline summary for updating the 30 2024-2025 budget and Assessment Grid. The final projection packet from the DOH will be provided to the WVA in early April which will allow for the WVA to finalize both the budget and Assessment Grid for Finance 31 32 Committee, Board, and Operations Committee review and approval. Ms. Zell noted that a communication to 33 payers and providers will be posted regarding the anticipated Grid increases expected in 2024-2025.

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ED/AD Updates

Ms. Zell provided an update on outreach efforts to non-traditional providers and pharmacies enrolled in the WA
Department of Health's Childhood Vaccine Program but not currently compliant with the WVA Dosage-Based
Assessment process. The expectation is billing system workflows and systems are to be compliant by July 1,
2024. Additionally, payers will need to update their adjudication systems to support these changes. Updates on
progress will be provided at the next Board meeting.

42 IV. Executive Session – Confidential

43 44 V. Closing

45 The meeting concluded at 3:50 p.m.



Ensuring Funds for Childhood Vaccines

WASHINGTON VACCINE ASSOCIATION

UNAUDITED FINANCIAL STATEMENTS

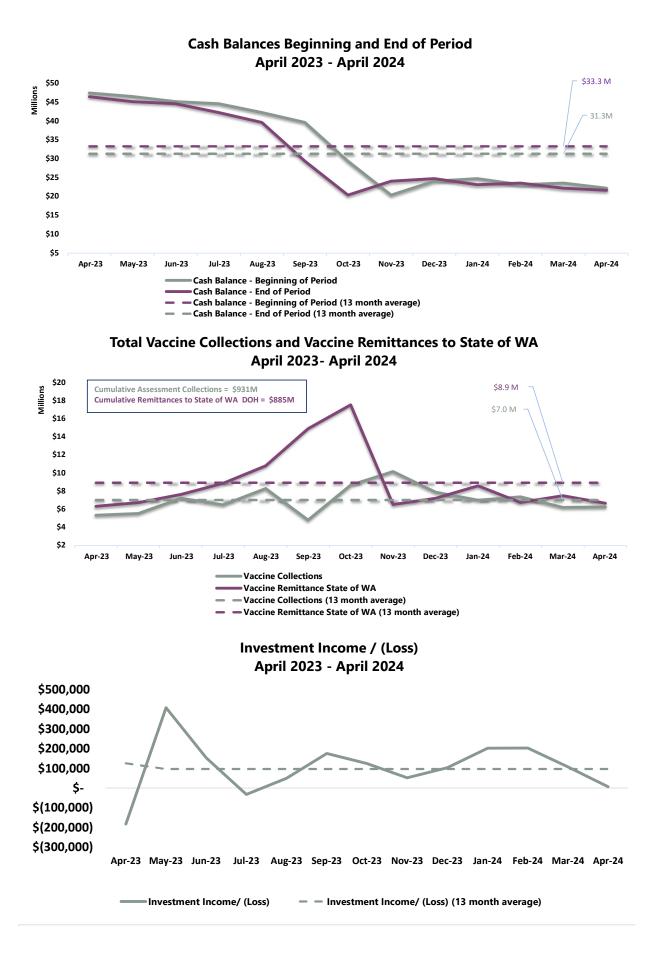
FOR THE TEN MONTHS ENDED

April 30, 2024

With Supplemental Informational Reporting

Prepared by

Helms & Company, Inc., Administrator



Washington Vaccine Association Statement of Cash Flows For the Periods Ended

		Month	Month	Month	Month	Month	Month	Month	Month	Month	Month	Month	Month	Month	13 Month
		4/30/2023	5/31/2023	6/30/2023	7/31/2023	8/31/2023	9/30/2023	10/31/2023	11/30/2023	12/31/2023	1/31/2024	2/29/2024	3/31/2024	4/30/2024	Average
1 (Cash balance - beginning	\$ 47,367,244 \$	\$ 46,396,888	\$ 45,037,740 \$	\$ 44,528,984 \$	\$ 42,178,691	\$ 39,591,640	\$ 29,321,330	\$ 20,358,268	\$ 24,030,711	\$ 24,747,027 \$	\$ 23,085,456	\$ 23,521,897 \$	\$ 22,162,210	36,960,476.06
															I
I	Inflows:														
2	Vaccine collections	5,331,261	5,526,126	7,218,720	6,483,475	8,281,002	4,800,462	8,660,635	10,150,139	7,887,920	6,990,175	7,369,668	6,211,692	6,264,068	7,504,274.78
3	Interest income - payers														- 1
4	Investment income/ (loss)	153,609	(32,483)	49,646	174,956	124,168	52,184	103,338	202,517	203,060	107,733	6,717	81,784	28,218	127,920.15
5	Total inflows	5,484,870	5,493,643	7,268,366	6,658,431	8,405,170	4,852,646	8,763,973	10,352,656	8,090,980	7,097,908	7,376,385	6,293,476	6,292,286	\$ 7,632,195
					-						-	-			
(Outflows:														, i i i i i i i i i i i i i i i i i i i
	Program														ľ
6	Vaccine remittance State of WA	(6,320,084)	(6,725,775)	(7,626,289)	(8,866,194)	(10,790,790)	(14,891,373)	(17,515,573)	(6,517,092)	(7,204,298)	(8,588,463)	(6,745,691)	(7,492,549)	(6,658,211)	(9,487,708.71)
	Administration														
7	Direct Processing Costs	(87,008)	(86,000)	(90,978)	(88,976)	(88,911)	,	(95,301)	(96,104)		(91,064)	(109,096)	• • •	(97,477)	(99,624.04)
8	Executive Director Costs and Support Fees	(29,651)	(24,217)	(28,932)	(33,502)	(28,227)	(46,134)	(39,904)	(33,703)		(48,157)	(37,326)	• • •	(35,454)	(38,987.57)
9	Provider and Payer Education and Outreach	(9,905)	(11,202)	(24,221)	(4,418)	(19,974)	(2,279)	(15,414)	(3,670)		(5,404)	(8,539)		(15,311)	(10,679.26)
10	Administrative Costs	(4,798)	(1,817)	(2,922)	(10,234)	(60,539)	(88,408)	(57,063)	(25,864)		(25,941)	(5,254)		(11,793)	(27,610.38)
11	Other Discretionary Expenditures	(3,780)	(3,780)	(3,780)	(5,400)	(3,780)	(3,780)	(3,780)	(3,780)		(450)	(34,038)	,	(22,771)	(9,479.23)
12	Total Administration	(135,142)	(127,016)	(150,833)	(142,530)	(201,431)	(231,583)	(211,462)	(163,121)	(170,366)	(171,016)	(194,253)	(160,614)	(182,806)	(186,380)
13	Net all other outflows				-	-	-		-	-	-			-	
															II
14	Total outflows	(6,455,226)	(6,852,791)	(7,777,122)	(9,008,724)	(10,992,221)	(15,122,956)	(17,727,035)	(6,680,213)	(7,374,664)	(8,759,479)	(6,939,944)	(7,653,163)	(6,841,017)	(9,674,089.19)
45		(070.250)	(1 350 1 40)	(500 350)	(2.250.202)	(2 507 054)	(10.270.240)	(0.052.052)	2 (72 442	746 346	(4 (24 (74)		(1 250 607)	(5 40 722)	(2.044.004)
15 1	Net Cash Incr (decr) for period	(970,356)	(1,359,148)	(508,756)	(2,350,293)	(2,587,051)	(10,270,310)	(8,963,062)	3,672,443	716,316	(1,661,571)	436,441	(1,359,687)	(548,732)	(2,041,894)
	Calific the second of the stand	* ** ** ***	* 45 037 740	* ** 530.004	* 42.470.004	* 30 504 640	*	* 20.250.200	* 24 020 744	*	¢ 33.005.456	*	*	* 34 643 470	¢ 34 040 503
16 0	Cash balance - end of period	\$ 46,396,888 \$	\$ 45,037,740	\$ 44,528,984 \$	\$ 42,178,691 \$	\$ 39,591,640	\$ 29,321,330	\$ 20,358,268	\$ 24,030,711	\$ 24,747,027	\$ 23,085,456 \$	\$ 23,521,897	\$ 22,162,210 \$	\$ 21,613,478	\$ 34,918,582

Note: Cash balance includes amounts in KeyBank and Morgan Stanley

Washington Vaccine Association **Statement of Financial Position** As of April 30, 2024

ASSETS

1	Current Assets	
2	Cash and Cash Equivalents	\$ 4,173,828
3	Accounts Receivable	-
4	Investments	17,439,650
5	Members Estimated Collectible Assessments	19,883,107
6	Prepaid Vaccine	6,658,211
7	Prepaid Administrative Services	-
8	Total Current Assets	 48,154,796
9	Total Assets	\$ 48,154,796
	LIABILITIES AND NET ASSETS	
10	Current Liabilities	
11	Accounts Payable	\$ 63,794
12	Other Accruals	14,060
13	Total Current Liabilities	 77,854
14	Assessments Collected in Excess of Vaccine Funding	
	and Administrative Activities	 48,076,942
15	Total Liabilities	 48,154,796
16	Total Liabilities and Net Assets	\$ 48,154,796

		A		В	С		D		E	F
			Month E	nded April 30,	2024		Fe	or Ten Mon	ths Ended April	80, 2024
		Admini	strative	Vaccine		Total	Adminis	trative	Vaccine	Tota
		Re	venues / Vac	cine Expenses						
1	Assessment Activity:									
2	Assessments	\$ (2	264,591) \$	6,713,562	\$ 6,44	8,971	\$ (2,9 ⁻	10,133) \$	77,910,726	\$ 75,000,594
3	Recoveries		-	-		-		-	-	
4	Estimated Over (Under) Collections		-	-		-		-	-	
5	Refunds		(10,739)	-	(1	0,739)	(30	00,843)	-	(300,843
6	Estimated 2% Waste		(16,111)	-	(1	6,111)	(8	50,199)	-	(850,199
7	Estimated Price Variance and 3% Denial		(22,732)	-	(2	2,732)	(70	04,188)	-	(704,188
8	DOH Replenishment		-	(4,483,263)	(4,48	3,263)		-	(78,132,416)	(78,132,41
9	Adjustment to Correct Inventory		-	-		-		-	-	
10	DOH Cost Recovery Admin Charge	(140,801)	-	(14	0,801)	(1,2	17,187)	-	(1,217,18)
11	Interest Income on Assessments		-	-		-		-	-	
12	Net Assessment Activity	(4	454,974)	2,230,299	1,77	5,324	(5,98	32,550)	(221,690)	(6,204,240
13	Investment Activity:									
14	Interest and Dividend Income - Morgan Stanley		33,960	-	3	3,960	49	98,485	-	498,48
15	Realized Gain/(Loss) on Investments - Morgan Stanley		-	-		-	(62	25,543)	-	(625,543
16	Unrealized Gain/(Loss) on Investments - Morgan Stanley		(26,537)	-	(2	26,537)	1,00	56,274	-	1,066,274
17	Investment Management Expenses		(3,801)	-		(3,801)	(!	55,624)	-	(55,624
18	Interest Income - KeyBank		24,726	-	2	4,726	20	01,214	-	201,214
19	Net Investment Activity		28,349	-	2	8,349	1,08	34,806	-	1,084,800
20	Net Revenues		426,626)	2,230,299	1,80	3,673	(4,89	97,743)	(221,690)	(5,119,433

		Α	В	С	D	E	F
			nded April 30, 2024		For Ten Mont	ths Ended April 30, 2	024
		Administrative	Vaccine	Total	Administrative	Vaccine	Tota
		Other Ex	penses				
21	Administrative Expenses:						
22	Direct Processing Costs						
23	Administrator (Helms & Company, Inc.)	81,133	-	81,133	717,124	-	717,12
24	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	-	-	-	58,196	-	58,19
25	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	7,628	-	7,628	70,720	-	70,72
26	Lockbox and Bank Fees	4,338	-	4,338	44,015	-	44,01
27	Recovery and Compliance (Helms & Company, Inc.)	-	-	-	31,500	-	31,50
28	Lockbox Intake (OrboGraph)	4,348	-	4,348	22,500	-	22,50
29	Total Direct Processing Costs	97,447	-	97,447	944,055	-	944,05
30	Executive Director Costs and Related Support Fees						
31	Executive Director Salary	26,306	-	26,306	249,522	-	249,52
32	Payroll Taxes	2,096	-	2,096	14,798	-	14,79
33	Leased Employee per Check Fee	232	-	232	2,180	-	2,18
34	Executive Director Travel and Lodging, Education, and Other	1,395	-	1,395	54,316	-	54,31
35	Technology Support (Desktop and Telephony)	465	-	465	8,566	-	8,56
36	Total Executive Director Costs and Related Support Fees	30,494	-	30,494	329,380	-	329,38
37	Provider and Payer Education and Outreach						
38	Provider Education Materials, Development and Printing	3,525	-	3,525	30,483	-	30,48
39	Postage	-	-	-	14	-	1
40	Website and Information Technology	-	-	-	19,441	-	19,44
41	Technical Consultants	-	-	-	4,813	-	4,81
42	Provider Office Training Sessions	8,059	-	8,059	34,136	-	34,13
43	Advertising and Sponsorships	-	-	-	-	-	
44	Hospitality	3,728	-	3,728	-	-	
45	Provider Services Rep	-	-	-	18,224	-	18,22
46	Leased Employee per Check Fee	-	-	-	-	-	
47	Total Provider and Payer Education and Outreach	15,311	-	15,311	107,110	-	107,1
48	Administrative Costs						
49	Legal Counsel	5,449	-	5,449	44,044	-	44,04
50	Operations/Compliance/IT - Compliance Program Expansion	2,175	-	2,175	61,761	-	61,76
51	Communications - Graphic Designer; Printing; Postage	-	-	-	6,981	-	6,98
52	Audit Fees	-	-	-	24,733	-	24,73
53	Audit Fees Segmentation of Accounts; Settlement Reporting	-	-	-	26,427	-	26,42
54	Government Relations, Including Travel, Meals, and Consultants	-	-	-	-	-	
55	Government Relations - Federal and State; Coordination with Parties	3,000	-	3,000	22,500	-	22,50
56	Registered Agent Fee	-	-	-	-	-	
57	Bank Fees	-	-	-	-	-	
58	Office Supplies and Equipment	886	-	886	10,954	-	10,9
59	Rent, ELM and Storage Facility	89	-	89	979	-	97
60	Other Admin Support Provided by Lessor	-	-	-	-	-	
61	Board Retreat and Meetings	2,230	-	2,230	2,230	-	2,23
62	Insurance	_,		,	_,		_/

⁶² Insurance

		Α	В	С	D	E	F
		Month I	Ended April 30, 2024	4	For Ten Mon	ths Ended April 30, 2	2024
		Administrative	Vaccine	Total	Administrative	Vaccine	Tota
63	Cyber Liability	30	-	30	48,743	-	48,743
64	Directors and Officers	-	-	-	21,740	-	21,740
65	General Liability	-	-	-	1,669	-	1,669
66	Insurance - Other	-	-	-	-	-	-
67	Legal - Special Projects and L	-	-	-	2,700	-	2,700
68	Legal - Contracting; Counsel; Meetings; Interpretation; Consultation	4,023	-	4,023	107,655	-	107,655
69	Total Administrative Costs	17,882	-	17,882	383,117	-	383,117
70	Other Discretionary Expenditures						
71	Executive Director and Other Contractor Bonus	-	-	-	-	-	-
72	Human Resources and Governance	450	-	450	29,880	-	29,880
73	Total Other Discretionary Expenditures	450	-	450	29,880	-	29,880
74	Total Administrative Expenses	161,584		161,584	1,793,542		1,793,542

		Α	В	С		D	E	F
		For Ten	Months Ended April 30,	2024		For Ten Mont	ths Ended April 30,	2023
		Administrative	Vaccine	Total	1	Administrative	Vaccine	Total
			Revenues / Vaccine Exp	enses				
1	Assessment Activity:							
2	Assessments	\$ (2,910,133)	\$ 77,910,726 \$	75,000,594	\$	(6,358,685) \$	70,225,859 \$	63,867,174
3	Recoveries	-	-	-		351,325	-	351,325
4	Estimated Over (Under) Collections	-	-	-		-	-	-
5	Refunds	(300,843)	-	(300,843)		(297,146)	-	(297,146)
6	Estimated 2% Waste	(850,199)	-	(850,199)		(325,040)	-	(325,040)
7	Estimated Price Variance and 3% Denial	(704,188)	-	(704,188)		(356,461)	-	(356,461)
8	DOH Replenishment	-	(78,132,416)	(78,132,416)		-	(68,214,104)	(68,214,104)
9	Adjustment to Correct Inventory	-	-	-		-	-	-
10	DOH Cost Recovery Admin Charge	(1,217,187)	-	(1,217,187)		(813,781)	-	(813,781)
11	Interest Income on Assessments	-	-	-		-	-	-
12	– Net Assessment Activity	(5,982,550)	(221,690)	(6,204,240)		(7,799,789)	2,011,755	(5,788,034)
13	Investment Activity:							
14	Interest and Dividend Income - Morgan Stanley	498,485	-	498,485		899,658	-	899,658
15	Realized Gain/(Loss) on Investments - Morgan Stanle	(625,543)	-	(625,543)		(82,721)	-	(82,721)
16	Unrealized Gain/(Loss) on Investments - Morgan Stan	1,066,274	-	1,066,274		(386,357)	-	(386,357)
17	Investment Management Expenses	(55,624)	-	(55,624)		(100,449)	-	(100,449)
18	Interest Income - KeyBank	201,214	-	201,214		78,265	-	78,265
19	Net Investment Activity	1,084,806	-	1,084,806		408,395	-	408,395
20	 Net Revenues	(4,897,743)	(221,690)	(5,119,433)		(7,391,393)	2,011,755	(5,379,638)
	=							

		Α	В	С	D	E	F
		For Ten N	Ionths Ended April 30,	2024	For Ten Mon	ths Ended April 30, 2	2023
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
			Other Expenses				
21	Administrative Expenses:						
22	Direct Processing Costs						
23	Administrator (Helms & Company, Inc.)	717,124	-	717,124	661,820	-	661,820
24	EDI /ACH Clearinghouse Maintenance (Helms & Con	58,196	-	58,196	65,427	-	65,427
25	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	70,720	-	70,720	50,629	-	50,629
26	Lockbox and Bank Fees	44,015	-	44,015	41,140	-	41,140
27	Recovery and Compliance (Helms & Company, Inc.)	31,500	-	31,500	52,500	-	52,500
28	Lockbox Intake (OrboGraph)	22,500	-	22,500	30,000	-	30,000
29	Total Direct Processing Costs	944,055	-	944,055	901,516	-	901,516
30	Executive Director Costs and Related Support Fees						
31	Executive Director Salary	249,522	-	249,522	188,362	-	188,362
32	Payroll Taxes	14,798	-	14,798	13,768	-	13,768
33	Leased Employee per Check Fee	2,180	-	2,180	1,571	-	1,571
34	Executive Director Travel and Lodging, Education, ar	54,316	-	54,316	42,625	-	42,625
35	Technology Support (Desktop and Telephony)	8,566	-	8,566	5,304	-	5,304
36	Total Executive Director Costs and Related Support Fe	329,380	-	329,380	251,630	-	251,630
37	Provider and Payer Education and Outreach						
38	Provider Education Materials, Development and Prir	30,483	-	30,483	16,593	-	16,593
39	Postage	14	-	14	-	-	-
40	Website and Information Technology	19,441	-	19,441	-	-	-
41	Technical Consultants	4,813	-	4,813	1,513	-	1,513
42	Provider Office Training Sessions	34,136	-	34,136	10,152	-	10,152
43	Advertising and Sponsorships	-	-	-	-	-	-
44	Hospitality	-	-	-	2,945	-	2,945
45	Provider Services Rep	18,224	-	18,224	-	-	-
46	Leased Employee per Check Fee	-	-	-	-	-	-
47	Total Provider and Payer Education and Outreach	107,110	-	107,110	31,203	-	31,203
48	Administrative Costs						
49	Legal Counsel	44,044	-	44,044	40,587	-	40,587
50	Operations/Compliance/IT - Compliance Program E	61,761	-	61,761			
51	Communications - Graphic Designer; Printing; Posta	6,981	-	6,981			
52	Audit Fees	24,733	-	24,733	23,580	-	23,580
53	Audit Fees Segmentation of Accounts; Settlement Re	26,427	-	26,427			
54	Government Relations, Including Travel, Meals, and	-	-	-	-	-	-
55	Government Relations - Federal and State; Coordina	22,500	-	22,500			
55	Registered Agent Fee		-		-	-	-

		Α	В	С	D	E	F
		For Ten Mor	ths Ended April 30, 20)24	For Ten Mont	hs Ended April 30, 20	023
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
56	Bank Fees	-	-	-	-	-	-
57	Office Supplies and Equipment	10,954	-	10,954	6,803	-	6,803
58	Rent, ELM and Storage Facility	979	-	979	267	-	267
59	Other Admin Support Provided by Lessor	-	-	-	-	-	-
60	Board Retreat and Meetings	2,230	-	2,230	-	-	-
61	Insurance						
62	Cyber Liability	48,743	-	48,743	19,625	-	19,625
63	Directors and Officers	21,740	-	21,740	52,058	-	52,058
64	General Liability	1,669	-	1,669	1,639	-	1,639
65	Insurance - Other	-	-	-	-	-	-
66	Legal - Special Projects and L	2,700	-	2,700	-	-	-
67	Legal - Contracting; Counsel; Meetings; Interpretatic	107,655	-	107,655	107,655	-	107,655
67	Total Administrative Costs	383,117	-	383,117	144,560	-	144,560
68	Other Discretionary Expenditures						
69	Executive Director and Other Contractor Bonus	-	-	-	35,572	-	35,572
70	Human Resources and Governance	29,880	-	29,880	41,941	-	41,941
72	Total Administrative Expenses	1,793,542	-	1,793,542	1,406,421	-	1,406,421
73	Total Change in Unrestricted Net Assets	\$ (6,691,286) \$	(221,690) \$	(6,912,976)	\$ (8,797,814) \$	2,011,755 \$	(6,786,059)

			Α	В	С		D	E	F
			Month E	nded April 30, 202	4		Month Er	ded April 30, 2023	
		Ac	Iministrative	Vaccine	Total	Ad	ministrative	Vaccine	Total
			Revenues / V	accine Expenses					
1	Assessment Activity:								
2	Assessments	\$	(264,591) \$	6,713,562 \$	6,448,971	\$	(619,911) \$	6,035,042 \$	5,415,131
3	Recoveries		-	-	-		-	-	-
4	Estimated Over (Under) Collections		-	-	-		-	-	-
5	Refunds		(10,739)	-	(10,739)		(29,932)	-	(29,932)
6	Estimated 2% Waste		(16,111)	-	(16,111)		13,352	-	13,352
7	Estimated Price Variance and 3% Denial		(22,732)	-	(22,732)		(70,711)	-	(70,711)
8	DOH Replenishment		-	(4,483,263)	(4,483,263)		-	(5,902,665)	(5,902,665)
9	Adjustment to Correct Inventory		-	-	-		-	-	-
10	DOH Cost Recovery Admin Charge		(140,801)	-	(140,801)		(79,702)	-	(79,702)
11	Interest Income on Assessments		-	-	-		-	-	-
12	Net Assessment Activity		(454,974)	2,230,299	1,775,324		(786,904)	132,378	(654,526)
13	Investment Activity:								
14	Interest and Dividend Income - Morgan Stanley		33,960	-	33,960		86,046	-	86,046
15	Realized Gain/(Loss) on Investments - Morgan Stanley		-	-	-		-	-	-
16	Unrealized Gain/(Loss) on Investments - Morgan Stanley		(26,537)	-	(26,537)		72,677	-	72,677
17	Investment Management Expenses		(3,801)	-	(3,801)		(9,449)	-	(9,449)
18	Interest Income - KeyBank		24,726	-	24,726		4,335	-	4,335
19	Net Investment Activity		28,349	-	28,349		153,609	-	153,609
20	Net Revenues		(426,626)	2,230,299	1,803,673		(633,294)	132,378	(500,917)

		Α	В	С	D	E	F
		Month E	Ended April 30, 202	4	Month E	nded April 30, 2023	
		Administrative	Vaccine	Total	Administrative	Vaccine	Tota
		Other	r Expenses				
21 A	Administrative Expenses:						
22	Direct Processing Costs						
23	Administrator (Helms & Company, Inc.)	81,133	-	81,133	65,432	-	65,432
24	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	4,348	-	4,348	3,998	-	3,99
25	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	7,628	-	7,628	4,358	-	4,35
26	Lockbox and Bank Fees	4,338	-	4,338	4,221	-	4,22
27	Recovery and Compliance (Helms & Company, Inc.)	-	-	-	5,250	-	5,25
28	Lockbox Intake (RMS)	-	-	-	3,750	-	3,750
29	Total Direct Processing Costs	97,447	-	97,447	87,008	-	87,008
30	Executive Director Costs and Related Support Fees						
31	Salaries	26,306	-	26,306	19,539	-	19,539
32	Payroll Taxes	2,096	-	2,096	1,487	-	1,487
33	Leased Employee per Check Fee	232	-	232	116	-	110
34	Executive Director Travel and Lodging, Education, and Other	1,395	-	1,395	8,019	-	8,01
35	Technology Support (Desktop and Telephony)	465	-	465	373	-	37
36	Total Executive Director Costs and Related Support Fees	30,494	-	30,494	29,534	-	29,534
37	Provider and Payer Education and Outreach						
38	Education Materials Design, Development and Printing	3,525	-	3,525	1,855	-	1,855
39	Postage	-	-	-	-	-	
40	Website and Information Technology	-	-	-	-	-	
41	Technical Consultants	-	-	-	1,238	-	1,23
42	Provider Office Training Sessions	8,059	-	8,059	5,636	-	5,63
43	Advertising and Sponsorships	-	-	-	-	-	
44	Hospitality	3,728	-	3,728	1,176	-	1,17
45	Provider Services Rep		-	-		-	
46	Leased Employee per Check Fee	-	-	-	-	-	
47	Total Provider and Payer Education and Outreach	15,311	-	15,311	9,905	-	9,90
48	Administrative Costs						
49	Legal Counsel	5,449	-	5,449	4,211	-	4,21
50	Operations/Compliance/IT - Compliance Program Expansion	2,175	-	2,175			
51	Communications - Graphic Designer; Printing; Postage	-	-	-			
52	Audit Fees	-	-	-	-	-	
53	Audit Fees Segmentation of Accounts; Settlement Reporting	-	-	-			
54	Government Relations, Including Travel, Meals, and Consultants	-	-	-	-	-	
55	Government Relations - Federal and State; Coordination with Parties	3,000	-	3,000			
56	Registered Agent Fee	-	-	-	-	-	
57	Bank Fees	-	-	-	320	-	32
58	Office Supplies and Equipment	886	-	886	267	-	267

		Α	В	С	D	E	F
		Month E	nded April 30, 2024	L	Month E	nded April 30, 2023	
		Administrative	Vaccine	Total	Administrative	Vaccine	Total
59	Rent, ELM and Storage Facility	89	-	89	-	-	-
60	Other Admin Support Provided by Lessor	-	-	-	-	-	-
61	Board Retreat and Meetings	2,230	-	2,230			
62	Insurance				-	-	-
63	Cyber Liability	30	-	30	-	-	-
64	Directors and Officers	-	-	-	-	-	-
65	General Liability	-	-	-	-	-	-
66	Insurance - Other	-	-	-	-	-	-
67	Legal - Special Projects and L	-	-	-			
68	Legal - Contracting; Counsel; Meetings; Interpretation; Consultation	4,023	-	4,023			
69	Total Administrative Costs	17,882	-	17,882	4,798	-	4,798
70	Other Discretionary Expenditures				-	-	-
71	Executive Director and Other Contractor Bonus	-	-	-			
72	Human Resources and Governance	450	-	450	3,780	-	3,780
73	Total Other Discretionary Expenditures	450	-	450	3,780	-	3,780
74	Total Administrative Expenses	161,584	-	161,584	135,025	-	135,025
75	Total Change in Unrestricted Net Assets	\$ (161,584) \$	- \$	1,642,089	\$ (768,320) \$	132,378 \$	(635,942)

Washington Vaccine Association Administrative Budget Status For Month of April 30, 2024

		A Approved Budget	B Actual April 30, 2024	C Budget Variance
1	Direct Processing Costs			
2	Administrator (Helms & Company, Inc.)	71,975	81,133	(9,158)
3	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	3,750	-	3,750
4	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	5,750	7,628	(1,878)
5	Lockbox and Bank Fees	4,000	4,338	(338)
6	Recovery and Compliance (Helms & Company, Inc.)	5,250	-	5,250
7	Lockbox Intake (RMS)	6,920	4,348	2,572
8	Total Direct Processing Costs	97,645	97,447	198
9	Executive Director Costs and Related Support Fees			
10	Salaries	25,994	25,706	288
11	Payroll Taxes	2,034	2,096	(62)
13	Benefit Stipend	600	600	-
12	Leased Employee per Check Fee	232	232	-
13	Executive Director Travel and Lodging, Education, and Other	6,500	1,395	5,105
14	Technology Support (Desktop and Telephony)	670	465	205
15	Total Executive Director Costs and Related Support Fees	36,030	30,494	5,536
16	Provider and Payer Education and Outreach			
17	Education Materials Design, Development and Printing	6,250	3,525	2,725
18	Postage	1,250	-	1,250
19	Website and Information Technology	1,250	-	1,250
20	Technical Consultants	1,500	-	1,500
21	Provider Office Training Sessions	1,500	8,059	(6,559)
22	Advertising and Sponsorships	167	-	167
23	Hospitality	300	3,728	(3,428)
24	Total Provider and Payer Education and Outreach	12,217	15,311	(3,094)
25	Administrative Costs			
26	Legal - General Counsel and Governance	4,240	5,449	(1,209)
27	Audit Fees	-	-	-
28	Government Relations Consultants	417	-	417
29	Registered Agent Fee	-	-	-
30	Investment Management Fees	10,500	3,801	6,699
31	Office Supplies and Equipment	600	886	(286)
32	Rent	1,500	89	1,411
33	Other Admin Support Provided by Lessor	42	-	42
34	Board Retreat and Meetings	1,000	2,230	(1,230)
35	Insurance			-
36	Cyber Liability	-	30	(30)
37	Directors and Officers	-	-	-
38	General Liability	-	-	-
39	Legal - Special Projects and Litigation	6,000	-	6,000
40	Total Administrative Costs	24,299	12,484	11,815
41	Other Discretionary Expenditures			
42	Executive Director Bonus Pool	-	-	-
43	Human Resources and Governance	-	450	(450)
44	Total Other Discretionary Expenditures	-	450	(450)
45	Total Budget	\$ 170,191	5 156,186	\$ 14,005

Washington Vaccine Association Administrative Budget Status For Ten Months Ended April 30, 2024

		A Approved Budget	B Actual April 30, 2024	C Budget Variance
1	Direct Processing Costs			
2	Administrator (Helms & Company, Inc.)	700,121	717,124	(17,003)
3	EDI /ACH Clearinghouse Maintenance (Helms & Company, Inc.)	37,500	22,500	15,000
4	Clearinghouse Intake Processing (Availity, Zelis, Etc.)	56,291	70,720	(14,429)
5	Lockbox and Bank Fees	39,685	44,015	(4,330)
6	Recovery and Compliance (Helms & Company, Inc.)	52,500	31,500	21,000
7	Lockbox Intake (OrboGraph)	66,406	58,196	8,210
8	Total Direct Processing Costs	952,503	944,055	8,448
9	Executive Director Costs and Related Support Fees			
10	Salaries	246,302	247,722	(1,420)
11	Payroll Taxes	16,660	14,798	1,862
12	Benefit Stipend	1,800	1,800	-
13	Leased Employee per Check Fee	2,088	2,180	(92)
14	Executive Director Travel and Lodging, Education, and Other	71,461	54,316	17,145
15	Technology Support (Desktop and Telephony)	7,693	8,566	(873)
	Total Executive Director Costs and Related Support Fees	346,004	329,380	16,624
16				
17	Provider and Payer Education and Outreach	60 600	20.402	20.425
18	Provider Education Materials, Development and Printing	60,608	30,483	30,125
19	Postage	10,014	14	10,000
20	Website and Information Technology	10,000	19,441	(9,441)
21	Technical Consultants	12,000	4,813	7,188
22	Provider Office Training Sessions	19,804	34,136	(14,332)
23	Advertising and Sponsorships	1,336	-	1,336
24	Hospitality	8,366	18,224	(9,858)
25	Leased Employee per Check Fee		-	<u> </u>
26	Total Provider and Payer Education and Outreach	122,128	107,110	15,018
27	Administrative Costs			
28	Legal - General Counsel and Governance	33,920	44,044	(10,124)
29	Audit Fees	30,377	24,733	5,644
30	Government Relations Consultants	3,336	-	3,336
31	Registered Agent Fee	-	-	-
32	Investment Management Fees	105,000	55,624	49,376
33	Office Supplies and Equipment	6,200	10,954	(4,754)
34	Rent	1,767	979	788
35	Other Admin Support Provided by Lessor	336	-	336
36	Board Retreat and Meetings	8,000	2,230	5,770
37	Insurance			-
38	Cyber Liability	28,932	48,743	(19,811)
39	Directors and Officers	79,560	21,740	57,820
40	General Liability	3,356	1,669	1,687
41	Legal - Special Projects and Litigation	50,700	2,700	48,000
42	Total Administrative Costs	351,484	213,417	138,067
43	Other Discretionary Expenditures			
44	Executive Director Bonus Pool	51,265	-	51,265
45	Human Resources and Governance	13,530	29,880	(16,350)
46	Total Other Discretionary Expenditures	64,795	29,880	34,915
47	Total Budget	\$ 1,836,914	\$ 1,623,842	\$ 213,072

Washington Vaccine Association Administrative Budget Status For Ten Months Ended April 30, 2024

		A Approved Budget	B Actual April 30, 2024	C Budget Variance
1	Legal - Contracting; Counsel; Meetings; Interpretation; Consultation	125,000	107,655	17,345
2	Government Relations - Federal and State; Coordination with Parties; Lobbying	35,000	22,500	12,500
3	Finance/Audit - Segmentation of Accounts; Settlement Reporting; Collections	50,000	26,427	23,574
4	Operations/Compliance/IT - Compliance Program Expansion; Recovery Management	55,000	61,761	(6,761)
5	Communications - Graphic Designer; Printing; Postage; Mailing Services	35,000	6,981	28,019
6	Total Budget	\$ 300,000	\$ 225,324	\$ 74,676



Washington Vaccine Association Notes to Financial Statements For the Month Ended April 30, 2024

Balance Sheet

Lines 2 and 4. Cash decreased in April by approximately \$549,000. Total cash and investments at month end are approximately \$21.6 million as compared to the budgeted cash position of \$34.1 million. The time-lag between the date of service and the receipt of payment has been considered when projecting cash reserves for FY2023.

Line 6. The Prepaid Vaccine amount includes the amount requested by the Washington Department of Health (DOH) for the May 2024 replenishment of vaccines. The amount includes the administrative fee of 1.4% which equaled \$91,928 included in the request.

Line 5. Members Estimated Collectible Assessments reflects the value of vaccine funding provided to the DOH for the purchase of vaccines for which the Association expects to receive an assessment payment.

Profit and Loss

Line 2. The amount reported as Assessments includes all assessments received in the month of April. The assessments are tracked in the accounting system using the procedure code and date of service supplied by the provider's remittance advice. While it is assumed that the provider utilized a vaccine that was purchased by the Department of Health in either the corresponding month or a prior month(s), there are too many variables in the purchasing process, the supply chain, and the utilization driving the remittance to provide certainty.

Line 6. The amount reported as 2% Waste is an estimate periodically provided by the DOH that is recorded through a journal entry. This estimate may change over time for specific vaccines (e.g., COVID-19) or all vaccines combined.

Line 7. The amount reported in April as Price Variance and Denials is the actual total of variances and denials identified through the lockbox transactions processed through RMS (formerly OrboGraph).

Line 8. The DOH replenishment is the actual "cost" of the vaccines that are associated with the Assessments received in April. Included in this amount are funds, approved by the Board of Directors, used to purchase RSV immunizations, which are expensed as the immunizations are purchased.





Line 10. The amount reported as DOH Cost Recovery Admin Charge is the amount requested by the DOH for administrative expenses incurred in March. It was paid with the May 2024 replenishment of vaccines.

<u>Other</u>

Based upon a review of detailed assessment remittance data, the Association at times receives both over- and under-payments for remittances. Overpayments are repaid through the refunds process, through balance forward remittances, or through a separate, specific analysis. Utilizing the assessment remittance database, the Association has been able to identify several instances whereby a payer has been incorrectly denying or underpaying assessments for a variety of reasons. The Association's compliance efforts work with payers to resolve these discrepancies and may result in additional assessment revenue or refunds attributable to the current fiscal year that may or may not be related to the current fiscal year.